Making the everyday extraordinary.

Fiskars, Gerber, Iittala, Royal Copenhagen, Waterford, Wedgwood, Arabia, Gilmour, Royal Albert, Royal Doulton, Rörstrand





# HALF-YEAR FINANCIAL REPORT JANUARY—JUNE 2018: Comparable net sales and comparable EBITA decreased, full-year outlook for comparable EBITA unchanged

## Second quarter 2018 in brief:

- Net sales decreased by 6.0% to EUR 272.6 million (Q2 2017: 290.0)
- Comparable net sales<sup>1)</sup> decreased by 0.8%
- Comparable<sup>2)</sup> EBITA remained at last year's level at EUR 22.3 million (22.4)
- EBITA decreased to EUR 20.2 million (21.3)
- Cash flow from operating activities before financial items and taxes was EUR 42.7 million (48.6)
- Earnings per share (EPS) were EUR 0.13 (0.31, comparable figure 0.14)<sup>3)</sup>

## January-June 2018 in brief:

- Net sales decreased by 9.6% to EUR 538.7 million (Q1-Q2 2017: 596.1)
- Comparable net sales<sup>1)</sup> decreased by 3.5%
- Comparable<sup>2)</sup> EBITA decreased by 16% to EUR 45.9 million (54.4)
- EBITA decreased to EUR 42.2 million (52.2)
- Cash flow from operating activities before financial items and taxes was EUR 3.5 million (2.2)
- Earnings per share (EPS) were EUR 0.33 (1.39, comparable figure 0.43)3)

## Outlook for comparable net sales 2018 updated (July 18, 2018):

In 2018, Fiskars expects the Group's comparable net sales<sup>1)</sup> to be slightly below the previous year. Comparable<sup>2)</sup> EBITA is expected to increase from 2017. The fourth quarter of the year is significant both in terms of net sales and profitability.

## Previous outlook for 2018 (February 7, 2018):

Previously, Fiskars expected the Group's comparable net sales<sup>1)</sup> and comparable<sup>2)</sup> EBITA to increase from 2017.

## President and CEO, Fiskars, Jaana Tuominen:

"We have made good progress in improving our operational efficiency during the second quarter. We are working in a more disciplined manner to leverage the opportunities available to our strong brands. We focus in building a unified company with capabilities to deliver growth and solid stakeholder value.

The delayed spring season in the first quarter shifted gardening deliveries to the second quarter, and the Functional Americas business recovered well from the slow start to the year as weather conditions improved. Gardening sales also increased in the Nordic countries, however this increase did not offset the soft development in other European countries.

Comparable net sales decreased in the Living segment. Lower traffic to stores in some markets and a continued transformation of the retail sector impacted demand. We aim to fuel growth and continue to develop our channel strategy, including direct e-commerce, where the net sales continued to increase. We are making progress in terms of operational efficiency in the English & Crystal Living business, however the topline development remains a challenge. The Scandinavian Living business is progressing according to our expectations.

I was pleased to see that despite the decrease in net sales, comparable EBITA improved in the Functional segment, driven by the Functional EMEA and the Outdoor businesses, where our actions to increase efficiency are gaining ground.

<sup>1)</sup> In 2017, using comparable exchange rates, excluding the net sales reported in 2017 from the divested container gardening business in Europe (December 2016). In the outlook for 2018, comparable net sales excludes the impact of exchange rates, acquisitions and divestments

Items affecting comparability in EBITA include items such as restructuring costs, impairment or provisions charges and releases, integration-related costs, and gain and loss from the sale of businesses

<sup>3)</sup> Earnings per share does not include net changes in the fair value of the investment portfolio. The comparable figures for Q2 2017 and Q1–Q2 2017 have been adjusted accordingly.



Fiskars Group lowered its guidance for comparable net sales for the full year 2018. We now expect comparable net sales to be slightly below the previous year. We continue to expect that in 2018, the comparable EBITA will increase from 2017.

We are taking determined action to address the issues that are impacting our business. We are focusing on driving sales, as especially the fourth quarter is important for the Living segment, both in terms of net sales and profitability. In addition, we continue to manage our costs prudently.

Fiskars will organize a Capital Markets Day in November 2018, where we will discuss our strategy and its execution in further detail."

## **Group key figures**

EUR million	Q2 2018	Q2 2017	Change	Q1–Q2 2018	Q1–Q2 2017	Change	2017
Net sales	272.6	290.0	-6.0%	538.7	596.1	-9.6%	1,185.5
Comparable net sales <sup>1)</sup>	272.6	274.7	-0.8%	538.7	558.3	-3.5%	1,184.0
EBITA	20.2	21.3	-5%	42.2	52.2	-19%	113.2
Items affecting comparability in EBITA <sup>2)</sup>	-2.1	-1.1		-3.7	-2.2		-5.8
Comparable EBITA	22.3	22.4	0%	45.9	54.4	-16%	119.0
Operating profit (EBIT)	16.7	17.8	-6%	35.7	45.2	-21%	97.9
Profit before taxes	17.0	33.9		42.1	148.2		217.8
Profit for the period	10.8	25.8		27.3	114.0		167.1
Net change in the fair value of investment portfolio	-36.6	17.4		-23.0	98.7		107.9
Earnings/share, EUR <sup>3)</sup>	0.13	0.14		0.33	0.43		0.98
Equity per share, EUR				15.05	15.02	0%	15.53
Cash flow from operating activities before financial items and taxes	42.7	48.6	-12%	3.5	2.2	62%	130.5
Equity ratio, %				68%	67%		69%
Net gearing, %				17%	19%		12%
Capital expenditure	10.8	7.3	48%	19.8	14.8	34%	35.4
Personnel (FTE), average	7,398	7,863	-6%	7,404	7,849	-6%	7,709

<sup>1)</sup> Using comparable exchange rates, excluding the net sales reported in 2017 from the divested container gardening business in Europe (December 2016) 2) In Q2 2018, items affecting comparability consisted of personnel-related costs and costs related to the Alignment program. In Q2 2017, items affecting comparability consisted of net costs related to the Alignment program. More information on the Alignment program is available in the Financial Statement Release published on February 7, 2018.

## CHANGES IN FISKARS REPORTING IN 2018

Based on the new IFRS 9 standard that Fiskars adopted on January 1, 2018, Fiskars Group records the change in fair value of the Wärtsilä holding in other comprehensive income instead of recognizing fair value changes in the income statement.

Compared to the previous reporting principle, this has transferred the change in fair value of such investments from the income statement to other comprehensive income including deferred taxes. The change has not impacted the treatment of those items' balance sheet classification or dividends in the income statement.

From Q1 2018 onwards, Fiskars has not separately reported the operative earnings per share, which previously excluded the net change in the fair value of the investment portfolio and dividends received. Earnings per share (EPS) figures for 2017 have been adjusted accordingly.

More information on reporting changes is provided in the accounting principles section of this half-year report.

<sup>3)</sup> Earnings per share do not include net changes in the fair value of the investment portfolio. The comparable figures for Q2 2017, Q1–Q2 2017 and full year 2017 have been adjusted accordingly.



# HALF-YEAR FINANCIAL REPORT, JANUARY-JUNE 2018

## **GROUP PERFORMANCE**

	Q2	Q2		Comparable				Comparable	
EUR million	2018	2017	Change	change*	Q1–Q2 2018	Q1–Q2 2017	Change	change*	2017
Net sales									
Group	272.6	290.0	-6.0%	-0.8%	538.7	596.1	-9.6%	-3.5%	1,185.5
Living	112.4	123.1	-8.7%	-4.7%	224.8	252.3	-10.9%	-6.2%	573.9
Functional	159.4	165.9	-3.9%	2.3%	312.2	342.0	-8.7%	-1.4%	607.8
Other	0.8	1.0	-17.2%		1.7	1.9	-9.3%		3.8
Comparable EBITA									
Group	22.3	22.4	0%		45.9	54.4	-16%		119.0
Living	2.4	7.3	-68%		5.7	14.6	-61%		70.7
Functional	23.2	18.3	27%		47.3	45.1	5%		59.7
Other	-3.3	-3.2	-2%		-7.1	-5.3	-34%		-11.5

<sup>\*</sup>Using comparable exchange rates, excluding the divested container gardening business in Europe (December 2016)

## Fiskars Group in Q2 2018

Fiskars Group's consolidated net sales decreased by 6.0% to EUR 272.6 million (Q2 2017: 290.0). Comparable net sales decreased slightly, with an increase in the Functional segment, offset by a decrease in the Living segment. Comparable net sales decreased in the Living segment as well as in the Functional EMEA business. Comparable net sales increased in the Functional Americas business.

Comparable EBITA (excluding items affecting comparability) remained stable at EUR 22.3 million (22.4). Items affecting comparability in EBITA amounted to EUR 2.1 million (1.1) and consisted of personnel-related costs and the Alignment program. Fiskars Group's second quarter EBITA totaled EUR 20.2 million (21.3).

#### Fiskars Group in January-June 2018

Fiskars Group's consolidated net sales decreased by 9.6% to EUR 538.7 million (Q1–Q2 2017: 596.1, which included EUR 1.7 million from divested businesses). Comparable net sales decreased by 3.5%, impacted by the performance of both the Living and the Functional segments. Comparable net sales decreased in the Functional EMEA business, impacted by the cold spring in Europe. In addition, comparable net sales decreased in the English & Crystal Living business, which continued to face challenges in some of its key markets. Comparable net sales increased in the Functional Americas and the Outdoor businesses.

Comparable EBITA (excluding items affecting comparability) decreased by 16% to EUR 45.9 million (54.4), impacted by the decreased sales volumes in both the Living and the Functional segments. Items affecting comparability in EBITA amounted to EUR 3.7 million (2.2) and mainly consisted of personnel-related costs and the Alignment program. Fiskars Group's EBITA totaled EUR 42.2 million (52.2) during the first half of the year.

#### **OPERATING ENVIRONMENT IN Q2 2018**

There were only modest changes in the operating environment during the second quarter compared to the first quarter of 2018. In the U.S., economic growth improved and overall retail sales showed modest growth. Consumer confidence decreased somewhat, as the concerns over escalating international trade issues increased towards the end of the quarter. Sales in the relevant channels remained subdued.

Consumer confidence in the eurozone remained broadly unchanged during the quarter despite some political uncertainties. Retail sales continued to grow at a moderate pace, but regional differences persisted, as retail sales continued to face challenges e.g. in the UK.



In Japan, consumer confidence decreased from the first quarter of the year. Similarly, the retail sales growth rate slowed, adding to concerns over economic growth. The Australian market remained challenging, with a downturn in retail sales.

#### REPORTING SEGMENTS

This half-year report reflects Fiskars' organizational structure, which features two Strategic Business Units (SBU): Living and Functional. Fiskars Group's three primary reporting segments are Living, Functional, and Other. In addition, Fiskars reports net sales for three geographical areas: Europe, Americas and Asia-Pacific.

SBU Living offers premium and luxury products for tabletop, giftware and interior décor. It consists of the English & Crystal Living and the Scandinavian Living businesses. The English & Crystal Living business includes brands such as Waterford, Wedgwood, Royal Albert and Royal Doulton. The Scandinavian Living business includes brands such as littala, Royal Copenhagen, Rörstrand and Arabia.

SBU Functional provides tools for use in and around the house as well as outdoors. SBU Functional consists of the Functional Americas, the Functional EMEA and the Outdoor businesses, and includes brands such as Fiskars, Gerber and Gilmour.

The Other segment contains the Group's investment portfolio, the real estate unit, corporate headquarters and shared services.

# Living segment

EUR million	Q2 2018	Q2 2017	Change	Q1–Q2 2018	Q1–Q2 2017	Change	2017
Net sales*	112.4	123.1	-8.7%	224.8	252.3	-10.9%	573.9
Comparable EBITA	2.4	7.3	-68%	5.7	14.6	-61%	70.7
Capital expenditure	6.0	2.0	200%	11.1	4.6	142%	14.0

<sup>\*</sup>Using comparable exchange rates, net sales in the Living segment decreased by 4.7% in Q2 2018 and by 6.2% in Q1–Q2 2018

# Living segment in Q2 2018

Net sales in the Living segment decreased year-on-year and amounted to EUR 112.4 million (Q2 2017: 123.1). Comparable net sales decreased by 4.7%, impacted by lower traffic to stores in some countries. The shift from brick-and-mortar to online channels continued. Comparable net sales increased in the direct e-commerce channel in the Living segment. In the English & Crystal Living business the headwinds came in particular from Australia and the hospitality channel. Comparable net sales increased in the Americas supported by positive development in the department store channel.

Comparable EBITA for the Living segment decreased by 68% and amounted to EUR 2.4 million (7.3). The decrease was primarily due to lower sales volumes and brand building activities, which offset the improvements in operational efficiency.

#### Living segment in January-June 2018

Net sales in the Living segment decreased year-on-year and amounted to EUR 224.8 million (Q1–Q2 2017: 252.3). Comparable net sales decreased by 6.2%, impacted by the English & Crystal Living business. The business has faced challenges in some of its key markets, either related to the overall market environment or channel-specific challenges. Work has continued in the English & Crystal Living business to create a competitive product offering by streamlining the product portfolio. In addition, the focus has been on improving the operational efficiency and revival of the brands. Comparable net sales in the Scandinavian Living remained close to the previous year's level. In Japan, the distribution of the littala brand was transferred from a local distributor to Fiskars Group. Comparable net sales increased in the direct e-commerce channel in the Living segment.

Comparable EBITA for the Living segment decreased by 61% and amounted to EUR 5.7 million (14.6), primarily due to the changes in the product mix in the Scandinavian Living business during the reporting period. Comparable EBITA also decreased in the English & Crystal Living business, where the increased operational efficiencies were offset by decreased sales volumes.



## Marketing highlights in the Living segment

Royal Copenhagen launched a new dinnerware series – Blomst. Blomst is a reinterpretation of one of the oldest decorations in Royal Copenhagen's history, the Blue Flower dating back to 1780. The series is available in the own retail and direct e-commerce in Denmark and Japan, and the distribution will be expanded in phases.

littala and Arabia launched a second-hand pilot in selected stores in Finland. During the pilot period, the littala & Arabia Market will buy old and used glass and ceramic tableware and sell the items to new owners. The pilot explores opportunities in circular economy, with the aim to prolong the life of products and materials, supported by lasting design.

Wedgwood continued its collaboration with the Royal Horticultural Society in the United Kingdom. In relation to this, Wedgwood participated in the Chelsea and Chatsworth Flower Shows in May and June.

## **Functional segment**

EUR million	Q2 2018	Q2 2017	Change	Q1–Q2 2018	Q1–Q2 2017	Change	2017
Net sales*	159.4	165.9	-3.9%	312.2	342.0	-8.7%	607.8
Comparable EBITA	23.2	18.3	27%	47.3	45.1	5%	59.7
Capital expenditure	3.9	4.5	-13%	7.2	9.6	-25%	19.4

<sup>\*</sup>Using comparable exchange rates and excluding the net sales of the divested container gardening business in Europe (in December 2016), net sales in the Functional segment increased by 2.3% in Q2 2018 and decreased by 1.4% in Q1–Q2 2018

## Functional segment in Q2 2018

Net sales in the Functional segment decreased year-on-year by 3.9% to EUR 159.4 million (Q2 2017: 165.9). Comparable net sales increased by 2.3% The delayed spring season shifted some sales in the gardening category from Q1 2018 to Q2 2018, which did not fully compensate for the shortfall in demand during the first quarter. In Functional EMEA, gardening sales increased in the Nordics, but decreased in the rest of Europe. In the Functional Americas business comparable net sales grew, supported by the gardening category and new distribution. Comparable net sales in the Outdoor business remained largely unchanged during the quarter.

Comparable EBITA for the Functional segment increased during the second quarter and amounted to EUR 23.2 million (18.3). The increase was supported by operational efficiencies in the Functional EMEA and the Outdoor businesses, whereas comparable EBITA in the Functional Americas business decreased due to the changes in the product mix and increased promotional expenses.

#### Functional segment in January–June 2018

Net sales in the Functional segment decreased year-on-year by 8.7% to EUR 312.2 million (Q1–Q2 2017: 342.0). Comparable net sales decreased by 1.4%, due to Functional EMEA, where the development in the gardening category during the second quarter did not fully compensate for the shortfall in the first quarter. In Functional Americas comparable net sales increased, supported by new distribution. The challenging weather conditions impacted also Functional Americas in Q1 2018, however, sales shifted to Q2 2018. Comparable net sales increased in the Outdoor business, supported by the launch of products in the fishing category.

Comparable EBITA for the Functional segment increased during the first half of the year and amounted to EUR 47.3 million (45.1). The increase was due to increased operational efficiencies in the Outdoor and the Functional EMEA businesses.

## Marketing highlights in the Functional segment

Fiskars' new cooking range Norden received numerous awards during the quarter. The series, which was introduced at the Ambiente trade fair in Frankfurt, was awarded the Red Dot Award and two Good Design 2018 Australia -awards. Fiskars Norden cast-iron cookware and knives will be available worldwide in the fall of 2018. Norden steel cookware will be available in early 2019.

In the U.S., Fiskars introduced a new teacher grant program to support the back-to-school-season. Under the program, Fiskars provides tools to teachers who inspire creativity in the classroom. A total of 50 teachers were chosen from a large number of applicants.



The Outdoor business started to renew its product packaging through a number of new product introductions. The renewed packaging is helping to substantially reduce or eliminate plastics from packaging, aiming to reduce the ecological footprint.

## Other segment

EUR million	Q2 2018	Q2 2017	Change	Q1–Q2 2018	Q1–Q2 2017	Change	2017
Net sales	0.8	1.0	-17.2%	1.7	1.9	-9.3%	3.8
Comparable EBITA	-3.3	-3.2	-2%	-7.1	-5.3	-34%	-11.5
Capital expenditure	0.5	0.9		1.5	0.7	24%	2.0

#### Other segment in Q2 2018

Net sales in the Other segment decreased year-on-year and amounted to EUR 0.8 million (Q2 2017: 1.0), consisting of timber sales and rental income. The comparable EBITA for the Other segment amounted to EUR -3.3 million (-3.2).

## Other segment in January-June 2018

Net sales in the Other segment decreased year-on-year and amounted to EUR 1.7 million (Q1-Q2 2017: 1.9), consisting of timber sales and rental income. Comparable EBITA for the Other segment amounted to EUR -7.1 million (-5.3).

## Net sales by geography

	Q2	Q2		Comparable				Comparable	
EUR million	2018	2017	Change	change*	Q1–Q2 2018	Q1–Q2 2017	Change	change*	2017
Europe	123.9	132.0	-6.2%	-4.3%	249.7	271.3	-7.9%	-6.0%	568.5
Americas	118.0	120.3	-1.9%	7.3%	228.2	249.9	-8.7%	2.3%	463.0
Asia-Pacific	32.4	37.0	-12.5%	-6.2%	63.9	72.8	-12.3%	-5.3%	152.8
Unallocated**	-1.7	0.6			-3.2	2.1			1.2

<sup>\*</sup>Using comparable exchange rates, excluding the divested container gardening business in Europe (in December 2016)

## Net sales in Q2 2018

Net sales in Europe decreased by 6.2% and amounted to EUR 123.9 million (Q2 2017: 132.0). Comparable net sales decreased by 4.3%, mainly impacted by the challenges in Functional EMEA.

Net sales in the Americas decreased by 1.9% to EUR 118.0 million (120.3). Comparable net sales increased by 7.3%, supported by the improved weather conditions and new distribution in Functional Americas and the positive development in the department store channel in the English & Crystal Living business.

Net sales in Asia-Pacific decreased by 12.5% and amounted to EUR 32.4 million (37.0). Comparable net sales decreased by 6.2%, impacted by the English & Crystal Living business in Australia.

# Net sales in January-June 2018

Net sales in Europe decreased by 7.9% and amounted to EUR 249.7 million (Q1–Q2 2017: 271.3). Comparable net sales decreased by 6.0%, impacted by the Functional EMEA and the English & Crystal Living businesses.

Net sales in the Americas decreased by 8.7% to EUR 228.2 million (249.9). Comparable net sales increased by 2.3%. Comparable net sales increased in the Functional Americas and the Outdoor businesses, partly offset by the decrease in the English & Crystal Living business.

Net sales in Asia-Pacific decreased by 12.3% and amounted to EUR 63.9 million (72.8). Comparable net sales decreased by 5.3%, impacted by the English & Crystal Living business in Australia and the Scandinavian Living business in Japan.

<sup>\*\*</sup>Geographically unallocated exchange rate differences



## Research and development

The Group's research and development expenditure totaled EUR 4.6 million (Q2 2017: 4.1) in the second quarter of 2018, equivalent to 1.7% (1.4%) of net sales. During the first half of the year, research and development expenses totaled EUR 9.3 million (Q1–Q2 2017: 8.7), equivalent to 1.7% (1.5%) of net sales.

## Personnel

The average number of full-time equivalent employees (FTE) was 7,398 (Q2 2017: 7,863) in the second quarter. At the end of the quarter, the Group employed 7,928 (8,462) employees, of whom 1,149 (1,212) were in Finland. The year-on-year change was mainly related to unified definitions among retail and manufacturing personnel and the Alignment program.

#### Financial items and net result

Financial items and net result in Q2 2018 and January-June 2018

The share ownership in the Wärtsilä Corporation is no longer treated as a financial asset at fair value through profit or loss. At the end of the second quarter of 2018, Fiskars owned 32,645,343 shares in Wärtsilä, representing 5.52% of Wärtsilä's share capital.

The net change in the fair value of investments through other comprehensive income, consisting of the company's holdings in Wärtsilä, amounted to EUR -34.0 million (Q2 2017: 17.4, reported as net change in the fair value of investments through profit and loss) during the second quarter of 2018 and to EUR -23.0 million (Q1–Q2 2017: 98.7) during the first half of the year. The closing share price of Wärtsilä was EUR 16.83 (51.75, not directly comparable due to the split of two new shares for each existing share) at the end of the second quarter.

Other financial income and expenses amounted to EUR -0.3 million (-1.5) in the second quarter of 2018 and to EUR 5.5 million (4.0) in the first half of 2018, including amongst others EUR 7.5 million (7.1) of the first instalment of the dividend received on Wärtsilä shares and EUR -3.6 million (-0.4) of foreign exchange differences. The second instalment of the Wärtsilä dividend will be received in September 2018.

Profit before taxes was EUR 17.0 million (33.9) in the second quarter of 2018. Income taxes for the second quarter were EUR -6.2 million (-8.0). The difference is mainly due to the change in the recording of the fair value in the Wärtsilä holding. Earnings per share were EUR 0.13 (0.14). Earnings per share does not include net changes in the fair value of the investment portfolio. The comparable figure for Q2 2017 has been adjusted accordingly.

Profit before taxes for the first half of the year was EUR 42.1 million (148.2). Income taxes for the first half of the year were EUR -14.8 million (-34.2). The difference is primarily due to the change in the recording of the fair value in the Wärtsilä holding. Earnings per share were EUR 0.33 (0.43). Earnings per share do not include net changes in the fair value of the investment portfolio. The comparable figure for Q1–Q2 2017 has been adjusted accordingly.

## Cash flow, balance sheet and financing in Q2 2018

Cash flow, balance sheet and financing in Q2 2018 and January-June 2018

The second quarter cash flow from operating activities before financial items and taxes decreased to EUR 42.7 million (Q2 2017: 48.6). The change was primarily due to the change in current assets. Cash flow from financial items and taxes amounted to EUR -8.0 million (-9.9). Cash flow from investing activities was EUR -9.7 million (-5.6), including EUR -10.8 million of capital expenditure on fixed assets and EUR 1.0 million proceeds from sale of fixed assets. Cash flow from financing activities was EUR -20.9 million (-32.5), including EUR -21.8 million of change in current debt and EUR 5.3 million of change in current receivables. The comparison figure from Q2 2017 included EUR -26.1 million of changes in current debt.

During the first half of the year cash flow from operating activities before financial items and taxes was EUR 3.5 million (Q1–Q2 2017: 2.2). Cash flow from financial items and taxes amounted to EUR -18.2 million (-16.1). Cash flow from investing activities was EUR -10.1 million (-5.3), including EUR -19.8 million of capital expenditure on fixed assets and



EUR 7.5 million from dividends received. Cash flow from financing activities was EUR 8.3 million (16.2), including EUR 46.3 million of change in current debt, EUR 22.6 million of change in current receivables, EUR -30.1 million of repayment of non-current debt and EUR -29.9 million of dividends paid. The comparison figure from Q1–Q2 2017 included positive cash flow of EUR 22.0 million from money market investments, EUR -58.4 million payment of dividends and EUR 53.4 million from change in current debt.

Capital expenditure for the second quarter totaled EUR 10.8 million (7.3), mainly relating to facility expansions and efficiency investments. Depreciation, amortization and impairment were EUR 9.0 million (9.4) in the second quarter. Capital expenditure for the first half of the year totaled EUR 19.8 million (14.8), primarily relating to facility expansions and efficiency investments. Depreciation, amortization and impairment were EUR 17.8 million (18.7) in the first half of the year.

Fiskars' working capital totaled EUR 218.4 million (231.6) at the end of June. The decrease was primarily related to reduced inventory levels and decreased trade and other receivables. The equity ratio was 68% (67%) and net gearing was 17% (19%).

Cash and cash equivalents at the end of the period totaled EUR 10.0 million (14.6). Net interest-bearing debt amounted to EUR 206.6 million (228.2). In addition, the shares in Wärtsilä were valued at EUR 549.4 million (563.1) at the end of the period.

Short-term borrowing totaled EUR 66.3 million (92.4) and long-term borrowing totaled EUR 151.4 million (151.5). Short-term borrowing mainly consisted of commercial papers. In addition, Fiskars had EUR 300.0 million (300.0) in unused, committed credit facilities with Nordic banks. Of these, EUR 240.0 million was long-term and EUR 60.0 million short-term.

# Changes in organization and management

On January 11, 2018, the renewal and expansion of the Fiskars Group Leadership Team (FGLT) was announced. At the same time, Fiskars discontinued the Extended Leadership Team and the Corporate Office to simplify its leadership structure. Fiskars appointed Ulla Lettijeff (M.Sc.Tech) as President, SBU Living and a member of the Fiskars Group Leadership Team. The following new members were also appointed to the Group Leadership Team: Chief Supply Chain Officer Risto Gaggl (M.Sc.Tech), General Counsel Päivi Timonen (LL.M.) and VP, Corporate Communications and Sustainability Maija Taimi (M.Sc.Econ). Fiskars also appointed CFO Sari Pohjonen as the Deputy to the CEO.

On March 15, 2018, Fiskars announced the appointment of Niklas Lindholm (Ph.D. Econ and M.Sc. Econ) as Chief Human Resources Officer and member of the FGLT. He will join the company on August 1, 2018, and report to Fiskars President and CEO, Jaana Tuominen.

On June 11, 2018, Fiskars announced that President, SBU Functional Paul Tonnesen has decided to leave the company. Fiskars has started the recruitment process for a successor. In addition to her role as the President and CEO, Jaana Tuominen will act as the interim President, SBU Functional.

On June 12, 2018, Fiskars announced the appointment of Tuomas Hyyryläinen (M.Sc.Econ) as Chief Growth Officer and member of the FGLT from September 1, 2018. He will report to Fiskars President and CEO Jaana Tuominen.

Following these changes, the FGLT consists of nine members:

- · Jaana Tuominen, President and CEO
- Sari Pohjonen, Chief Financial Officer and Deputy to the CEO
- · Risto Gaggl, Chief Supply Chain Officer
- Tuomas Hyyryläinen, Chief Growth Officer (from September 1, 2018)
- Ulla Lettijeff, President, SBU Living
- Niklas Lindholm, Chief Human Resources Officer (from August 1, 2018)
- Maija Taimi, VP, Corporate Communications and Sustainability
- Päivi Timonen, General Counsel
- · President, SBU Functional, to be appointed later



## Other significant events during the reporting period

New share-based Long-term Incentive Plan for Fiskars Group's key employees

On February 7, 2018, Fiskars announced that the Board of Directors of Fiskars Corporation had decided on a new share-based Long-term Incentive Plan for the FGLT and other key employees. The plan will form a part of Fiskars' remuneration program for its key employees, and the aim of the plan is to support the implementation of the company's strategy and to align the objectives of key employees with those of shareholders to increase the value of the company.

The Long-term Incentive Plan has three performance periods of three calendar years each, 2018–2020, 2019–2021 and 2020–2022. The Board of Directors will decide separately for each performance period the participants in the incentive plan and the minimum, target and maximum rewards for each participant, as well as the performance criteria and related targets.

The amount of the reward paid to a key employee depends on achieving the pre-established targets. No reward will be paid if targets are not met or if the participant's employment or service ends before reward payment. For the first performance period, the plan has 48 participants at most and the targets for the Long-term Incentive Plan relate to the company's total shareholder return, Group EBITA and net sales.

If the targets of the plan are reached, rewards will be paid to participants after the end of each performance period. The reward will be paid in the company's shares, after the deduction of the relevant cash proportion that is required for covering taxes and tax-related costs due on the basis of the reward. However, the company has the right to pay the reward fully in cash under certain circumstances. If all maximum targets are reached, the maximum reward payable in shares on the basis of the 2018–2020 performance period would amount to a total gross maximum of 314,321 shares in the company. As a starting point, shares to be awarded to key employees will be paid as existing shares of the company and thus the Long-term Incentive Plan is not expected to have a diluting effect on the ownership of the company's shareholders.

Members of the FGLT participating in the long-term incentive plan are subject to a shareholding requirement and must retain at least 50% of the net shares received based on plan until their share ownership in Fiskars corresponds to at least 50% (and for the President and CEO at least 100%) of their annual gross base salary.

Fiskars Corporation's directed share issue without consideration based on the Long-term Incentive Plan 2015–2019

On March 14, 2018 Fiskars announced that the Board of Directors of Fiskars Corporation had decided on a directed share issue without consideration based on Fiskars' Long-term Incentive Plan 2015–2019 in order to pay the share rewards for the performance period 2015–2017.

In the share issue, 15,168 treasury shares were issued without consideration to the key personnel participating in the performance period 2015–2017, in accordance with the terms and conditions of the share based Incentive Plan 2015–2019. Information about the launch and the terms and conditions of the Incentive Plan have been published in a stock exchange release on February 6, 2015.

The decision on the share issue was based on the authorization granted to the Board of Directors by Fiskars Corporation's Annual General Meeting of Shareholders held on March 14, 2018. The shares were delivered to the participants of the Incentive Plan on March 15–16, 2018. After the share delivery, Fiskars Corporation held a total of 176,299 own shares.

#### Shares and shareholders

Fiskars Corporation has one share series (FSKRS). All shares carry one vote and equal rights. The number of shares in the Corporation totals 81,905,242. Fiskars Corporation held 219,481 of its own shares at the end of the quarter. The share capital remained unchanged at EUR 77,510,200.

Fiskars shares are traded in the Large Cap segment of Nasdaq Helsinki. The volume weighted average share price during the second quarter was EUR 19.91 (Q2 2017: 21.56). At the end of June, the closing price was EUR 19.38 (EUR 21.50) per share and Fiskars had a market capitalization of EUR 1,583.1 million (1,756.8). The number of shares traded on Nasdaq Helsinki and in alternative market places from April to June was 0.7 million (1.0), which represents 0.8%



(1.2%) of the total number of shares. The total number of shareholders was 19,707 (18,894) at the end of June 2018.

## Flagging notifications

Fiskars was not informed of any significant changes among its shareholders during the quarter.

#### Purchase of own shares

On April 30, 2018, the Board of Directors of Fiskars Corporation decided to commence acquiring the company's own shares on the basis of the authorization given by the Annual General Meeting held on March 14, 2018.

The maximum number of shares to be acquired is 200,000, corresponding to approximately 0.2% of the total number of shares. The shares will be acquired through public trading on the Nasdaq Helsinki exchange at the market price prevailing at the time of purchase. The share buyback started on May 9, 2018, and will end by the end of the next Annual General Meeting in 2019, at the latest.

#### Risks and business uncertainties

Fiskars' business, net sales, and financial performance may be affected by several uncertainties. Fiskars Group has detailed the overall business risks and risk management in its Annual Report and on the company's website <a href="https://www.fiskarsgroup.com/investors">www.fiskarsgroup.com/investors</a>.

Fiskars Group entities are subject to tax audits in several countries. It is possible that tax audits may lead to reassessment of taxes. The tax reassessment claim raised by the Finnish Large Taxpayers' Office in 2016, which obliged the company to pay a total of EUR 28.3 million in additional tax, interest expenses and punitive tax increases, has been appealed against by the company to the Board of Adjustment in the Finnish Large Taxpayers' Office. Fiskars will continue the appeal process in court, if necessary, in which case the process may take years. The dispute concerns intra-group loans forgiven by the company in 2003 and their tax treatment in subsequent tax years.

In December 2017, the U.S. tax reform was signed into law. The legislation includes, among other things, a reduction in the U.S. federal corporate income tax rate from 35% to 21%. The change is expected to have a slightly positive impact on Fiskars' net result from 2018 onwards.

Fiskars operates globally with a considerable part of its business in the U.S. and in other countries outside of the euro zone. Weakening of the U.S. dollar or other currencies relative to the euro may have a material impact on the reported financial figures due to the translation exposure. Less than 20% of Fiskars' commercial cash flows are exposed to fluctuations in foreign exchange rates.

A considerable part of Fiskars' business is in the U.S. The increasing uncertainty regarding trade in the form of e.g. new tariffs might have an impact on the company's business, as part of the product portfolio sold in the country is imported. Based on the information available at the moment, the potential tariffs would not materially impact the current year financials.

Otherwise, no new or changed material risks and uncertainty factors have been identified during the quarter.

## Events after the reporting period

On July 18, 2018, Fiskars updated its outlook for comparable net sales in 2018.

## Outlook for comparable net sales in 2018 updated (July 18, 2018):

In 2018, Fiskars expects the Group's comparable net sales to be slightly below the previous year. Comparable EBITA is expected to increase from 2017. The fourth quarter of the year is significant both in terms of net sales and profitability.

Comparable net sales excludes the impact of exchange rates, acquisitions and divestments. Items affecting comparability in EBITA include restructuring costs, impairment charges, integration related costs, acquisitions and divestments, and gain and loss from the sale of businesses.



Previous outlook for 2018 (February 7, 2018):

Previously, Fiskars expected the Group's comparable net sales and comparable EBITA to increase from 2017.

Helsinki, Finland, July 31, 2018

# **FISKARS CORPORATION**

**Board of Directors** 



## CONSOLIDATED INCOME STATEMENT

EUR million	Q2 2018	Q2 2017	Change %	Q1-Q2 2018	Q1–Q2 2017	Change %	Q1-Q4 2017
	070.0	202.2		500.7	500.4	40	4.405.5
Net sales	272.6	290.0	-6	538.7	596.1	-10	1,185.5
Cost of goods sold	-155.7	-165.2	-6	-304.3	-338.5	-10	-673.3
Gross profit	116.9	124.8	-6	234.4	257.6	-9	512.2
Other operating income	0.6	2.5	-78	1.4	3.0	-55	7.1
Sales and marketing expenses	-70.5	-78.1	-10	-139.4	-153.6	-9	-300.2
Administration expenses	-25.7	-26.5	-3	-50.8	-52.1	-3	-99.9
Research and development costs	-4.6	-4.1	11	-9.3	-8.7	7	-18.8
Other operating expenses	0.0	-0.8	104	-0.6	-1.0	-45	-2.5
Operating profit (EBIT)*	16.7	17.8	-6	35.7	45.2	-21	97.9
Change in fair value of biological assets	0.5	0.1		0.9	0.3		0.7
Investments at fair value through profit or loss - net change in fair value**		17.4			98.7		107.9
Other financial income and expenses	-0.3	-1.5		5.5	4.0		11.4
Profit before taxes	17.0	33.9		42.1	148.2		217.8
Income taxes	-6.2	-8.0		-14.8	-34.2		-50.8
Profit for the period	10.8	25.8		27.3	114.0		167.1
Attributable to:							
Equity holders of the parent company	10.7	25.7		27.2	113.7		166.4
Non-controlling interest	0.1	0.1		0.1	0.2		0.7
Earnings for equity holders of the parent company							
per share, euro (basic and diluted)***	0.13	0.14		0.33	0.43		0.98
*Comparable EBITA (detailed in notes)	22.3	22.4	0	45.9	54.4	-16	119.0

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

EUR million	Q2 2018	Q2 2017	Q1–Q2 2018	Q1–Q2 2017	Q1–Q4 2017
Profit for the period	10.8	25.8	27.3	114.0	167.1
Other comprehensive income for the period					
Items that may be reclassified subsequently to profit or loss					
Translation differences	11.5	-18.4	11.3	-19.2	-29.4
Cash flow hedges	0.0	0.1	0.2	0.4	0.6
Items that will not be reclassified to profit or loss					
Net change of investments at fair value through comprehensive income**	-29.2		-18.2		
Defined benefit plan, actuarial gains (losses) net of tax	-0.1	0.2	-0.4	0.7	0.2
Other comprehensive income for the period net of tax total	-17.8	-18.1	-7.1	-18.1	-28.6
Total comprehensive income for the period	-7.0	7.7	20.3	95.8	138.5
Attributable to:					
Equity holders of the parent company	-7.1	7.7	20.1	95.7	137.8
Non-controlling interest	0.1	0.0	0.1	0.2	0.7

<sup>\*\*</sup>Based on the new IFRS 9 standard, adopted January 1, 2018 onwards, the change in fair value of the Wärtsilä holding is presented in other comprehensive income, including deferred taxes, instead of recognizing fair value changes in income statement. Previous period has not been restated.

<sup>\*\*\*</sup>Earnings per share does not include net changes in the fair value of the investment portfolio. Reported figures of EUR 0.31 for Q2 2017, EUR 1.39 for Q1-Q2 2017 and EUR 2.04 for full year 2017 have been adjusted accordingly.



## **CONSOLIDATED BALANCE SHEET**

EUR million	Jun 30 2018	Jun 30 2017	Change %	Dec 31 2017
ASSETS				
Non-current assets				
Goodwill	223.4	224.6	-1	221.9
Other intangible assets	285.6	288.4	-1	279.5
Property, plant & equipment	155.4	152.8	2	155.1
Biological assets	42.5	41.2	3	41.6
Investment property	3.9	5.4	-29	3.9
Financial assets				
Financial assets at fair value through profit or loss	26.5	18.8	41	21.
Other investments	8.6	9.2	-7	8.
Deferred tax assets	29.9	31.0	-3	29.
Non-current assets total	775.7	771.5	1	761.
Current assets				
Inventories	231.7	236.8	-2	205.
Trade and other receivables	211.7	209.1	1	214.
Income tax receivables	30.9	39.0	-21	33.
Interest-bearing receivables	0.0	0.0	-25	20.0
Investments at fair value through other comprehensive income	549.4	563.1	-2	572.
Cash and cash equivalents	10.0	14.6	-31	31.
Current assets total	1,033.7	1,062.6	-3	1,076.3
Assets total	1,809.4	1,834.1	-1	1,837.9
Assets total  EQUITY AND LIABILITIES	1,809.4	1,834.1	-1	1,837.9
	1,809.4	1,834.1	-1	1,837.9
EQUITY AND LIABILITIES	<b>1,809.4</b> 1,229.5	<b>1,834.1</b> 1,227.2	<b>-1</b>	•
EQUITY AND LIABILITIES  Equity  Equity attributable to the equity holders of the parent company				1,269.4
EQUITY AND LIABILITIES  Equity  Equity attributable to the equity holders of the parent company  Non-controlling interest	1,229.5	1,227.2	0	1,269. 2.
EQUITY AND LIABILITIES  Equity  Equity attributable to the equity holders of the parent company  Non-controlling interest  Equity total  Non-current liabilities	1,229.5 2.4 1,232.0	1,227.2 1.6 1,228.8	0 56 0	1,269. 2. 1,272.
EQUITY AND LIABILITIES  Equity  Equity attributable to the equity holders of the parent company  Non-controlling interest  Equity total  Non-current liabilities	1,229.5 2.4 1,232.0	1,227.2 1.6 1,228.8 151.5	0 56 0	1,269. 2.3 1,272.
EQUITY AND LIABILITIES  Equity  Equity attributable to the equity holders of the parent company  Non-controlling interest  Equity total  Non-current liabilities  Interest-bearing liabilities  Other liabilities	1,229.5 2.4 1,232.0 151.4 7.2	1,227.2 1.6 1,228.8 151.5 6.9	0 56 0	1,269. 2. 1,272. 151.
EQUITY AND LIABILITIES  Equity  Equity attributable to the equity holders of the parent company  Non-controlling interest  Equity total  Non-current liabilities  Interest-bearing liabilities  Other liabilities  Deferred tax liabilities	1,229.5 2.4 1,232.0 151.4 7.2 69.4	1,227.2 1.6 1,228.8 151.5 6.9 71.1	0 56 0	1,269. 2.4 1,272. 151. 7.
EQUITY AND LIABILITIES  Equity  Equity attributable to the equity holders of the parent company  Non-controlling interest  Equity total  Non-current liabilities  Interest-bearing liabilities  Other liabilities  Deferred tax liabilities  Pension liability	1,229.5 2.4 1,232.0 151.4 7.2 69.4 13.9	1,227.2 1.6 1,228.8 151.5 6.9 71.1 13.4	0 56 0	1,269. 2.1 1,272. 151. 7 73
EQUITY AND LIABILITIES  Equity  Equity attributable to the equity holders of the parent company  Non-controlling interest  Equity total  Non-current liabilities  Interest-bearing liabilities  Other liabilities  Deferred tax liabilities  Pension liability  Provisions	1,229.5 2.4 1,232.0 151.4 7.2 69.4 13.9 6.0	1,227.2 1.6 1,228.8 151.5 6.9 71.1 13.4 6.6	0 56 0 0 5 -2 4 -9	1,269. 2. 1,272. 151. 7. 73 13.
EQUITY AND LIABILITIES  Equity  Equity attributable to the equity holders of the parent company  Non-controlling interest  Equity total  Non-current liabilities  Interest-bearing liabilities  Other liabilities  Deferred tax liabilities  Pension liability  Provisions	1,229.5 2.4 1,232.0 151.4 7.2 69.4 13.9	1,227.2 1.6 1,228.8 151.5 6.9 71.1 13.4	0 56 0	1,269.4 2.8 1,272. 151.4 7.3 73.2 13.6
EQUITY AND LIABILITIES  Equity  Equity attributable to the equity holders of the parent company  Non-controlling interest  Equity total  Non-current liabilities  Interest-bearing liabilities  Other liabilities  Deferred tax liabilities  Pension liability  Provisions  Non-current liabilities total  Current liabilities	1,229.5 2.4 1,232.0 151.4 7.2 69.4 13.9 6.0 247.9	1,227.2 1.6 1,228.8 151.5 6.9 71.1 13.4 6.6 249.5	0 56 0 0 5 -2 4 -9	1,269.4 2.8 1,272. 151.4 7.3 13.4 6.9 252.0
EQUITY AND LIABILITIES  Equity  Equity attributable to the equity holders of the parent company  Non-controlling interest  Equity total  Non-current liabilities  Interest-bearing liabilities  Other liabilities  Deferred tax liabilities  Pension liability  Provisions  Non-current liabilities total  Current liabilities  Interest-bearing liabilities	1,229.5 2.4 1,232.0 151.4 7.2 69.4 13.9 6.0 247.9	1,227.2 1.6 1,228.8 151.5 6.9 71.1 13.4 6.6 249.5	0 56 0 0 5 -2 4 -9 -1	1,269. 2.3 1,272. 151. 73. 13. 6.9 252.
EQUITY AND LIABILITIES  Equity  Equity attributable to the equity holders of the parent company  Non-controlling interest  Equity total  Non-current liabilities Interest-bearing liabilities Other liabilities Deferred tax liabilities Pension liability Provisions  Non-current liabilities total  Current liabilities Interest-bearing liabilities Interest-bearing liabilities	1,229.5 2.4 1,232.0 151.4 7.2 69.4 13.9 6.0 247.9	1,227.2 1.6 1,228.8 151.5 6.9 71.1 13.4 6.6 249.5	0 56 0 0 5 -2 4 -9 -1	1,269.4 2.8 1,272. 151.4 7.3 13.3 6.9 252.0
Equity Equity attributable to the equity holders of the parent company Non-controlling interest Equity total  Non-current liabilities Interest-bearing liabilities Deferred tax liabilities Pension liability Provisions  Non-current liabilities total  Current liabilities Interest-bearing liabilities Interest-bearing liabilities	1,229.5 2.4 1,232.0 151.4 7.2 69.4 13.9 6.0 247.9 66.3 249.5 6.3	1,227.2 1.6 1,228.8 151.5 6.9 71.1 13.4 6.6 249.5 92.4 241.0 12.3	0 56 0 0 5 -2 4 -9 -1	1,269.4 2.8 1,272.1 151.4 7.3 13.3 6.9 252.0 48.8 246.9
EQUITY AND LIABILITIES  Equity  Equity attributable to the equity holders of the parent company  Non-controlling interest  Equity total  Non-current liabilities Interest-bearing liabilities  Deferred tax liabilities  Pension liability  Provisions  Non-current liabilities total  Current liabilities  Interest-bearing liabilities  Interest-bearing liabilities  Non-current liabilities  Interest-bearing liabilities  Interest-bearing liabilities  Trade and other payables  Income tax liabilities  Provisions	1,229.5 2.4 1,232.0 151.4 7.2 69.4 13.9 6.0 247.9 66.3 249.5 6.3 7.5	1,227.2 1.6 1,228.8 151.5 6.9 71.1 13.4 6.6 249.5 92.4 241.0 12.3 10.1	0 56 0 0 5 -2 4 -9 -1	1,269.4 2.8 1,272.1 151.4 7.3 13.3 6.9 252.0 48.5 246.9
EQUITY AND LIABILITIES  Equity  Equity attributable to the equity holders of the parent company  Non-controlling interest  Equity total  Non-current liabilities  Interest-bearing liabilities  Other liabilities	1,229.5 2.4 1,232.0 151.4 7.2 69.4 13.9 6.0 247.9 66.3 249.5 6.3	1,227.2 1.6 1,228.8 151.5 6.9 71.1 13.4 6.6 249.5 92.4 241.0 12.3	0 56 0 0 5 -2 4 -9 -1	1,837.9 1,269.4 2.8 1,272.1 151.4 7.3 73.2 13.3 6.9 252.0 48.5 246.9 10.0 8.4 313.8



## CONSOLIDATED STATEMENT OF CASH FLOWS

EUR million	Q2 2018	Q2 2017	Q1-Q2 2018	Q1–Q2 2017	Q1–Q4 2017
Cash flow from operating activities					
Profit before taxes	17.0	33.9	42.1	148.2	217.8
Adjustments for					
Depreciation, amortization and impairment	9.0	9.4	17.8	18.7	38.8
Gain/loss on sale and loss on scrap of non-current assets	-0.3	-2.2	-0.3	-2.3	-4.3
Investments at fair value through profit or loss - net change in fair value	0.0	-17.4	0.0	-98.7	-107.9
Other financial items	0.4	1.5	-5.4	-4.0	-11.2
Change in fair value of biological assets	-0.5	-0.1	-0.9	-0.3	-0.7
Change in provisions and other non-cash items	-2.5	-5.2	-2.3	-8.5	-8.5
Cash flow before changes in working capital	23.0	19.8	51.0	53.1	124.0
Changes in working capital					
Change in current assets, non-interest-bearing	8.9	25.5	3.4	-12.4	-23.8
Change in inventories	-5.8	-12.2	-23.1	-20.8	8.5
Change in current liabilities, non-interest-bearing	16.6	15.4	-27.8	-17.7	21.8
Cash flow from operating activities before financial items and taxes	42.7	48.6	3.5	2.2	130.5
Financial income received and costs paid	-0.9	1.2	-2.7	0.0	-0.7
Taxes paid	-0.9 -7.1	-11.1	-15.5	-16.1	-26.0
Cash flow from operating activities (A)	34.7	38.7	-14.7	-14.0	103.8
Cash flow from investing activities					
Investments in financial assets		-0.1		-0.1	-1.9
Capital expenditure on fixed assets	-10.8	-9.2	-19.8	-16.4	-32.8
Proceeds from sale of fixed assets	1.0	3.6	1.0	3.9	9.5
Proceeds from sale of non-current assets held for sale		0.0		0.0	-1.3
Proceeds from sale of subsidiary shares			0.0		0.0
Proceeds from sale of investments at fair value through profit or loss	-0.0	0.2	0.0	0.2	-0.0
Other dividends received	0.0	0.0	7.5	7.1	14.1
Cash flow from other investments	0.3		1.3		0.0
Cash flow from investing activities (B)	-9.7	-5.6	-10.1	-5.3	-12.4
Cash flow from financing activities					
Purchase of treasury shares	-0.8	0.0	-0.8	-0.1	-0.1
Change in current receivables	5.3	-0.0	22.6	22.0	2.0
Borrowings of non-current debt	0.1	0.8	0.3	0.8	0.9
Repayment of non-current debt	-0.1	-0.9	-30.1	-1.3	-1.3
Change in current debt	-21.8	-26.1	46.3	53.4	7.3
Payment of finance lease liabilities	-0.1	0.0	-0.1	-0.2	-0.6
Cash flow from other financing items	-0.0	0.3	0.0	0.1	0.7
Dividends paid  Cash flow from financing activities (C)	-3.5 <b>-20.9</b>	-6.6 <b>-32.5</b>	-29.9 <b>8.3</b>	-58.4 <b>16.2</b>	-87.0 - <b>78.0</b>
Change in cash and cash equivalent (A+B+C)	4.1	0.7	-16.5	-3.1	13.5
Cash and cash equivalent at beginning of period	10.5	17.7	31.1	17.7	17.7
Translation difference	-0.5	-3.9	-4.6	-0.1	-0.1
Cash and cash equivalent at end of period	10.0	-3.9 14.6	10.0	14.6	31.1
Cash and Cash equivalent at end of penou	10.0	14.0	10.0	14.0	31.1

Non-cash changes on interest bearing net debt amounted to EUR 0.2 million arising from unrealized foreign exchange differences.



## CONDENSED STATEMENT OF CHANGES IN CONSOLIDATED EQUITY

		At	tributable t	o the equi	ty holders o	f the parent	company		
			Cumul.	Fair	Actuarial	Financial	, ,	Non-	
	Share	Treasury	transl.	value	gains and	assets at	Retained	controlling	
EUR million	capital	shares	diff.	reserve	losses	FVTOCI	earnings	interest	Total
Dec 31, 2016	77.5	-3.2	32.3	-1.2	-4.6		1,117.3	1.9	1,220.1
Total comprehensive income for the period			-19.2	0.4	0.7		113.7	0.2	95.8
Purchase of treasury shares		-0.1							-0.1
Dividend distribution							-86.6	-0.4	-87.0
Jun 30, 2017	77.5	-3.2	13.1	-0.8	-3.9		1,144.5	1.6	1,228.8
Total comprehensive income for the period			-10.1	0.2	-0.5		52.6	0.4	42.7
Capital injected by non-controlling interest								0.7	0.7
Dividend distribution								-0.4	0.0
Dec 31, 2017	77.5	-3.2	3.0	-0.6	-4.4		1,197.1	2.8	1,272.1
Adoption of IFRS 9							-1.0		-1.0
Adoption of amendment to IFRS 2							0.5		0.5
Opening Balance Jan 1, 2018	77.5	-3.2	3.0	-0.6	-4.4		1,196.5	2.8	1,271.6
Total comprehensive income for the period			11.2	0.2	-0.4	-18.2	27.2	0.1	20.3
Purchase of treasury shares		-0.6							-0.6
Dividend distribution*							-58.8	-0.4	-59.3
Jun 30, 2018	77.5	-3.8	14.2	-0.4	-4.7	-18.2	1,164.9	2.4	1,232.0

<sup>\*</sup>Dividend distribution includes first installment paid in March 2018 and second installment due for payment in September 2018



#### NOTES TO THE INTERIM REPORT

#### ACCOUNTING PRINCIPLES

This unaudited interim report is prepared in accordance with IAS 34 (Interim Financial Reporting) using the same accounting policies and methods of computation as in the previous annual financial statements apart from the changes in accounting principles stated below.

Figures presented have been rounded and therefore the sum of individual figures might differ from the presented total figure.

#### Changes in the accounting principles

The Group adopted the following standards, amendments to standards and interpretations as of 1 January 2018:

#### IFRS 15 Revenue from Contracts with Customers

IFRS 15 establishes a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. IFRS 15 has superseded the previous revenue recognition guidance including IAS 18 Revenue, IAS 11 Construction Contracts and the related interpretations when it becomes effective. The core principle of IFRS 15 is that an entity should recognise revenue to depict the transfer of promised goods or services to customers an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Under IFRS 15, an entity recognises revenue when (or as) a performance obligation is satisfied, i.e. when 'control' of the good or service underlying the particular performance obligation is transferred to the customer.

The standard includes a five-step model for the revenue recognition. Revenue is allocated to performance obligations based on relative transaction prices. Revenue recognition takes place over time or at a specific point in time, and the key criterion is the passing of control.

The principles in IFRS 15 are applied using the following five steps:

- 1. Identify the contract(s) with a customer
- 2. Identify the performance obligations in the contract
- 3. Determine the transaction price
- 4. Allocate the transaction price to the performance obligations in the contract
- 5. Recognise revenue

The standard requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model to contracts with their customers. The standard also specifies the accounting for the incremental costs of obtaining a contract and the costs directly related to fulfilling a contract

The Group adopted IFRS 15 using the full retrospective method of adoption. There are no changes impacting the comparative information and therefore, no restatements have been made in the Group's financial statements.

#### Sale of goods

The Group's contracts with customers for the sale of goods generally include one performance obligation. The Group has concluded that revenue from sale of goods should be recognized at the point in time when control of the asset is transferred to the customer, generally on delivery of the goods. The exact timing of the transfer of control is analyzed contract by contract taking into account the delivery terms, customer acceptance clauses and customer's ability to benefit from the goods delivered. Therefore, the adoption of IFRS 15 did not have an impact on the timing of revenue recognition.

#### Warranty obligations

The Group generally provides warranties for general repairs of defects that existed at the time of sale, as required by law. As such, most warranties are assurance-type warranties under IFRS 15, which the Group accounts for under IAS 37 Provisions, Contingent Liabilities and Contingent Assets, consistent with its practice prior to the adoption of IFRS 15. If any other warranties, like warranties with extended warranty period, are provided, the impact of those is considered as immaterial.

#### Variable consideration

The Group applies the requirements in IFRS 15 on constraining estimates of variable consideration to determine the amount of variable consideration that can be included in the transaction price. Some contracts for the sale of goods provide customers with a right of return, discounts and volume rebates. The variable consideration is estimated using expected value method at contract inception and constrained until the associated uncertainty is subsequently resolved. The application of the constraint on variable consideration does not impact the comparative information and therefore, no restatements have been made in the Group's financial statements.

#### Royalties

Fiskars receives sales-based royalties mainly from UK. Fiskars applies the method where the fixed part (minimum guarantee) is recorded as revenue over time applying a measure of progress to the fixed amount on a cumulative basis. The sales based part of the royalty is recorded based on reported sales from counter parties. Sales from royalties is not significant part of the net sales.



#### IFRS 9 Financial Instruments and subsequent amendments

The Standard includes requirements for recognition and measurement, impairment, derecognition and general hedge accounting and replaces previous IAS 39. The impairment model in IFRS 9 is based on the premise of providing for expected losses.

The new standard primarily causes changes in the accounting principles of financial items and the evaluation of their impairment according to the new expected credit loss model (ECL). It enables to book the change in fair value of investments at fair value, consisting of Fiskars' holdings in Wärtsilä, either in income statement or in other comprehensive income, and from these two options, Fiskars has chosen to start applying reporting the change in fair value of investments at fair value in other comprehensive income. This change compared to previous reporting manner has transferred the change in fair value of such investments from the income statement to other comprehensive income including deferred taxes. The change has not impacted the treatment of those items' balance sheet classification or dividends in the income statement

In addition, the standard change has moderate impacts on the bad debt provisions of trade receivables because of the expected credit loss model introduced by standard. Expected credit loss model has increased the bad debt provision by EUR 1.0 million, which has been recognized in retained earnings. Previous periods have not been restated.

#### IFRS 2 Classification and Measurement of Share-based Payment Transactions

The amendments to IFRS 2 are intended to eliminate diversity in three main areas: the effects of vesting conditions on the measurement of a cash-settled share based payment transaction, the classification of a share-based payment transaction with net settlement features for withholding tax obligations and the accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash-settled to equity-settled. According to the amendments of the standard, Fiskars classifies the share-based arrangements with net settlement features as equity-settled. No restatement of prior periods is made

#### Application of new and revised accounting pronouncements under IFRS

On January 1st, 2019, the Group will adopt IFRS 16 Leases

According to the current Leases standard, IAS17, a lessee must separate leases into finance lease agreements booked on the balance sheet and operating lease agreements classified as off-balance sheet items. According to the forthcoming standard IFRS16, all the lessees' lease agreements will be booked as fixed assets in the balance sheet, except short-term contracts with a duration of less than 12 months and lease contracts for which the underlying asset has a low value. The new standard transfers off-balance sheet commitments to the balance sheet, which results in an increase of fixed assets and liabilities and moves former lease expenses to Depreciation and Interest expenses. The amount of commitments was EUR 94 million on 30 June 2018. Agreements treated as commitments however differ from the lease agreements determined by IFRS16 and thus the amount of agreements that will be booked on balance sheet can differ from these commitments.

Based on Fiskars' industry and business model, it acts mostly as lessee in numerous contracts. Major part of the contracts that will be booked on balance sheet are consisting of the lease contracts of stores, offices and warehouses as well as some machinery and equipment. Fiskars has continued with standard workshops and impact analysis during the first half of the year and will continue with the needed actions during 2018 to be ready by January 1st, 2019. It has been observed that the variety of contracts in the scope of the standard is comprehensive. Fiskars expects that there will be an impact on both accounting principles and reported figures. This change will also impact financial indicators which are based on the balance sheet, such as gearing. Fiskars is planning to use Cumulative Catch-up as its transition method to IFRS 16.

The preparation of the financial statements in accordance with IFRS requires management to make estimates and assumptions that affect the valuation of the reported assets and liabilities and other information, such as contingent liabilities and the recognition of income and expenses in the income statement. Although the estimates are based on the management's best knowledge of current events and actions, actual results may differ from the estimates.



## REPORTING SEGMENTS

	Q2	Q2		Q1-Q2	Q1-Q2		Q1-Q4
EUR million	2018		Change %	2018		Change %	2017
Net sales							
Living	112.4	123.1	-9	224.8	252.3	-11	573.9
Functional	159.4	165.9	-4	312.2	342.0	-9	607.8
Other	0.8	1.0	-17	1.7	1.9	-9	3.8
Group total	272.6	290.0	-6	538.7	596.1	-10	1,185.5
	Q2	02		Q1-Q2	Q1-Q2		Q1-Q4
EUR million	2018	Q2 2017	Change %	2018		Change %	2017
Operating profit (EBIT)							
Living	0.3	5.1	-95	1.2	10.2	-89	58.4
Functional	21.1	17.2	22	44.0	42.4	4	52.9
Other	-4.6	-4.6	1	-9.4	-7.3	28	-13.4
Group total	16.7	17.8	-6	35.7	45.2	-21	97.9
·							
Depreciation, amortization and impairment							
Living	4.9	5.1	-4	10.0	10.2	-2	21.3
Functional	3.9	4.0	-3	7.3	8.0	-8	16.5
Other	0.2	0.2	-3	0.4	0.4	2	1.0
Group total	9.0	9.4	-4	17.8	18.7	-5	38.8
Capital expenditure							
Living	6.0	2.0	200	11.1	4.6	142	14.0
Functional	3.9	4.5	-13	7.2	9.6	-25	19.4
Other	0.9	0.9		1.5	0.7		2.0
Group total	10.8	7.3	48	19.8	14.8	34	35.4
NET CALES DV CEOCDADUV							
NET SALES BY GEOGRAPHY	Ω2	02		01-02	01-02		01-04
NET SALES BY GEOGRAPHY EUR million	Q2 2018	Q2 2017	Change %	Q1–Q2 2018	Q1–Q2 2017	Change %	Q1–Q4 2017
			Change %			Change %	
EUR million			Change %			Change %	
EUR million Net sales	2018	2017		2018	2017		2017
EUR million Net sales Europe	<b>2018</b> 123.9	<b>2017</b> 132.0	-6	<b>2018</b> 249.7	<b>2017</b> 271.3	-8	<b>2017</b> 568.5
EUR million Net sales Europe Americas	123.9 118.0	132.0 120.3	-6 -2	249.7 228.2	271.3 249.9	-8 -9	568.5 463.0
EUR million Net sales Europe Americas Asia-Pacific	123.9 118.0 32.4	132.0 120.3 37.0	-6 -2	249.7 228.2 63.9	271.3 249.9 72.8	-8 -9	568.5 463.0 152.8
EUR million  Net sales  Europe  Americas  Asia-Pacific  Unallocated	123.9 118.0 32.4 -1.7	132.0 120.3 37.0 0.6	-6 -2 -12	249.7 228.2 63.9 -3.2	271.3 249.9 72.8 2.1	-8 -9 -9	568.5 463.0 152.8 1.2
EUR million  Net sales  Europe  Americas  Asia-Pacific  Unallocated  Group total	123.9 118.0 32.4 -1.7	132.0 120.3 37.0 0.6	-6 -2 -12	249.7 228.2 63.9 -3.2	271.3 249.9 72.8 2.1	-8 -9 -9	568.5 463.0 152.8 1.2
EUR million  Net sales  Europe  Americas  Asia-Pacific  Unallocated	123.9 118.0 32.4 -1.7 272.6	132.0 120.3 37.0 0.6 290.0	-6 -2 -12	249.7 228.2 63.9 -3.2 538.7	271.3 249.9 72.8 2.1 596.1	-8 -9 -9	568.5 463.0 152.8 1.2 1,185.5
EUR million  Net sales  Europe  Americas  Asia-Pacific  Unallocated  Group total	123.9 118.0 32.4 -1.7 272.6	2017 132.0 120.3 37.0 0.6 290.0	-6 -2 -12	249.7 228.2 63.9 -3.2	2017 271.3 249.9 72.8 2.1 596.1	-8 -9 -9	568.5 463.0 152.8 1.2
EUR million  Net sales  Europe  Americas  Asia-Pacific  Unallocated  Group total  OPERATING PROFIT AND COMPARABLE EBITA	2018  123.9 118.0 32.4 -1.7 272.6	2017 132.0 120.3 37.0 0.6 290.0	-6 -2 -12	249.7 228.2 63.9 -3.2 538.7	2017 271.3 249.9 72.8 2.1 596.1	-8 -9 -9	2017 568.5 463.0 152.8 1.2 1,185.5
EUR million  Net sales  Europe  Americas  Asia-Pacific  Unallocated  Group total  OPERATING PROFIT AND COMPARABLE EBITA  EUR million	2018  123.9 118.0 32.4 -1.7 272.6	2017 132.0 120.3 37.0 0.6 290.0	-6 -2 -12 -6	2018 249.7 228.2 63.9 -3.2 538.7  Q1-Q2 2018	2017 271.3 249.9 72.8 2.1 596.1  Q1–Q2 2017	-8 -9 -9 -10	2017 568.5 463.0 152.8 1.2 1,185.5  Q1-Q4 2017
EUR million  Net sales  Europe  Americas  Asia-Pacific  Unallocated  Group total  OPERATING PROFIT AND COMPARABLE EBITA  EUR million  Operating profit (EBIT)  Amortization  EBITA	2018  123.9 118.0 32.4 -1.7 272.6  Q2 2018 16.7	2017 132.0 120.3 37.0 0.6 290.0  Q2 2017 17.8	-6 -2 -12 -6	2018 249.7 228.2 63.9 -3.2 538.7  Q1-Q2 2018 35.7	2017 271.3 249.9 72.8 2.1 596.1  Q1-Q2 2017 45.2	-8 -9 -9 -10	2017 568.5 463.0 152.8 1.2 1,185.5  Q1-Q4 2017 97.9
EUR million  Net sales  Europe  Americas  Asia-Pacific  Unallocated  Group total  OPERATING PROFIT AND COMPARABLE EBITA  EUR million  Operating profit (EBIT)  Amortization  EBITA  Items affecting comparability in EBITA	2018 123.9 118.0 32.4 -1.7 272.6  Q2 2018 16.7 -3.5	2017 132.0 120.3 37.0 0.6 290.0  Q2 2017 17.8 -3.5	-6 -2 -12 -6 Change %	249.7 228.2 63.9 -3.2 538.7  Q1-Q2 2018 35.7 -6.5	2017 271.3 249.9 72.8 2.1 596.1  Q1-Q2 2017 45.2 -6.9	-8 -9 -9 -10 Change %	2017 568.5 463.0 152.8 1.2 1,185.5  Q1-Q4 2017 97.9 -15.3
EUR million  Net sales  Europe  Americas  Asia-Pacific  Unallocated  Group total  OPERATING PROFIT AND COMPARABLE EBITA  EUR million  Operating profit (EBIT)  Amortization  EBITA  Items affecting comparability in EBITA  Sale of boats business	2018 123.9 118.0 32.4 -1.7 272.6  Q2 2018 16.7 -3.5 20.2	2017 132.0 120.3 37.0 0.6 290.0  Q2 2017 17.8 -3.5	-6 -2 -12 -6 Change %	2018 249.7 228.2 63.9 -3.2 538.7  Q1-Q2 2018 35.7 -6.5 42.2	2017 271.3 249.9 72.8 2.1 596.1  Q1-Q2 2017 45.2 -6.9	-8 -9 -9 -10 Change %	2017 568.5 463.0 152.8 1.2 1,185.5  Q1-Q4 2017 97.9 -15.3
EUR million  Net sales  Europe  Americas  Asia-Pacific  Unallocated  Group total  OPERATING PROFIT AND COMPARABLE EBITA  EUR million  Operating profit (EBIT)  Amortization  EBITA  Items affecting comparability in EBITA  Sale of boats business  Personnel-related costs	2018 123.9 118.0 32.4 -1.7 272.6  Q2 2018 16.7 -3.5 20.2	2017 132.0 120.3 37.0 0.6 290.0  Q2 2017 17.8 -3.5 21.3	-6 -2 -12 -6 Change %	2018 249.7 228.2 63.9 -3.2 538.7  Q1-Q2 2018 35.7 -6.5 42.2	2017 271.3 249.9 72.8 2.1 596.1  Q1–Q2 2017 45.2 -6.9 52.2	-8 -9 -9 -10 Change %	2017 568.5 463.0 152.8 1.2 1,185.5  Q1-Q4 2017 97.9 -15.3 113.2
EUR million  Net sales  Europe  Americas  Asia-Pacific  Unallocated  Group total  OPERATING PROFIT AND COMPARABLE EBITA  EUR million  Operating profit (EBIT)  Amortization  EBITA  Items affecting comparability in EBITA  Sale of boats business  Personnel-related costs  Sale of Spring USA	2018 123.9 118.0 32.4 -1.7 272.6  Q2 2018 16.7 -3.5 20.2	2017 132.0 120.3 37.0 0.6 290.0  Q2 2017 17.8 -3.5	-6 -2 -12 -6 Change %	2018 249.7 228.2 63.9 -3.2 538.7  Q1-Q2 2018 35.7 -6.5 42.2	2017 271.3 249.9 72.8 2.1 596.1  Q1-Q2 2017 45.2 -6.9	-8 -9 -9 -10 Change %	2017 568.5 463.0 152.8 1.2 1,185.5  Q1-Q4 2017 97.9 -15.3 113.2 -1.2 0.0
EUR million  Net sales  Europe  Americas  Asia-Pacific  Unallocated  Group total  OPERATING PROFIT AND COMPARABLE EBITA  EUR million  Operating profit (EBIT)  Amortization  EBITA  Items affecting comparability in EBITA  Sale of boats business  Personnel-related costs  Sale of Spring USA  Ebertsankey related provisions and impairments	2018 123.9 118.0 32.4 -1.7 272.6  Q2 2018 16.7 -3.5 20.2	2017 132.0 120.3 37.0 0.6 290.0  Q2 2017 17.8 -3.5 21.3	-6 -2 -12 -6 Change %	2018 249.7 228.2 63.9 -3.2 538.7  Q1-Q2 2018 35.7 -6.5 42.2	2017 271.3 249.9 72.8 2.1 596.1  Q1–Q2 2017 45.2 -6.9 52.2	-8 -9 -9 -10 Change %	2017 568.5 463.0 152.8 1.2 1,185.5  Q1-Q4 2017 97.9 -15.3 113.2 -1.2 0.0 0.7
EUR million  Net sales  Europe  Americas  Asia-Pacific  Unallocated  Group total  OPERATING PROFIT AND COMPARABLE EBITA  EUR million  Operating profit (EBIT)  Amortization  EBITA  Items affecting comparability in EBITA  Sale of boats business  Personnel-related costs  Sale of Spring USA  Ebertsankey related provisions and impairments  Alignment program	2018 123.9 118.0 32.4 -1.7 272.6  Q2 2018 16.7 -3.5 20.2	2017 132.0 120.3 37.0 0.6 290.0  Q2 2017 17.8 -3.5 21.3	-6 -2 -12 -6 Change %	2018 249.7 228.2 63.9 -3.2 538.7  Q1-Q2 2018 35.7 -6.5 42.2	2017 271.3 249.9 72.8 2.1 596.1  Q1–Q2 2017 45.2 -6.9 52.2	-8 -9 -9 -10 Change %	2017 568.5 463.0 152.8 1.2 1,185.5  Q1-Q4 2017 97.9 -15.3 113.2 -1.2 0.0 0.7 5.7
EUR million  Net sales  Europe  Americas  Asia-Pacific  Unallocated  Group total  OPERATING PROFIT AND COMPARABLE EBITA  EUR million  Operating profit (EBIT)  Amortization  EBITA  Items affecting comparability in EBITA  Sale of boats business  Personnel-related costs  Sale of Spring USA  Ebertsankey related provisions and impairments  Alignment program  Other adjustments to operating profit	2018 123.9 118.0 32.4 -1.7 272.6  Q2 2018 16.7 -3.5 20.2  0.6 0.0 1.5	2017 132.0 120.3 37.0 0.6 290.0  Q2 2017 17.8 -3.5 21.3	-6 -2 -12 -6 Change %	2018 249.7 228.2 63.9 -3.2 538.7  Q1-Q2 2018 35.7 -6.5 42.2  1.8 0.0 1.9	2017 271.3 249.9 72.8 2.1 596.1  Q1–Q2 2017 45.2 -6.9 52.2  0.1 2.1	-8 -9 -9 -10 Change %	2017 568.5 463.0 152.8 1.2 1,185.5  Q1-Q4 2017 97.9 -15.3 113.2 -1.2 0.0 0.7 5.7 0.6
EUR million  Net sales  Europe  Americas  Asia-Pacific  Unallocated  Group total  OPERATING PROFIT AND COMPARABLE EBITA  EUR million  Operating profit (EBIT)  Amortization  EBITA  Items affecting comparability in EBITA  Sale of boats business  Personnel-related costs  Sale of Spring USA  Ebertsankey related provisions and impairments  Alignment program	2018 123.9 118.0 32.4 -1.7 272.6  Q2 2018 16.7 -3.5 20.2	2017 132.0 120.3 37.0 0.6 290.0  Q2 2017 17.8 -3.5 21.3	-6 -2 -12 -6 Change %	2018 249.7 228.2 63.9 -3.2 538.7  Q1-Q2 2018 35.7 -6.5 42.2	2017 271.3 249.9 72.8 2.1 596.1  Q1–Q2 2017 45.2 -6.9 52.2	-8 -9 -9 -10 Change %	2017 568.5 463.0 152.8 1.2 1,185.5  Q1-Q4 2017 97.9 -15.3 113.2 -1.2 0.0 0.7 5.7



#### **INTANGIBLE AND TANGIBLE ASSETS**

EUR million	Jun 30 2018	Jun 30 2017	Dec 31 2017
Intangible assets and goodwill			
Book value, Jan 1	501.5	526.0	526.0
Currency translation adjustment	6.6	-10.9	-17.6
Additions	6.5	4.3	6.9
Amortization and impairment	-5.8	-6.2	-13.6
Decreases and transfers	0.3	-0.2	-0.3
Book value at end of period	509.0	513.0	501.5
Investment commitments for intangible assets	3.0	1.1	2.5
Tangible assets and investment property			
Book value, Jan 1	159.0	164.6	164.6
Currency translation adjustment	-0.3	-23.1	-4.4
Additions	13.3	10.4	28.2
Depreciation and impairment	-11.3	-11.6	-23.0
Decreases and transfers	-1.6	18.0	-6.4
Book value at end of period	159.2	158.3	159.0
Investment commitments for property, plant and equipment	7.6	6.3	9.1

## **CONTINGENCIES AND PLEDGED ASSETS**

	Jun 30	Jun 30	Dec 31
EUR million	2018	2017	2017
As security for own commitments			
Lease commitments	94.0	118.6	96.4
Guarantees	20.3	20.3	19.9
Other contingencies*	11.9	14.1	11.8
Contingencies and pledged assets total	126.2	153.0	128.1

<sup>\*</sup>Other contingencies include a commitment of USD 13 million to invest in private equity funds.

#### Tax risks

Fiskars Group entities are subject to tax audits in several countries. It is possible that tax audits may lead to reassessment of taxes. The tax reassessment claim raised by the Finnish Large Taxpayers' Office in 2016, which obliged the company to pay a total of EUR 28.3 million in additional tax, interest expenses and punitive tax increases, has been appealed against by the company to the Board of Adjustment in the Finnish Large Taxpayers' Office. Fiskars will continue the appeal process in court, if necessary, in which case the process may take years. The dispute concerns intra-group loans forgiven by the company in 2003 and their tax treatment in subsequent tax years.



#### **DERIVATIVES**

	Jun 30	Jun 30	Dec 31
EUR million	2018	2017	2017
Nominal amounts of derivatives			
Foreign exchange forwards and swaps	128.4	197.4	184.9
Interest rate swaps	50.0	80.0	80.0
Electricity forward agreements	1.0	0.4	1.0
Fair value of derivatives			
Foreign exchange forwards and swaps	0.1	0.4	-0.4
Interest rate swaps	-0.7	-1.1	-0.9
Electricity forward agreements	0.6	0.0	0.1

Derivatives have been valued at market value.

#### **EXCHANGE RATE SENSITIVITY OF THE OPERATIONS**

Less than 20% of Fiskars' commercial cash flows are exposed to fluctuations in foreign exchange rates. The most significant transaction risks relate to the appreciation of THB and depreciation of SEK, AUD and JPY. The following table presents the estimated annual net commercial cash flows in the most significant currencies:

EUR million	THB	SEK	AUD	JPY	CAD	IDR	USD	NOK
Operational currency position	-38.4	23.3	22.4	15.7	14.8	-13.3	-12.8	8.6
Exchange rate sensitivity of the operations*	3.8	-2.4	-2.2	-1.6	-1.5	1.3	1.3	-0.9

<sup>\*</sup>Illustrates the impact of 10% depreciation of the currency against EUR on the Group's annual profit before taxes had the cash flows not been hedged.

Most of the foreign exchange transaction risks related to the commercial cash flows are hedged primarily through the use of currency forwards and swaps. As Fiskars does not apply hedge accounting to these currency derivatives, both the realized and unrealized gains and losses on the derivatives are included in the income statement.

#### FAIR VALUE OF FINANCIAL INSTRUMENTS

Jun	30.	201	8

Juli 30, 2016				
EUR million	Level 1	Level 2	Level 3	Tota
Investments at fair value through profit and loss			26.5	26.5
Investments at fair value through other comprehensive income	549.4			549.4
Other investments	0.4		8.2	8.6
Derivative assets		0.2		0.2
Total assets	549.8	0.2	34.7	584.7
Derivative liabilities		0.5		0.5
Total liabilities		0.5		0.5
Jun 30, 2017				
EUR million	Level 1	Level 2	Level 3	Total
Investments at fair value through profit and loss	563.1		18.8	581.9
Other investments	0.3		8.2	8.5
Derivative assets		0.4		0.4
Total assets	563.5	0.4	27.0	590.9
Derivative liabilities		1.1		1.1
Total liabilities		1.1		1.1
Dec 31, 2017				
EUR million	Level 1	Level 2	Level 3	Total
Investments at fair value through profit and loss	572.4		21.7	594.1
Other investments	0.4		8.5	8.9
Derivative assets		0.1		0.1
Total assets	572.8	0.1	30.2	603.1
Derivative liabilities		1.3		1.3
Total liabilities		1.3		1.3



## Fair value categories

Hierarchy level 1 includes financial assets that are publicly quoted in an active market. Level 2 includes financial assets and liabilities measured using directly observable market inputs. All interest-bearing debts and derivatives fall within this category. Level 3 includes financial assets and liabilities measured using non-market observable inputs. The asset classes in this category are unlisted equity investments and funds.

Investments	FVTOCI	FVTPL	Other		
EUR million	Level 1	Level 3	Level 1	Level 3	Total
Book value, Dec 31, 2016	464.4	20.4	0.4	9.3	494.4
Additions		0.1			0.1
Decreases		0.0		-1.1	-1.1
Change in fair value	98.7	-1.7	-0.1	0.0	96.9
Book value, Jun 30, 2017	563.1	18.9	0.3	8.2	590.4
Additions		3.3			3.3
Decreases					
Change in fair value	9.2	-0.5	0.0	0.2	8.9
Book value, Dec 31, 2017	572.4	21.7	0.4	8.5	602.9
Additions	0.0	0.0			0.0
Decreases					
Change in fair value	-23.0	4.7	0.0	-0.3	-18.5
Book value, Jun 30, 2018	549.4	26.5	0.4	8.2	584.4

Investments at fair value through other comprehensive income (FVTOCI) comprise listed shares and investments at fair value through profit or loss (FVTPL) comprise unlisted funds. Listed shares have been recognized at their fair value based on quotation at the end of the reporting period (fair value hierarchy level 1). Level 1 investments consist mainly of 32,645,343 shares in Wärtsilä with a fair value of EUR 549.4 million. A 10% change in the Wärtsilä share price would have an impact of EUR 44.0 million in the total comprehensive income for the period. Based on the new IFRS 9 standard that Fiskars adopted from January 1, 2018 onwards, Fiskars Group will report the change in fair value in other comprehensive income instead of recognizing fair value changes in income statement. The fair value of unlisted funds is based on the market value reported by the fund (level 3). Changes in the fair value of these are recognized in the income statement as earlier.

Other financial assets comprise listed and unlisted shares as well as non-current receivables. Listed shares have been recognized at their fair value based on quotation at the end of the reporting period (level 1). Unlisted shares and other investments are measured at the lower of cost and fair value (level 3).

## **ACQUISITIONS AND DIVESTMENTS**

Acquisitions and divestments in Q2 2018

There were no acquisitions or divestments during the second quarter 2018.

#### Acquisitions and divestments in 2017

There were no acquisitions or divestments during the year 2017. However, EUR 1.7 million of net sales reported in 2017 from the divested container gardening business in Europe (December 2016) affects Group's comparable net sales of 2017.