



**FISKARS®**

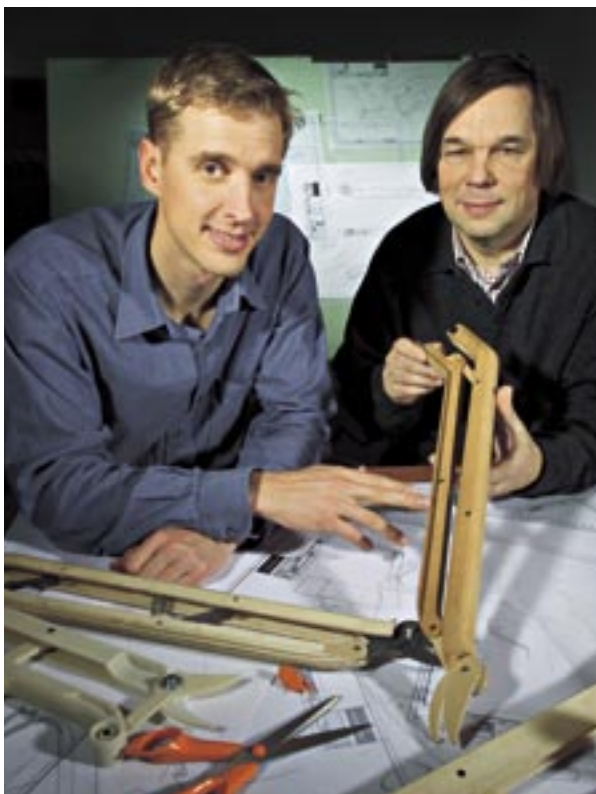
**2004**  
Annual Report

## Contents 2004

2	Fiskars since 1649
3	Information for Shareholders
4	President's Review
6	Board of Directors and Auditor
7	Corporate Management
8	Fiskars Brands
14	Inha Works
16	Real Estate Group
18	Associated Company Wärtsilä
19	Financial Statements 2004
52	Addresses

## Fiskars and People

Fiskars products are known all over the world, and serve their users well for work and leisure activities. Awarded many design prizes, Fiskars products characteristically combine superior design with comfort and durability.



### From the design studio to the consumer

Product design takes thousands of hours of work, and requires a constant stream of fresh ideas and development models. But the design of a product is not only about form, function, and ergonomics but must also consider its manufacture, including production processes and technology. "We want to design products with a long life-span, products that really answer the needs and desires of our consumers. Positive feedback from users increases motivation for this job." Chief Designer **Olavi Lindén** and Product Development Manager **Markus Paloheimo** work at Fiskars Brands product development department in Billnäs.

### Fiskars comes from Fiskars

Today, Fiskars Village is known as a historically valuable milieu and as a center for high quality arts and crafts. Big exhibitions attract visitors to the village. **Erika Kelter** has been an exhibition guide in Fiskars Village over several summers. "The atmosphere in the village is what always brings me back. As well as meeting the tourists, I've grown to know the people who live here and through them have discovered new aspects of this place. There's an increasing variety of things to do in the village which is being developed both by the corporation and the inhabitants." It is estimated that almost 150,000 people visit Fiskars Village each year, with the number of foreigners growing steadily.



### Fiskars in US schools

Eight-year-old **Morgan Schmitz** from Wisconsin is happy to own her first pair of school scissors. "With these, you can even cut cardboard, and anything else that's in the crafts classroom! It's great that the scissors fit so snugly into my hand, because then I can cut more closely." The Fiskars scissors range includes scissors designed specifically for children. Using scissors that cut well and are designed to be safe, even the youngest pupils can work independently. No wonder Fiskars scissors are mentioned by name in the supply lists of many American school children. The scissors are used in arts and crafts classes, and also for various math assignments.



### Buster for versatile boating

Norwegian **Terje Sørensen** finds the durability and easy care of Buster boats a great bonus. The Sørensen family of six keep their Buster Magnum at its home port by the jetty at their summer cottage in the Bergen archipelago. The boating season begins for the Sørensens as soon as possible in March and they stay on the water until November, enjoying their free time and the fishing. "I tried a mate's Buster boat and it felt good. Because the whole family would use the boat, we chose it together, and it has more than fulfilled our expectations. We're very happy with it."



# Fiskars since 1649

Fiskars Works was founded in 1649, when Queen Christina of Sweden granted Peter Thorwöste the privilege to manufacture cast iron and forged products, with the exception of cannon. Large forests and unharnessed water power provided natural resources in a perfect setting for the manufacture and processing of iron in Fiskars.

In 1822 the works were purchased by Johan von Julin, during whose time Fiskars Village saw, among others things, the establishment of Finland's first cutlery mill, which produced knives, forks, spoons and scissors. Julin developed the industrial operations of the company, as well as agriculture and forestry. He also encouraged the social side of life: Fiskars Village had its own school and hospital, and various active societies.

In 1883 Fiskars became a limited company and in 1915 it was listed on the Helsinki Stock Exchange.

During the twentieth century Fiskars was involved in many areas of business, but in recent decades it has focused on its core activities: the production and distribution of consumer goods.

Fiskars continues to promote values that have not changed over the centuries. Already in the seventeenth century the Fiskars hallmark was a sign of excellent quality bar iron. Knowing its own history and learning from it is important to the corporation – traditions are a resource, not relics of the past. Going global has promoted regeneration and growth. Skilled people have brought increased professional knowledge and a desire to make better products.

The combination of innovation and design has given birth to successful products.

Today, Fiskars is an international Corporation with most of its operations outside Finland. However, the company's roots and soul are still to be found in Fiskars Village.

Fiskars real estate operations are run by the corporation's parent company, whereas other operations are managed by the subsidiaries Fiskars Brands and Inha Works. The associated company Wärtsilä is another important part of the corporation.

## Fiskars in Brief

### FISKARS BRANDS

Fiskars Brands, Inc. is in charge of Fiskars' largest industrial operations, which manufacture consumer products. Two thirds of net sales generates in the US.

KEY INDICATORS M€	2004	2003
Net sales	561	589
of which in USA	58%	61%
Share of total net sales	94%	95%
Operating profit	38	-51
Personnel	3,105	3,580

### REAL ESTATE GROUP

The Real Estate Group handles the management and upkeep of 15,000 hectares of real estate.



### INHA WORKS

Most famous of the brands from Inha Works Ltd, Buster aluminum boats are market leaders both at home and in Europe.

KEY INDICATORS M€	2004	2003
Net sales	29	24
of which outside Finland	48%	44%
Share of total net sales	5%	4%
Operating profit	3	3
Personnel	248	202

### ASSOCIATED COMPANY WÄRTSILÄ

Now the largest stockholder of Wärtsilä Corporation, Fiskars holds 28.1 per cent of votes and 20.5 per cent of its shares.

KEY INDICATORS M€	2004	2003
Net sales	2,478.2	2,357.5
Operating profit	239.8	-18.4
Earnings/share, €	1.75	-0.44



# Information for Shareholders

The Annual General Meeting of the Shareholders of Fiskars Corporation will be held on March 23, 2005 at 3.00 p.m. at the Finlandia Hall, Mannerheimintie 13 e, Helsinki. Shareholders registered at March 11, 2005 in the shareholders' register maintained by the Finnish Central Securities Depository Ltd. (Suomen Arvopaperikeskus Oy) are entitled to participate in the meeting. Shareholders wishing to attend the meeting should inform Fiskars Corporation not later than 4.00 p.m. on March 18.

## Payment of Dividends

The Board of Directors proposes that the Annual General Meeting declare a dividend of EUR 0.30 per share of series A and EUR 0.28 per share of series K. The record date for the dividend is March 30, 2005 and the payment date April 6, 2005.

## Annual Report 2004

This Annual Report is published in Finnish, Swedish and English. The Annual Report is also available on the Fiskars Corporation's website [www.fiskars.fi](http://www.fiskars.fi).

## Interim Reports in 2005

The Interim Reports will be published as follows:

January–March	May 11, 2005
January–June	August 12, 2005
January–September	November 9, 2005

The Interim Reports are published in Finnish, Swedish and English on the website [www.fiskars.fi](http://www.fiskars.fi). They can also be ordered at [info@fiskars.fi](mailto:info@fiskars.fi), by phone: +358 9 618 861 or fax +358 9 604 053.

## Stock Exchange Releases

Stock Exchange releases are published in Finnish, Swedish and English on the website [www.fiskars.fi](http://www.fiskars.fi).

## Summary of operations\*)

	2004	2003
	M€	M€
Net sales	597	620
Operating profit	39	-52
Net profit	45	-13
Balance sheet total	635	678
Equity ratio	50%	51%

## Share data \*\*)

	€	€
Earnings/share	0.58	-0.16
Equity/share	4.11	4.49

Personnel at year end	3,448	3,877
-----------------------	-------	-------

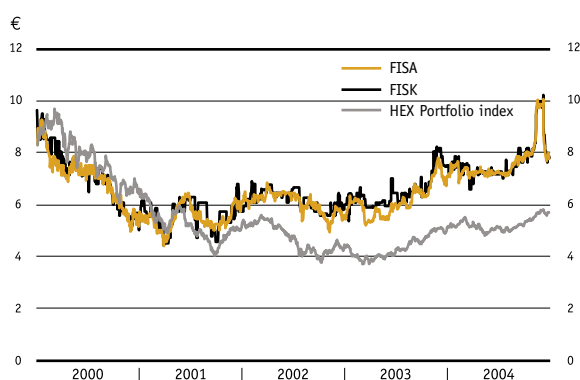
\*) A complete summary is presented on page 44.

\*\*) Adjusted for the bonus issue.

## Euro exchange rates

	2004	2003	2004	2003
	Income Statement		Balance Sheet	
USD	1.244	1.131	1.362	1.263
GBP	0.679	0.692	0.705	0.705
NOK	8.370	8.003	8.237	8.414
DKK	7.440	7.431	7.439	7.445
CAD	1.617	1.582	1.642	1.623

## TREND OF FISKARS SHARE PRICE COMPARED TO HEX PORTFOLIO INDEX



## EURO IN USD



### Solid Development in Changing Markets



For Fiskars, the fiscal year 2004 was one of improved industrial profitability and solid development.

The brisk and profitable growth of US-based Gerber was particularly rewarding for all of Fiskars Corporation.

Fiskars Brands saw a change in management with James S. Purdin becoming President and CEO.

Syroco, the unprofitable manufacturer of resin furniture, was divested at the beginning of September.

Inha Works had a good year and reached an all-time high of some 3,000 Buster boats being sold.

Fiskars increased its shareholding in Wärtsilä, and a decision was taken to consolidate it as an associated company.

Towards the end of the fiscal year, Fiskars Corporation paid an extra dividend, issued a capital loan, and increased its share capital by means of a bonus issue.

Fiskars adopted IFRS accounting rules as of January 1, 2005.

The US dollar continued to weaken significantly against the euro during the entire fiscal year.

Fiskars' operating environment continued to change during 2004. Many of the trends influencing consumer industries in general together with the varying stages of development in national economies also had an impact on Fiskars' operations.

Despite the weakening US currency, the international competitiveness of American industry has not improved at a corresponding rate. The structure of US manufacturing industries is undergoing a significant transformation, whereby manufacturing is moving to low-cost manufacturing countries. This trend concerns some of the product groups in which Fiskars Brands is involved in the United States.

At the same time, there is clear growth in the volume of imported brands of more modest quality in the consumer goods market. This change will continue in the present fiscal period together with a consequential increase in the volume of subcontracting for Fiskars, particularly in the Far East.

The corporation has significant industrial operations in the United States where the core products remain competitive. The same is true of the production in Finland where a major part of the Fiskars branded products sold in Europe are manufactured. Continuous investments are made to improve the competitiveness of our brands and the production of our core products both in Europe and the United States. Fiskars also continues to streamline processes, distribution and logistics in response to the demands of our clients and to improve the quality of our operations.

In the fall, the Fiskars Brands new management team began its work under the leadership of President and CEO James S. Purdin. Changes were also made in the leadership of the Fiskars Brands corporation and its various areas of business.

Despite the ever-present changes in the United States, the general market situation in the company's main markets there has remained acceptable during the fiscal year, though this is not entirely obvious from the consolidated figures in euros.

The positive trend was particularly noticeable in the performance of Gerber, whose sales were 44 per cent higher than for the previous year. The growth is expected to continue, though more moderately, in 2005.

Europe has yet to see the longed-for turn for the better, and in particular the large markets of Germany and the United Kingdom still miss signs of positive development.

In the Nordic countries the good market situation has continued. Markets are growing in Eastern Europe, particularly in Russia, although the operations are still small and the increase is therefore not yet reflected at corporate level.

The sale of Syroco was an important step in rationalizing the structure of Fiskars Brands. With the same aim, the flowerpot operations have been merged into the garden tools operations and gradually being transferred to subcontractors.

Inha Works did well over the past year: a record number of Buster boats were sold. The boats have a very solid share of the market in Finland and Scandinavia. The factory in Ähtäri was enlarged by a new production hall for painting and finishing Buster boats. The hinge operations also developed positively.

Fiskars real estate, as always over the years, continued to be developed over the long-term and with respect for the historic values particularly in evidence in and around Fiskars Village.

Wärtsilä became an associated company from the beginning of the financial period when Fiskars' holdings in shares were increased to over 20 per cent. The market capitalization of the company's stock increased significantly during the period. Investment in the global operator Wärtsilä is both a long-term and strategic commitment for Fiskars.

During 2004, Fiskars divested itself of most of its holdings in private equity by selling its shares in EQT Equity Funds.

In December, Fiskars issued a fixed-interest capital loan of some EUR 45 million to improve the capital structure of the company. An annual interest of 6.25 per cent will be paid. The loan period is five and a half years.

Also in December, Fiskars paid its shareholders an extra dividend for the year 2003, totaling some EUR 55 million. When added to the dividend of some EUR 17 million distributed by the Annual General Meeting for the fiscal year 2003, the total amount of dividends paid during 2004 exceeds EUR 70 million.

The Extraordinary General Meeting also decided to increase the company share capital through a bonus share issue, by which the number of the company's outstanding shares increased from some 55.4 million to 77.5 million shares.

Personnel numbers fell again in 2004 – this time because of the sale of Syroco.

Fiskars continues to invest in improving its production capacity and logistics. It aims to retain a significant part of its operations within the main market areas, close to its customers, and to maintain the company's status as a manufacturer of easily identifiable user-friendly and efficient high-quality branded products.

I thank all our customers for their support during 2004, and extend my special thanks to all our personnel and my colleagues.



Heikki Allonen

# Board of Directors



From the left: Paul Ehrnrooth, Alexander Ehrnrooth, Thomas Tallberg, Ilona Ervasti-Vaintola, Göran J. Ehrnrooth, Mikael von Frenckell, Olli Riikkala and Gustaf Gripenberg.

## **Göran J. Ehrnrooth (1934)**

Chairman since 1984, elected to the Board in 1974. President of Fiskars Corporation during 1969–1983. Vice Chairman of the Board of Wärtsilä Corporation. Holds 540,885 Fiskars shares.

## **Thomas Tallberg (1934)**

M.D., Head of Institute for Bioimmunotherapy. Elected to the Board in 1966. Chairman of the Board of Tallberg Group. Holds 702 Fiskars shares.

## **Olli Riikkala (1951)**

M.Sc. (Eng.), B.Sc. (Econ.) and MBA. Elected to the Board in 2002. GE Healthcare – Senior Advisor, Chairman of the Board in Efore Plc and TietoEnator Corporation. Holds no Fiskars shares.

## **Ilona Ervasti-Vaintola (1951)**

LL.M., Trained on the bench. Elected to the Board in 2004. Chief Counsel, Principal Attorney of Sampo plc, Secretary of the Board of Directors of Sampo plc. Member of the Board of HEX Integrated Markets Ltd and Stockholmsbörsen AB. Holds 14,000 Fiskars shares.

## **Auditor**

### **KMPG Oy Ab**

Corporation of Auditors

## **Mikael von Frenckell (1947)**

M.Sc. (Pol.). Vice Chairman, elected to the Board in 2000. Chairman of the Board and partner in Sponsor Capital Ltd. Chairman of the Board in Tamfelt Corporation and Member of the Board of Tamro Corporation. Holds 56,000 Fiskars shares.

## **Gustaf Gripenberg (1952)**

D.(Eng.) Professor, Helsinki University of Technology. Elected to the Board in 1986. Holds 236,600 Fiskars shares.

## **Paul Ehrnrooth (1965)**

M.Sc. (Econ.) Elected to the Board in 2004, deputy member 2000–2004. Chairman of the Board of Savox Ltd. Holds 145,304 Fiskars shares.

## **Deputy Member**

## **Alexander Ehrnrooth (1974)**

M.Sc. (Econ.) and MBA. Elected to the Board in 2000. CEO in Atine Group Oyj and Virala Ltd. Chairman of the Board in Beconnected Finland Ltd and Menire Corporation. Holds 42,101 Fiskars shares.



## FISKARS CORPORATION

---

**Heikki Allonen (1954)**

President and CEO  
M.Sc. (Eng.)  
Employed since 2003  
Holds 21,355 Fiskars shares

**Maija Elenius (1956)**

Vice President, Corporate Controller  
B.Sc. (Econ.)  
Employed since 2003  
Holds 980 Fiskars shares

**Johan Landsdorff (1949)**

Vice President, Legal Counsel  
LL.M.  
Employed since 2003

**Ingmar Lindberg (1945)**

Executive Vice President, Real Estate  
B.Sc. (Econ.)  
Employed since 1985  
Holds 3,544 Fiskars shares

**Leena Kahila-Bergh (1959)**

Vice President,  
Corporate Communications  
M.Sc. (Econ.)  
Employed since 1989  
Holds 1,127 Fiskars shares

**Juha Rauhala (1954)**

Vice President, Corporate Finance  
B.Sc. (Econ.)  
Employed since 1989  
Holds 13,995 Fiskars shares

## FISKARS BRANDS, INC.

---

**Board of Directors****Heikki Allonen (1954)**

Chairman

**Ralf R. Böer (1948)**

Holds 5,677 Fiskars shares

**David J. Drury (1948)****Alexander Ehrnrooth (1974)****Clas Thelin (1954)****James S. Purdin (1949)**

President and CEO

**Management****James S. Purdin (1949)**

President & CEO  
Employed since 2003

**Francis Kint (1962)**

President – Fiskars Brands Europe  
Employed since 2004

**Jerome L. Klein (1957)**

Sr. Vice President,  
Finance & Accounting  
Employed since 2002

**William J. Nee (1960)**

Sr. Vice President – Human Resources  
Employed since 2004

**Herman Nell (1955)**

Sr. Vice President,  
Chief Information Officer  
Employed since 2002

## INHA WORKS LTD.

---

**Board of Directors****Heikki Allonen (1954)**

Chairman

**Maija Elenius (1956)**

B.Sc. (Econ.)

**Ingmar Lindberg (1945)**

B. Sc. (Econ.)

**Management****Jukka Suonperä (1952)**

President  
M.Sc. (Eng.)  
Employed since 2003  
Holds 770 Fiskars shares

## REAL ESTATE

---

**Parent Company's Real Estate****Ingmar Lindberg (1945)**

B.Sc. (Econ)

## FERRARIA OY AB

---

**Board of Directors****Heikki Allonen (1954)**

Chairman

**Elsa Fromond (1942)**

Ph.D.  
Holds 1,086,382 Fiskars shares

**Fredrik von Limburg Stirum (1974)**

M.Sc. (Agriculture and Forestry)  
Holds 260,178 Fiskars shares

**Ingmar Lindberg (1945)**

President

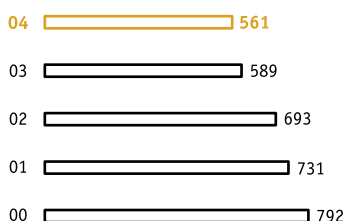
# Fiskars Brands



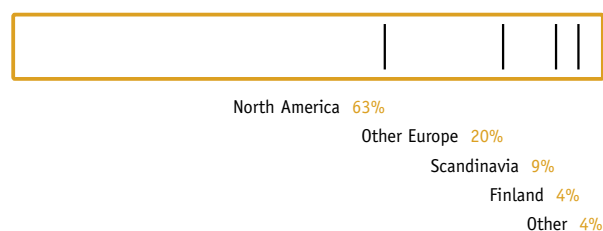
James S. Purdin

KEY INDICATORS M€	2004	2003
Net sales	561	589
Share of total net sales	94%	95%
Operating profit	38	-51
Personnel	3,105	3,580

## NET SALES 2000 – 2004 M€



## NET SALES BY MARKET AREA



**Fiskars' largest industrial operations are organized under a subsidiary called Fiskars Brands, Inc. Headquartered in Madison, Wisconsin, Fiskars Brands is a global manufacturer and marketer of branded consumer products.**

The branded consumer products range from cutting tools for home and office, through garden products and outdoor recreational tools, to housewares and consumer electronics.

During 2004 Fiskars Brands divested itself of its Syroco Resin Furniture division and was reorganized into five product categories:

- School, Office and Craft
- Garden and Outdoor Living
- Outdoor Recreation
- Housewares
- Consumer Electronics

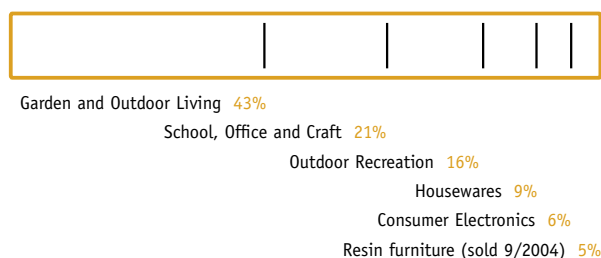
With the constant aim of exceeding consumer expectations with its branded products, Fiskars Brands strives for excellence in design, innovation in all business practices including technology and product development, and superior cost efficiency.

In today's international marketplace, Fiskars Brands' multi-national experience, global marketing and distribution capabilities are a key strategic advantage. With 3,100 employees, Fiskars Brands operates sales and marketing, distribution, and manufacturing and sourcing facilities in more than twenty countries on four continents.

The market-leading products of Fiskars Brands are produced mainly in the United States, Finland, United Kingdom, Germany, Norway, Italy, Poland and Russia, and are sold through national and global retailers worldwide. Through its multi-national strategy Fiskars Brands aims to increase both their market share and consumer brand recognition and loyalty.

Fiskars Brands will continue to take advantage of growing global market opportunities, the strength of its premium brands, its world-class product innovation, and its strong distributor partnerships to maintain its position as a world leader.

## NET SALES BY PRODUCT GROUP



### School, Office and Craft

Fiskars Brands is the leading manufacturer and marketer of scissors and other tools for home, hobby- and work-related activities. Products are manufactured in the United States, Finland and China and sold throughout the world with a strong concentration in the United States.

This fast-growing product group is led by the trade-marked orange-handled scissors, which have been a must-have product for consumers for over 35 years. Fiskars® is the most visible brand in this group, but other brands are also used, particularly in the US. Safety remains at the forefront of the Fiskars design. The cutting angle, ergonomic advancements and comfortable grip make Fiskars for Kids scissors the leading product in the industry.

The Fiskars brand tools for the fast-growing trend of paper crafting and scrapbooking dominate the market in the United Kingdom, Australia and the United States, and lead the market development of these activities in European countries. The scrapbooking supplies and other hobby products allow crafters to transform their ideas into reality. In 2004 a large selection of totes and storage systems were added to the range.

### Garden & Outdoor Living

In 2004, the Home Leisure group was amalgamated with the Garden Tools group to create Fiskars Garden and Outdoor Living. This group manufactures garden, landscaping, and watering products in the United States, Finland, Norway, Germany, the United Kingdom, Poland and Russia under different brand names for different markets. In all markets the main brand is Fiskars®.

Fiskars has received recognition for its product design in ergonomic garden tools. The orange and black Fiskars tools are very popular with consumers both in Europe and the US. One example of this is the PowerGear® range of cutting tools, which feature an innovative technology that doubles their cutting power, helping to reduce the effort, fatigue and strain associated with gardening. The ease of using the PowerGear® pruners and loppers is greatly appreciated by consumers. Fiskars' innovative new weed puller was another success during 2004. Garden accessories, including light-weight pottery, planting accessories and the Royal® branded decorative floor mats, are manufactured in the United States, the United Kingdom, China and Germany.

### Outdoor Recreation

The Outdoor Recreation group markets its ranges of hunting, fishing, biking and camping equipment predominantly in the United States and Canada. The group operates under the US-based company Gerber Legendary Blades. Production is

handled in the United States, Finland and through subcontractors in Asia. The products are sold through multiple distribution channels to both professional and consumer users.

There was a strong growth in sales of Gerber products during 2004. The company's premium brand is Gerber®, but Winchester® products also continued to do well as an alternative price-point range of goods. Their market share grew in traditional knives and multi-tools as well as in the newer LED lighting products for outdoor activities. LEDs (light-emitting diodes) are more energy efficient, last longer, and are more physically reliable than traditional incandescent bulbs. Branch predictions suggest that LED lighting systems will increase their market share.

### Housewares

The Housewares group makes a variety of products largely for the home kitchen, including premium cutlery, cookware, an extensive range of kitchen utensils, and naturally the world-famous Fiskars scissors in various versions. A multi-brand strategy allows for both local and pan-European marketing opportunities, and in 2004 the unifying One Voice strategy for marketing efforts in Europe was launched. Knives and scissors are available in a variety of price and quality ranges to meet the requirements of the different distribution channels. The Housewares group focuses primarily on the Fiskars® brand, but Montana® and Raadvad® are also important brands.

### Consumer Electronics

The Consumer Electronics group makes products for use in the home and office. They include devices to protect electrical appliances from power surges, portable connecting devices, USB, and A/V satellite products. The operations are focused on the North American market.

A two-brand strategy, PowerSentry® and Newpoint®, allows the group to penetrate multiple distribution channels at a wide range of price points. The group's innovative and award-winning products have won consumer confidence. In 2004, the Consumer Electronics group launched several innovative products which provide reliable solutions by offering unparalleled protection, convenience, and safety features to protect everything from DVD players to broadband internet connections.



The orange-handled scissors are evidence of Fiskars' continuing commitment to the design and manufacture of easy-to-use precision products. The scissors were first introduced in 1967 and those shown here represent the third generation of scissors, as even such a classic design can always be improved. Their ergonomic grip ensures a cleaner cut. The innovative blades are particularly light and strong. Their undeniable comfort, functionality and durability have made these scissors a classic – and led to the production of over 700 million pairs.



An entire range of cutting tools has been developed around Fiskars' general-purpose scissors. They include specific-purpose scissors for professional and home use, such as for dressmaking, needlework, and hobbies, as well as a variety of kitchen scissors. Shape cutters, trimmers, punches and other craft tools inspire new ideas and uses. Fiskars tools for work, crafts and gardening are all designed to make it easier and more enjoyable to achieve desired results.



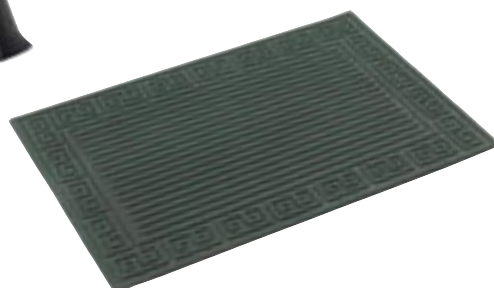




Fiskars garden tools are distinctively colored **black** and **orange**. They have won several design awards around the world, but more importantly their efficient functioning and durability satisfies consumers and thereby inspires brand loyalty. The long-reach pruner, on the left, was introduced in 2005. It extends one's reach for both high and low pruning, and its slim one-handed design makes precision pruning possible even in hard-to-reach places where thorns and prickles could otherwise make pruning painful. The cutting force of the pruner can easily be doubled by using a two-handed grip.

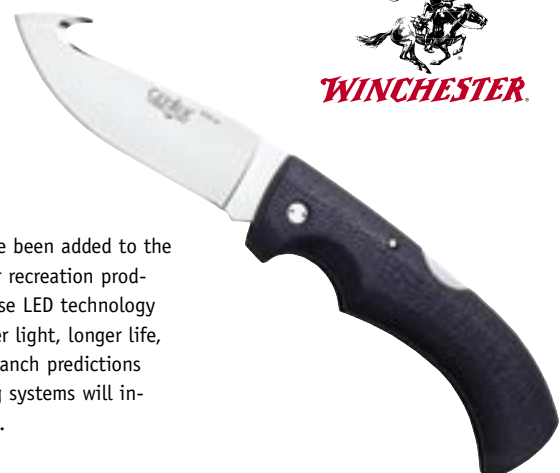


In addition to garden tools, axes and other implements, Fiskars manufactures and markets, under a variety of brand names, a number of outdoor products, such as **flowerpots**, **floor mats** and **watering products**.





**Outdoor recreation products** are an area of strong growth in which Gerber® is the dominant brand. Among Gerber's best known products are multi-purpose tools that help with daily tasks and are necessary for outdoor activities. A wide range of camping knives are also gaining popularity and have won several awards for design and functionality.



New **camping lights** have been added to the existing range of outdoor recreation products. The light systems use LED technology which gives them brighter light, longer life, and greater reliability. Branch predictions suggest that LED lighting systems will increase their market share.



**Fiskars Housewares** range from a variety of knives for home and professional use to cheese slicers and other kitchen utensils, cutlery, cookware and, of course, scissors. The Fiskars Functional Form range includes knives with ergonomically designed plastic handles and new plastic kitchen utensils. The Italian Montana® knives are appreciated by professionals. The Danish cutlery and cooking utensils are branded Raadvad®.



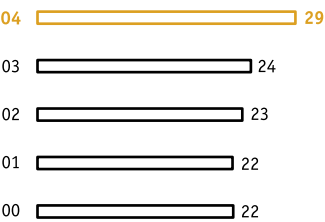
**Consumer Electronics** is focused on the US market, where power protection products for use both in the home and office are marketed under the PowerSentry® and Newpoint® brands.



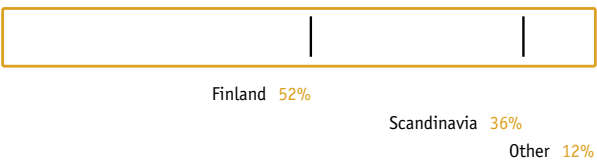
Jukka Suonperä

KEY INDICATORS M€	2004	2003
Net sales	29	24
of which outside Finland	48%	44%
Share of total net sales	5%	4%
Operating profit	3	3
Personnel	248	202

NET SALES 2000 – 2004 M€



NET SALES BY MARKET AREA



BUSTER BOAT MODELS

**Buster**<sub>XS</sub> **Buster**<sub>S</sub> **Buster**<sub>M</sub> **Buster**<sub>L</sub> **Buster**<sub>XL</sub> **Buster**<sub>XXL</sub> **Buster**<sub>MAGNUM</sub>

**Inha Works designs, manufactures and markets Buster® aluminum boats and Fiskars® hinges. The main markets are the Nordic countries and others in the Baltic Sea region. The primary markets for the third product group, forged rail fasteners, are Finland and Sweden.**

Important changes in the operations were made during 2004, the most significant was that the coating process used in finishing Buster® boats that raised them to top European standards. A finishing hall was built for that purpose, the hinge operations developed new products, and the profitability of operations was increased.

In September, the new generation of Buster boats was introduced to retailers and an enthusiastic boating press. From the Buster M model to the biggest of the range, the Buster Magnum, all boats are now coated both inside and out. The new option of having the boats supplied ex-works complete with anti-fouling primer speeds up their delivery from retailers to consumers. The new models are a response to growing consumer expectations for user-friendly boats and more comfortable and convenient boating. The new, hard finish will also facilitate market expansion.

The growth in demand for Buster® boats clearly exceeded that of the boat market in general. Outside Finland the greatest increase in deliveries was to Sweden and Norway. Demand was good throughout the year and the growth was quite evenly spread across all models, though the largest increase in sales was of the XL model that was launched the previous autumn. This caused problems with capacity for the XL early in the year.

The competitiveness of Fiskars® hinges was increased by improvements to Inha’s operating procedures. Customers look for added value through custom-developed innovative products that fit in with their own operations. The new products and reliable delivery definitely improved customer satisfaction. Domestic sales achieved the same level as last year, while exports to Sweden, Russia and the Baltic States increased significantly.

The demand for rail fasteners increased steadily. Towards the end of the year, the sharp rise in the cost of steel reduced profitability. Thanks to its steel-processing expertise and good customer service the longstanding cooperation of Inha Works with Nordic rail companies continued.





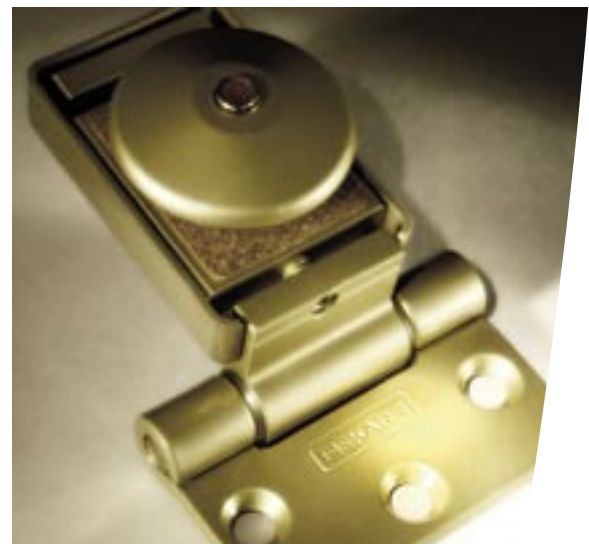
# Buster®

Buster boats include models of different sizes to suit most leisure pursuits. Traditionally characterized by **safety, durability and easy care**, Buster boats now have a hard-wearing finish that lasts for years and makes the boats look great.



# FISKARS®

The manufacture of **hinges** and **rail fasteners** are part of Inha's traditional know-how.



## Real Estate Group



Sculptor Kerttu Horila "Dog artist"

Ingmar Lindberg

**The Fiskars Corporation Real Estate Group manages some 15,000 hectares of real estate. Most of the properties, some 11,000 hectares, are located in and around the birthplace of the company, Fiskars Village, where its ironworks were founded in 1649. In addition to managing the land and buildings, Fiskars actively develops plans for their future.**

The real estate owned by the company dates from the early days of the ironworks. The manufacture of iron required water power, supplied by the Fiskars river flowing through the village, and charcoal that was produced from its forests.

### Fiskars Village today

Over 355 years old, Fiskars Village with its living community gives the corporation deep roots. The fact that the company has always owned the real estate has made it possible to maintain the historical environment of the ironworks village.

As industrial work ceased in the village, new inhabitants, mostly artists and artisans, moved in. Fiskars Village soon became a renowned center for high-quality Finnish art and design, and today is visited all year round by tourists and others.

Visitors come to the village to see the exhibitions that are held all through the year and to make use of its excellent conference center, good accommodation, and excellent restaurants. All this in an area of natural beauty and historic interest combines to make Fiskars Village a highly attractive setting for work and recreation.

A number of planning projects are currently underway to provide building sites for new inhabitants in the area surrounding the village, where there are hundreds of lakes and some 160 miles (250 kilometers) of shoreline.

### Ferraria

The 4,000 hectares of Fiskars real estate located on the Hanko peninsula are held by the Fiskars-owned real estate company Ferrara. Work to develop the area continues in cooperation with neighboring municipalities.

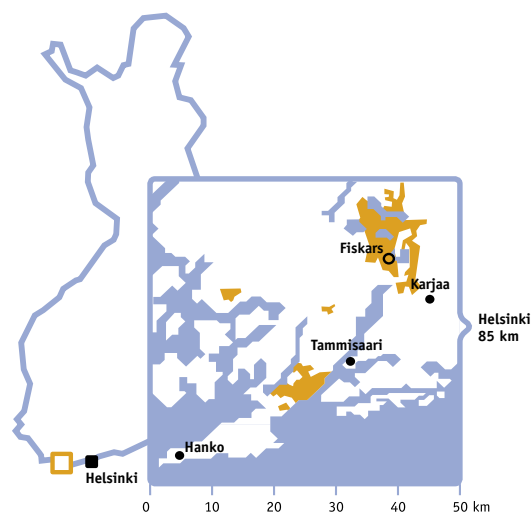
### The forests

In southwest Finland Fiskars uses its large areas of wilderness and commercial forests for traditional forestry and farming in accordance with long-term plans. The Lautupuu (Quality Wood) sawmill in Fiskars Village supplies high-quality wood for specialist uses, such as the furniture-making industry. Most of the raw material is harvested from the corporation's own forests.

### The environment

Fiskars takes responsibility for its environment and is involved in numerous environmental projects. Some 10 percent of the corporation's land in the Uusimaa and Varsinais-Suomi districts is included in several nature conservation plans either through deed or its own corporate ownership.

In addition to their environmental value, the forests continue to be a considerable financial asset to the corporation.







**Art and design exhibitions** are held throughout the year in Fiskars Village. Industrial designer **Camilla Moberg** who moved to the village with her family over ten years ago, has among other things exhibited her glass lamps.



**Fiskars Village** grew up beside the rapids of the Fiskars river, where the luxuriant nature of its surroundings and magnificent trees provide a richly rewarding experience. Most of the existing nineteenth-century buildings were designed by foremost architects of the time, such as Carl Ludvig Engel, Charles Bassi, Waldemar Aspelin and Pehr Granstedt.



# Associated Company Wärtsilä Corporation



Fiskars holds 20.5 per cent of shares and 28.1 per cent of votes in Wärtsilä. The net book value of the shares at the end of the year was EUR 214 million and the market value EUR 295 million.

Wärtsilä is The Ship Power Supplier for builders, owners and operators of vessels and offshore installations.

Wärtsilä is a leading provider of power plants, operation and lifetime care services in decentralized power generation.

KEY FIGURES M€	2004	2003
Net sales	2,478.2	2,357.5
Operating profit	239.8	-18.4
Earnings/share, €	1.75	-0.44

## SHIP POWER

Wärtsilä is The Ship Power Supplier. Wärtsilä supplies engines, propulsion and control systems for all types of marine vessels and offshore applications.

## SERVICE

Wärtsilä supports its customers throughout the lifetime of their installations. Wärtsilä provides service and reconditioning both for ship machinery and power plants. Wärtsilä is expanding its service business by providing innovative services that support its customers' business, service for several engine brands in key ports, long-term service contacts, predictive and condition-based maintenance, and operations and maintenance contracts.

## POWER PLANTS

Wärtsilä is a leading supplier of power plants for decentralized power generation. It offers power plant solutions based on oil, gas and dual-fuel engines.

## IMATRA STEEL

Imatra Steel is Wärtsilä's special engineering steels company. Imatra Steel produces round, square and flat special steel bars, forged engine and front axle components. Its customers are European automotive and mechanical engineering companies.

[www.wartsila.com](http://www.wartsila.com)





# Financial Statements 2004

Report by the Board of Directors	20
Consolidated Income Statement	24
Consolidated Balance Sheet	25
Consolidated Statement of Cash Flows	26
Statement of Changes in Consolidated Equity	27
General Accounting Principles	28
Notes to the Financial Statements	29
Financial Risk Management	40
Adopting IFRS	40
Corporate Governance	41
Shares and Participations	43
Five Years in Figures	44
Information on Fiskars Shares	45
Other information on Shares and Shareholders	46
Parent Company Income Statement and Balance Sheet	48
Parent Company Statement of Cash Flows	49
Proposal by the Board of Directors to the Annual General Meeting	50
Auditors' Report	51

# Report by the Board of Directors

Consolidated net sales decreased from the previous year by 4% to EUR 597 million (620). Net sales before USD foreign exchange losses grew by 2% from previous year. Therefore, fluctuations in the USD foreign exchange rate accounted for a 6% decrease in net sales from the previous year.

Industrial operations consisting of Fiskars Brands, Inc. and Inha Works generated operating profit of EUR 40.8 million compared to previous year's loss of EUR -48.9. Garden furniture operations incurred non-recurring losses of EUR 3.9 million while previous year restructuring costs consisted of asset and goodwill impairment losses of EUR 84.2 million.

Improvement in the profitability of Real Estate operations yielded good results.

Consolidated operating profit of EUR 39.0 million (-51.9) representing a margin of 6.5% (-8.4%) was a clear improvement over previous year.

The Fiskars' share of income from associated company Wärtsilä in 2004 amounted to EUR 20.9 million. In the previous year, income from Wärtsilä dividends of EUR 25.6 million was recognized in income from investments.

Net financial expenses remained level with the previous year at EUR 9.5 million (9.4) and profit before taxes improved to EUR 56.7 million (-30.0).

Profit for the financial year and earnings per share amounted to EUR 44.9 million (-12.8) and EUR 0.58 per share (-0.16), respectively. In the current year, return on equity and return on invested capital were 13.5% and 12.3%, respectively, while both ratios were negative in the previous year.

The board of directors proposes the payment of dividends on Series A shares and Series K shares amounting to EUR 0.30 per share and EUR 0.28 per share, respectively, totaling EUR 22.8 million.

The extraordinary general meeting decided to increase the company's share capital through a bonus share issue in December. As a result, all key figures per share presented in this report have been adjusted for the effects of the bonus issue. Dividends declared for 2003 and paid in March 2004 adjusted for the effects of the bonus issue amounted to EUR 0.22 per Series A share and EUR 0.21 per Series K share. Bonus issue adjusted amounts for extra dividends paid in December total EUR 0.71 per Series A share and EUR 0.70 per Series K share. Total dividends declared for 2003 and paid in 2004 amounted to EUR 71.8 million.

Financial statements for the 2004 financial year have been prepared in accordance with generally accepted accounting principles in Finland. With the first interim report of 2005, Fiskars shall begin applying International Financial Reporting Standards (IFRS) in the preparation of its financial statements.

## BUSINESS OPERATIONS

### Fiskars Brands

The 5% decrease in Fiskars Brands net sales of EUR 561 million (589) is wholly attributable to weakening in the USD foreign exchange rate. The amount of USD denominated sales increased slightly representing 58% (61%) of total sales.

Imports from low cost countries for certain products are competitively priced and of moderate quality. As a result, Fiskars Brands was not able to fully adjust sales prices to cover the effect of raw material input price increases. In particular, the prices for steel and plastic raw materials rose significantly during the period.

Despite the decrease in net sales, profit before exceptional items improved from the previous year and was EUR 41.0 million (32.8). Profit after exceptional items improved and was EUR 37.5 million (-51.4). Exceptional items amounted to EUR 3.5 million (-84.2). Profitability was enhanced through production efficiencies, increased subcontracting and new product development. Fiskars Brands office in Shanghai, which is primarily subcontracting in the Far East, has grown significantly.

Disposal of loss-making garden furniture operations in September resulted in a EUR 3.9 million realized loss. The disposal of the seasonal business was not finalized in time to have a significant effect on Fiskars Brands net sales or profits.

In North America net sales of FISKARS branded sales of school, office and crafts supplies decreased by 12% although profitability was maintained at a good level. New management was appointed during the last quarter in 2004.

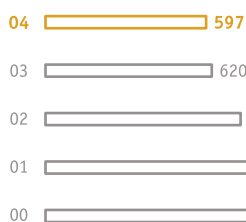
FISKARS garden tools and home and leisure products were combined into one product group in the United States. These products partly share a common distribution channel creating the potential for marketing and logistics efficiencies. Net sales have decreased slightly from the previous year. Profitability was negatively impacted by non-recurring expenses from operational and administrative rationalizations.

USD denominated sales of GERBER and WINCHESTER branded products distributed mainly in the United States as leisure, camping and hunting related products grew 44%. Profitability of these products also improved. The product range was expanded in January 2004 to include LED technology travel and pocket flash lights.

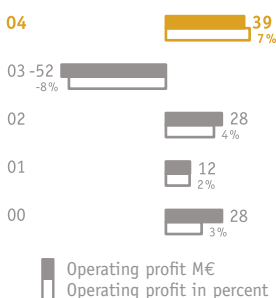
Net sales of consumer electronics products sold in the United States under the POWER SENTRY and NEWPOINT brands grew substantially by 11% while profitability remained on the same level as in the previous year.

Housewares are a significant product group in Europe. Belonging to this product group, there are a number of nationally recognized brands including FISKARS, RAADVAD and MONTANA. During the current period, several new kitchen knife series were launched for European markets. These products will be sold in the current financial period. Sales of housewares have grown particularly in the Nordic countries.

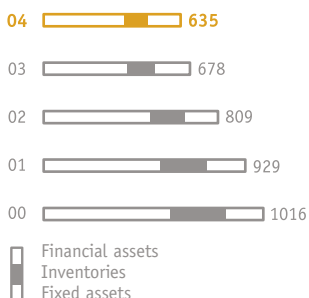
### NET SALES M€



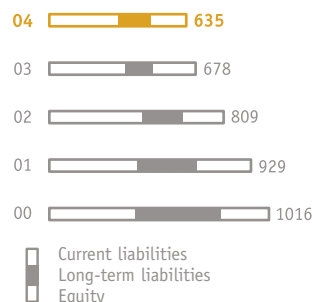
### OPERATING PROFIT M€ AND OPERATING PROFIT IN PERCENT



### BALANCE SHEET, ASSETS M€



### BALANCE SHEET, LIABILITIES AND EQUITY M€



Net sales in Europe remained even with the previous year. Overall economic development has fluctuated and remained at modest levels. Great Britain has assumed Germany's position as the largest single market. Net sales have grown in Denmark, Finland and Norway. The Billnäs factory has invested in product efficiency improvements and shipments to Europe have grown.

### Inha Works

Net sales at Inha Works grew by 21% to EUR 29.2 million (24.2). The domestic boat market grew and the sale of Buster boats surpassed the average growth in the market. Exports to Norway and Sweden also grew considerably. The strong increase in sales caused temporary problems with production capacity, particularly for the new Buster XL. During the financial period, capital expenditures were made in surface treatment line and all middle size and bigger boat models will be painted. The demand for other products has continued at a good rate. Operating profit at Inha Works improved to EUR 3.3 million (2.5).

### Real Estate Operations

Operating profit from the real estate operations was positive and the development of operations continued in accordance with the strategy. Fiskars Village is a major part of the real estate operations. Historical values have been preserved in the ironworks village founded in 1649. New activities have replaced its original industries. The operating unit leases real estates to both Finnish Fiskars companies and external customers especially in the Fiskars Village area. Real Estates Group manages totally 15,000 hectares of real estates. Of the land areas, 120 hectares have been designated as nature reserves (Natura) in 2004.

### CAPITAL EXPENDITURES AND ACQUISITIONS

During the financial period, EUR 19.6 million (26.7) was invested in industrial operations. Investments consisted mainly of two fairly small acquisitions whereby new products were acquired for the Fiskars Brands leisure product group. The other capital expenditures in Fiskars Brands were made for the purpose of maintaining production capacity as well as enhancing operational efficiency and the use of information technology. The largest individual capital expenditures have been made to improve efficiency at the Billnäs factory in Finland

Capital expenditures at Inha Works included investment in a surface treatment line and factory expansion.

### ASSOCIATED COMPANY WÄRTSILÄ

Fiskars increased its share in Wärtsilä Corporation at the end of the first quarter 2004 by acquiring 824,146 A shares and 376,333 B shares for a purchase price of approximately EUR 22 million.

Fiskars is Wärtsilä's largest shareholder holding 20.54% of share capital and 28.07% of the voting rights.

Fiskars has applied the equity method since the beginning of 2004 to account for its investment in Wärtsilä.

Income from associated company after goodwill amortization for 2004 was EUR 20.9 million. The book value for investment in associated company in the consolidated balance sheet totaled EUR 212.6 million, consisting of EUR 192.2 million of the Fiskars' share of the equity and EUR 20.3 million of goodwill. In the prior year balance sheet, Wärtsilä's shares have been recognized at their original acquisition cost.

The book value for Wärtsilä shares in the parent company was EUR 214 million (192). The market value of the Wärtsilä shares was EUR 295 million at the balance sheet date.

### INVESTMENTS

Fiskars focuses on direct industrial ownerships. As part of this strategy, investments totaling EUR 25 million were sold including investments in the EQT funds. At the end of the financial period, only insignificant holdings of fund investments remained. Income from investments in 2004 amounted to EUR 6.3 million. Income from long-term investments in 2003 amounted to EUR 31.3 million and consisted mainly of dividends paid by Wärtsilä.

### BALANCE SHEET AND FINANCIAL POSITION

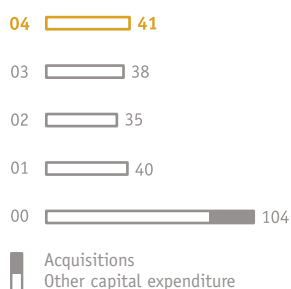
Cash flow from operations was EUR 84.4 million (83.6). Additional assets were released from working capital and depreciation exceeded the capital expenditures in industrial operations. Cash flow from long-term investments was clearly positive.

Fiskars' capital structure changed at the end of the financial year when the Board of Directors decided to issue a capital loan to shareholders. The total value of the loan determined by a Board decision was EUR 45.1 million. In accordance with the Finnish Companies Act, the loan has been classified as a capital loan. The loan bears interest at 6.25% and may be repaid in full at any time prior to its maturity in 5.5 years only if the parent company and the consolidated shareholders' equity are left with full cover on restricted equity and other non-distributable equity.

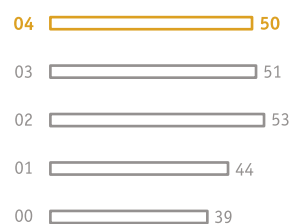
Consolidated net debt fell to EUR 184.3 million (198.6) and the net debt to equity ratio was 58% (57%). Cash and cash equivalents at the balance sheet date were EUR 15.6 million (16.9) and considerable unused credit limits at year end are a sign of solid group liquidity. Net interest expenses were level with the previous year at EUR 9.5 million (9.4).

Consolidated shareholders' equity was EUR 318.8 million (348.3) at the year-end. Dividends from 2003 totaling EUR 71.8 million

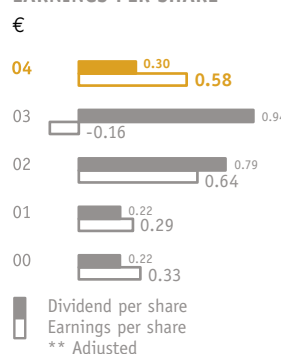
#### CAPITAL EXPENDITURE M€



#### EQUITY RATIO %



#### DIVIDEND PER SHARE\*\* EARNINGS PER SHARE\*\*



## Report by the Board of Directors

(60.3) reduced shareholders' equity. The gearing ratio remained at a reasonable level at 50% (51).

Consolidated total assets decreased to EUR 635.0 million (678.4). Fixed assets and other long-term investments decreased by EUR 18.0 million to EUR 371.5 million (389.5). Goodwill comprises of both Fiskars Brands operations and the Wärtsilä associated company. The book value of industrial fixed assets was EUR 115.0 million (134.8). The most significant long-term investment was the share of the Wärtsilä.

### PERSONNEL

At the end of the year the total number of personnel was 3,448 (3,877). The number in the United States decreased by 462 to 1,481 due mainly to the disposal of garden furniture operations, which accounted for 344 of the total personnel decrease. Personnel decreased also as a result of the streamlining of operations. The number of employees in Finland totaled 915 (873), of which 248 (202) are employed at Inha Works.

### MANAGEMENT

There were no changes during the financial year in the parent company management group. Heikki Allonen, M.Sc. continued as CEO and President.

William J. Denton acted as CEO of Fiskars Brands until September and remains available at the request of the board. James S. Purdin was appointed as CEO of Fiskars Brands on 15 October 2004. He has been Fiskars Brands Chief Operating Officer since beginning of 2003.

Jukka Suonperä M.Sc continued as CEO of Inha Works.

### CORPORATE GOVERNANCE

Fiskars complies with the directive on administrative and corporate governance rules for stock exchange listed entities as published by Helsinki Stock Exchange and the Federation of the Chamber of Commerce, Industry and Employers (KTT) and taking effect on 1 July 2004.

### ANNUAL GENERAL MEETING 2004

In the Fiskars Corporation's annual general meeting held on 16 March 2004, total dividends of EUR 16.8 million were declared on A Series (EUR 0.22 per share) and K Series shares (EUR 0.21 per share).

The number of Board members and deputy Board members was set at seven and one, respectively. Re-elected board members included Göran J. Ehrnrooth, Mikael von Frenckell, Gustaf Gripenberg, Olli Riikkala and Thomas Tallberg. Paul Ehrnrooth and Ilona Ervasti-Vaintola were elected as new members to the Board. Alexander Ehrnrooth was appointed deputy Board member. The mandate for all Board and deputy Board members ends on the date of the 2005 annual general meeting.

KPMG Oy Ab was reappointed as auditor, Sixten Nyman, Authorized Public Accountant, as a principal auditor.

The annual general meeting authorized the Board of Directors to acquire and dispose during a one-year period company's shares to maximum 2,617,724 Series A shares and 1,127,865 Series K shares. All previous authorizations were cancelled.

Göran J. Ehrnrooth was elected Chairman of the Board. Mikael von Frenckell was elected Vice-Chairman of the Board.

### EXTRAORDINARY GENERAL MEETING 2004

As proposed by the Board of Directors, Fiskars Corporation's extraordinary general meeting in 3 December 2004 declared an extra divi-

dend for the year ended 31 December 2003. Series A and Series K shareholders received extra dividends of EUR 0.71 per share and EUR 0.70 per share, respectively, representing a total dividend payment of EUR 55.0 million.

The decision was also reached to increase the Company's share capital from EUR 55,364,430 to EUR 77,510,200 through a stock dividend issue. Series A shareholders received a two for five stock dividend resulting in a total stock issue of 15,698,426. Series K shareholders received a two for five stock dividend resulting in a total stock issue of 6,447,344. All shares have a EUR 1.00 per share calculatory nominal value. All new shares issued are entitled to full dividend rights for the year ended 31 December 2004.

General meeting also decided to sell the company's shares, which have not been transferred into book-entry securities system, on behalf of the owners.

### TREASURY SHARES

During the financial year 2004, the Board has exercised the authority granted in the 2003 Annual General Meeting regarding the acquisition and reissue of treasury shares. Treasury shares amount to 127,512 Series A treasury shares and 420 Series K treasury shares at 31 December 2004. The respective average prices for Series A and Series K shares are EUR 7.05 per share and EUR 7.50 per share. The Board has not exercised the authority granted in the 2004 Annual General Meeting regarding the acquisition and reissue of treasury shares.

### SHARE PRICES

The market price of Fiskars shares on the Helsinki Exchanges rose during the year by 14% and was 31 December 2004 EUR 612 million (537). The share prices for Series A shares and Series K shares were EUR 7.90 per share (6.71) and 7.90 per share (7.46), respectively.

In 2004, the trading volume of Fiskars shares totaling EUR 114 million (44) more than doubled the trading volume in the previous year. The respective trading volumes for Series A shares and Series K shares were 11.7 million shares (6.2) and 3.2 million shares (0.6). The total trading volume for all Fiskars shares was 19.1% (8.9%) of total shares.

### OUTLOOK

The structure of Fiskars' operations and portfolio has been streamlined during the financial year 2004. The balance sheet will stay solid and liquidity will remain good given the positive cash flow.

The Company's market is characteristically seasonal and the first half of the year is important for the products. Significant changes in the market conditions are not expected although the spring season has begun at a slower pace than in the previous year.

Fiskars will continue developing its core businesses.

In the coming year, the focus will be on improving the competitiveness and operational efficiency of the Company's factories relative to competitors from low cost countries. At the same time, logistical operations will be developed to strengthen sourcing operations.

Due to the structural changes implemented during the previous fiscal period and the exchange rate of the dollar, net sales are not expected to increase in the present period.

Income from associated company, Wärtsilä, still forms an important part of Fiskars consolidated profit.

The operating profit in the Company's industrial operations is expected to remain at a slightly lower level in the first quarter than in the previous year. Profitability is expected to improve subsequently for the end of the year.



## Business Areas

Net sales by business area	M€	2004 %	M€	2003 %	change 04/03 %
Fiskars Brands	561	94	589	95	-5
Inha Works	29	5	24	4	21
Industry total	591	99	613	99	-4
Corporate & real estate	9	2	10	2	
Eliminations	-3		-3		
Corporate total	597	100	620	100	-4

Result by business segment	M€	M€	change 04/03 M€
Fiskars Brands	37.5	-51.4	88.9
Inha Works	3.3	2.5	0.8
Industry total	40.8	-48.9	89.7
Corporate & real estate	-1.7	-3.0	1.2
Operating profit	39.0	-51.9	90.9
Share of associated companies result	20.9		
Income from investments	6.3	31.3	-25.0
Consolidated segmental result	66.2	-20.6	86.8

Net sales by market area	M€	%	M€	%	change 04/03 %
Finland	41	7	38	6	9
Scandinavia	62	10	57	9	9
Other Europe	115	19	119	19	-3
North America	357	60	389	63	-8
Other	21	4	18	3	22
Corporate total	597	100	620	100	-4
Export from Finland	56	9	53	9	6

Personnel by geographical area	Dec. 31, 2004		Dec. 31, 2003		change
		%		%	04/03 %
Finland	915	27	873	23	5
Scandinavia	131	4	155	4	-15
Other Europe	691	20	686	18	1
North America	1,624	47	2,096	54	-23
Other	87	3	67	2	30
Corporate total	3,448	100	3,877	100	-11

# Consolidated Income Statement

	2004 M€		2003 M€	
<b>Net sales</b>	<b>597.0</b>	<b>100.0%</b>	620.3	100.0%
Cost of goods sold	-420.3		-448.3	
<b>Gross profit</b>	<b>176.7</b>	<b>29.6%</b>	172.0	27.7%
Sales and marketing expenses	-64.5		-67.1	
Administration expenses	-60.6		-59.2	
Other operating income	3.6		2.5	
Other operating expenses	-12.6		-15.7	
Restructuring expenses	-3.5		-84.2	
<b>Operating profit</b>	<b>39.0</b>	<b>6.5%</b>	-51.9	-8.4%
Share of associated companies result	20.9			
Financial income and expenses (6)	-3.3		21.9	
<b>Profit before taxes</b>	<b>56.7</b>	<b>9.5%</b>	-30.0	-4.8%
Income taxes (8)	-11.8		17.2	
<b>Profit for the financial year</b>	<b>44.9</b>	<b>7.5%</b>	-12.8	-2.1%

# Consolidated Balance Sheet

		Dec. 31, 2004		Dec. 31, 2003	
		M€		M€	
<b>ASSETS</b>					
<b>Fixed assets and other long-term investments</b>					
Intangible assets	(9)	3.2		1.6	
Goodwill	(10)	47.0		33.0	
Tangible assets	(11)	124.7		139.1	
Investments					
Shares in associated companies	(13)	192.2			
Other investments	(14)	4.3		215.9	
		371.5	58.5%	389.5	57.4%
<b>Inventories and financial assets</b>					
Inventories	(15)	110.9		124.4	
Long-term receivables	(16)	0.1		0.7	
Deferred tax assets	(17)	40.6		48.0	
Current receivables	(18)	96.3		99.0	
Cash in hand and at bank		15.6		16.9	
		263.5	41.5%	288.9	42.6%
		635.0	100.0%	678.4	100.0%
<b>EQUITY AND LIABILITIES</b>					
<b>Shareholders' equity</b>					
	(20)				
Share capital		77.5		55.4	
Share premium account		0.0		21.3	
Revaluation reserve		3.9		3.9	
Own shares		-0.9		-0.6	
Other reserves		-5.0		3.3	
Retained earnings		198.4		277.8	
Profit for the financial year		44.9		-12.8	
		318.8	50.2%	348.3	51.3%
<b>Capital loan</b>					
	(21)	45.1	7.1%		
<b>Provisions</b>					
	(23)	7.3	1.1%	8.9	1.3%
<b>Liabilities</b>					
Deferred tax liabilities	(24)	9.3		2.4	
Long-term liabilities	(25)	89.0		121.0	
Current liabilities	(26)	165.5		197.8	
		263.7	41.5%	321.2	47.3%
		635.0	100.0%	678.4	100.0%



# Consolidated Statement of Cash Flows

	2004 M€	2003 M€
<b>Cash flows from operating activities</b>		
Net profit before taxation	56.7	-30.0
Depreciation	24.9	33.3
Reversal of items recorded on an accrual basis	(34)	46.1
Cash generated before working capital changes	62.6	49.5
Change in current receivables	-0.3	5.6
Change in inventories	9.2	11.9
Change in current non-interest bearing debt	3.6	12.7
Cash generated from operations	75.1	79.6
Financial income items received	0.4	1.1
Dividends received	22.2	19.9
Financial expense items paid	-12.9	-10.6
Taxes paid	-0.4	-6.3
<b>Net cash flow from operating activities</b>	<b>84.4</b>	<b>83.6</b>
<b>Cash flows from investing activities</b>		
Investments	-25.3	-11.0
Purchase of tangible and intangible assets	-19.6	-26.7
Proceeds from disposal of investments	26.0	9.4
Proceeds from sale of tangible assets	11.4	5.9
<b>Net cash flow from investments</b>	<b>-7.5</b>	<b>-22.4</b>
<b>Cash flow after investments</b>	<b>76.9</b>	<b>61.2</b>
<b>Cash flows from financing activities</b>		
Purchase of own shares	-0.3	-0.6
Capital loan	45.1	
Change in long-term debt	-56.2	-36.7
Change in current interest bearing debt	4.2	31.3
Change in long-term receivables	1.0	2.5
Dividends paid	-71.8	-60.3
<b>Net cash flows from financing activities</b>	<b>-77.9</b>	<b>-63.8</b>
<b>Change in cash</b>	<b>-1.0</b>	<b>-2.6</b>
<b>Cash at beginning of year</b>	<b>16.9</b>	<b>19.5</b>
Effect of exchange rate changes	-0.3	-0.1
<b>Cash at end of year</b>	<b>15.6</b>	<b>16.9</b>

## Statement of Changes in Consolidated Equity

M€	Share capital	Share premium account	Revaluation reserve	Own shares	Other reserves	Retained earnings	Total
Dec. 31, 2002	55.4	21.3	3.9		0.7	347.8	429.0
Transfer from revaluation reserve following sale of landholdings			0.0			0.0	0.0
Dividends						-60.3	-60.3
Own shares, change				-0.6			-0.6
Translation adjustment					2.6	-9.7	-7.1
Net profit						-12.8	-12.8
<b>Dec. 31, 2003</b>	<b>55.4</b>	<b>21.3</b>	<b>3.9</b>	<b>-0.6</b>	<b>3.3</b>	<b>265.1</b>	<b>348.3</b>
Bonus issue	22.1	-21.3				-0.9	0.0
Transfer from revaluation reserve following sale of landholdings			0.0			0.0	0.0
Dividends						-71.8	-71.8
Own shares, change				-0.3			-0.3
Translation adjustment					-8.3	6.0	-2.3
Net profit						44.9	44.9
<b>Dec. 31, 2004</b>	<b>77.5</b>	<b>0.0</b>	<b>3.9</b>	<b>-0.9</b>	<b>-5.0</b>	<b>243.4</b>	<b>318.8</b>

# General Accounting Principles

The financial statements have been prepared in accordance with regulations in force in Finland.

All financial information is presented in euro.

The preparation of financial statements in conformity with regulations in force and generally accepted accounting principles requires management to make estimates and assumptions that affect the valuation of assets and liabilities and reported amounts of revenues and expenses. Actual results could differ from those estimates.

**Scope of the Consolidated Financial Statements** The consolidated financial statements include the accounts of all companies where Fiskars directly or indirectly holds more than 50% of the votes. Acquired or established subsidiaries and investments in participating interests are included in the consolidated financial statements from the date of acquisition or establishment to the date of divestment.

Intercompany transactions, dividends, receivables and liabilities as well as unrealized intercompany profits have been eliminated.

The purchase method of accounting is used in elimination of intercompany shareholdings. A tax liability on the acquired company's untaxed reserves is included in deferred tax liabilities. The remainder is included in shareholders' equity. Where appropriate, the excess of acquisition cost over the value of acquired net assets is allocated to various balance sheet items. The residual is accounted for as goodwill and amortized over ten to twenty years. The amortization period is dependent on estimates concerning the useful economic life of acquired brands.

Investments in participating interests (20% – 50% of shares and votes) are included in the financial statements by applying the equity method of accounting. A proportional share of net income is included in financial items. Goodwill is amortized and any unrealized internal profit is eliminated. In the balance sheet the investment is valued at cost adjusted for the corporation's share of net assets accumulated after the date of acquisition.

Investments in other companies are stated in the balance sheet at cost or at net realizable value.

**Transactions in foreign currencies** Foreign currency denominated income statements are translated into euro at the average exchange rate for the financial period.

Balance sheets are translated at the end of period exchange rate. Consequently, net income according to the income statement will differ from net income according to the balance sheet. The difference is included in retained earnings.

Currency translation adjustments on foreign subsidiaries' opening retained earnings are included in consolidated retained earnings. Currency translation adjustments on other reserves are included in consolidated other reserves.

Transactions in foreign currencies are recorded at the rates of exchange prevailing at the date of the transaction.

Unsettled balances in foreign currencies are translated at the rates prevailing at the balance sheet date, except for advance payments received or paid which are translated at the exchange rates on the payment date. Open hedging instruments pertaining to foreign currency items are valued at market value, including interest components.

Both realized and unrealized exchange gains and losses have been included in the financial items in the income statement.

**Net sales** Net sales is defined as invoiced amount less indirect taxes, rebates and exchange rate adjustments on foreign currency denominated sales.

**Research and development costs** Research and development costs are expensed when incurred.

**Retirement benefit plans** The retirement plans for the Finnish companies' employees are funded through payments to independent insurance companies. A small part of currently retired employees receive their benefits from a trustee-administered fund. Any change in the deficit in the trustee-administered fund is included in net income of the parent company. The net deficit of the fund is fully covered. The retirement plans outside Finland are handled in accordance with local practises.

**Extraordinary income and expense** Only significant items unusual in nature such as the sale or discontinuation of an entire line of business are recognized as extraordinary income or expense. Extraordinary income and expense is presented net of tax.

**Fixed assets and other long-term investments** Fixed assets are stated at cost less accumulated depreciation according to plan. Certain land holdings have been revalued.

Revaluations are based on market values. Revaluation reserves are adjusted for decreases in the market value of land holdings.

Fixed assets are depreciated and amortized over their expected useful lives. Typically, the following expected useful lives are applied:

• goodwill	10-20 years
• other long-term expense	3-10 years
• buildings	25-40 years
• vehicles	4 years
• machinery and equipment	3-10 years

Revalued land and water holdings are not depreciated.

Gains and losses on disposal of fixed assets are included in operating profit.

**Inventories and financial assets** Inventories are stated at the lower of cost and net realizable value. Cost includes both direct and indirect costs. Cost is determined on a first-in-first-out (FIFO) basis. Net realizable value is the amount that could be realized from the sale of the asset less any related sales cost.

**Leasing** Operating lease payments are expensed as paid. Assets under finance lease are recognised in the balance sheet along with a corresponding finance lease liability.

**Provisions** Provisions consist of reserves for future costs to which the corporation is committed and reserves for loss-making contracts.

**Appropriations** Appropriations in the parent company balance sheet consist of untaxed reserves and depreciation in excess of plan. In the consolidated balance sheet appropriations are split into equity and deferred tax liability components. The change in appropriations is split into net income and movement in deferred tax cost.

**Income taxes** Income taxes consist of the aggregate current tax expense in the group companies, prior year taxes and deferred taxes. Taxes related to extraordinary items are shown in connection with these items. Deferred tax assets and liabilities are calculated at the current enacted tax rate or, if applicable, the future enacted tax rate. Deferred tax liabilities are recognized in full whereas deferred tax assets are recognized only to the extent it is considered probable that the tax asset will realize future tax savings.

**Dividends** The dividend proposed by the Board of Directors has not been included as liability in the financial statements. Dividends to be paid are taken up as a liability following the decision of the Annual General Meeting.



# Notes to the Financial Statements

		CONSOLIDATED		PARENT COMPANY	
		2004	2003	2004	2003
		M€	M€	M€	M€
<b>Income statement (foreign currency denominated income statements translated at average rate of exchange)</b>					
<b>1.</b>	<b>Personnel costs</b>				
	Wages and salaries, for time worked	102.6	110.0	2.3	2.3
	Pension costs	12.6	10.2	0.3	0.3
	Other personnel costs	30.5	31.1	0.6	0.7
	Total	145.7	151.3	3.3	3.2
<b>2.</b>	<b>Directors' fees and managing directors' salaries and benefits</b>				
	Salaries and directors' fees	5.2	4.6	0.6	0.3
	Benefits of kind	0.9	0.7	0.0	0.0
	Total	6.1	5.3	0.6	0.3
<b>3.</b>	<b>Average number of employees</b>				
	Finland	903	864	49	46
	Scandinavia	144	174		
	Other Europe	712	704		
	North America	1,945	1,831		
	Other	78	60		
	Total	3,782	3,633	49	46
<b>4.</b>	<b>Number of employees, end-of-period</b>				
	Workers	2,320	2,636	12	12
	Salaried	1,128	1,241	33	33
	Total	3,448	3,877	45	45
<b>5.</b>	<b>Depreciation and amortization according to plan by function (at average rate of exchange)</b>				
	Manufacturing and procurement	14.1	18.9	1.1	1.0
	Sales and marketing	1.0	0.8		
	Administration	5.2	4.8	0.2	0.2
	Other operating expenses (intangible assets and goodwill)	4.5	8.9		
	Total	24.9	33.3	1.3	1.2

## Notes to the Financial Statements

		CONSOLIDATED		PARENT COMPANY	
		2004	2003	2004	2003
		M€	M€	M€	M€
<b>6.</b>	<b>Financial income and expenses</b>				
	Dividend income				
	From subsidiaries			2.0	
	From associated companies			30.0	
	From other investments	1.3	28.0	1.3	28.0
	Dividend income, total	1.3	28.0	33.2	28.0
	Interest and financial income from long-term investments				
	From subsidiaries			4.5	8.9
	From other investments	5.5	3.2	4.8	3.2
	Interest and financial income from long-term investments, total	5.5	3.2	9.3	12.1
	Other interest and financial income				
	From subsidiaries			3.8	4.9
	From other parties	0.5	2.3	0.2	0.7
	Other interest and financial income, total	0.5	2.3	4.0	5.6
	Interest and financial income, total	6.0	5.6	13.3	17.7
	Write down of long-term investments	-0.6	-0.1	-0.6	-0.1
	Interest and other financial expense				
	To subsidiaries			0.0	-0.1
	To other parties	-10.0	-11.6	-8.7	-9.9
	Interest and other financial expense, total	-10.0	-11.6	-8.7	-10.0
	Total financial income and expense	-3.3	21.9	37.3	35.6
	Net exchange gains and losses included in financial items	-0.4	1.1	-0.1	0.5
<b>7.</b>	<b>Extraordinary items</b>				
	Write down of receivables from subsidiaries and holdings in subsidiaries				-144.9
	Tax related to extraordinary items				24.2
	Total extraordinary income and expense				-120.7
<b>8.</b>	<b>Income taxes</b>				
	Current year taxes	-11.7	-1.7	-19.0	-7.9
	Change in deferred tax asset/liability	0.0	18.9		
	Income taxes per income statement	-11.8	17.2	-19.0	-7.9

		CONSOLIDATED		PARENT COMPANY	
		2004	2003	2004	2003
		M€	M€	M€	M€
<b>Balance sheet, assets (currency denominated balance sheets translated at closing rate of exchange)</b>					
Movements in fixed assets					
<b>9.</b>	<b>Intangible assets</b>				
	Original cost, Jan. 1.	14.5	13.8	0.8	0.8
	Currency translation adjustment	-0.2	-0.4		
	Original cost, at the beginning of the year	14.3	13.3	0.8	0.8
	Capital expenditure	0.2	1.2	0.1	0.1
	Decrease	1.3	0.0	0.0	0.0
	Transfers	0.5	0.0		
	Gross value, Dec. 31.	16.3	14.5	0.9	0.8
	Accumulated amortization according to plan, Jan. 1.	13.0	12.8	0.6	0.6
	Currency translation adjustment	-0.1	-0.4		
	Accumulated amortization, at the beginning of the year	12.8	12.3	0.6	0.6
	Amortization according to plan	1.0	0.7	0.1	0.0
	Decrease	-0.8	0.0	0.0	0.0
	Accumulated amortization according to plan, Dec. 31.	13.1	13.0	0.6	0.6
	Net book value, Dec. 31.	3.2	1.6	0.2	0.2
<b>10.</b>	<b>Goodwill</b>				
	Original cost, Jan. 1.	126.8	161.3		
	Currency translation adjustment	-7.7	-31.6		
	Original cost, at the beginning of the year	119.1	129.7		
	Capital expenditure		0.7		
	Decrease	-5.6	-2.7		
	Transfers	21.0	-0.9		
	Gross value, Dec. 31.	134.5	126.8		
	Accumulated amortization according to plan, Jan. 1.	93.8	59.0		
	Currency translation adjustment	-5.7	-7.8		
	Accumulated amortization, at the beginning of the year	88.1	51.2		
	Amortization according to plan	4.8	7.6		
	Decrease	-5.5	-8.3		
	Impairment		43.9		
	Transfers	0.0	-0.6		
	Accumulated amortization according to plan, Dec. 31.	87.5	93.8		
	Net book value, Dec. 31.	47.0	33.0		
<b>11.</b>	<b>Tangible assets</b>				
<b>11.1</b>	<b>Land and water</b>				
	Original cost, Jan. 1.	15.3	15.9	4.6	4.5
	Revaluation, Jan. 1.	9.8	9.8	9.8	9.8
	Currency translation adjustment	-0.2	-0.2		
	Original cost, at the beginning of the year	25.0	25.6	14.5	14.4
	Capital expenditure	0.1	0.1	0.1	0.1
	Decrease	-2.1	-0.5	0.0	0.0
	Book value, Dec. 31.	23.0	25.2	14.5	14.5

## Notes to the Financial Statements

		CONSOLIDATED		PARENT COMPANY	
		2004	2003	2004	2003
		M€	M€	M€	M€
<b>11.2</b>	<b>Buildings</b>				
	Original cost, Jan. 1.	78.2	84.8	26.1	24.5
	Currency translation adjustment	-1.9	-6.3		
	Original cost, at the beginning of the year	76.3	78.5	26.1	24.5
	Capital expenditure	2.1	1.9	1.9	1.6
	Decrease	-13.5	-2.3	0.0	
	Transfers	0.6	0.2		
	Gross value, Dec. 31.	65.4	78.2	28.0	26.1
	Accumulated depreciation according to plan, Jan. 1.	38.4	29.4	11.8	11.1
	Currency translation adjustment	-1.3	-1.6		
	Accumulated depreciation, at the beginning of the year	37.1	27.7	11.8	11.1
	Depreciation according to plan	2.5	3.0	0.9	0.8
	Decrease	-11.0	-1.0		
	Devaluation		8.5		
	Transfers	0.0	0.1		
	Accumulated depreciation according to plan, Dec. 31.	28.7	38.4	12.7	11.8
	Net book value, Dec. 31.	36.7	39.8	15.3	14.3
<b>11.3</b>	<b>Machinery and equipment</b>				
	Original cost, Jan. 1.	223.4	243.4	4.9	4.5
	Currency translation adjustment	-10.4	-30.6		
	Original cost, at the beginning of the year	213.0	212.8	4.9	4.5
	Capital expenditure	14.8	22.8	0.3	0.7
	Decrease	-31.8	-12.3	-0.1	-0.3
	Transfers	-0.5	0.0		
	Gross value, Dec. 31.	195.4	223.4	5.1	4.9
	Accumulated depreciation according to plan, Jan. 1.	149.3	147.8	2.8	2.7
	Currency translation adjustment	-6.8	-17.9		
	Accumulated depreciation, at the beginning of the year	142.5	130.0	2.8	2.7
	Depreciation according to plan	16.1	19.6	0.4	0.4
	Decrease	-28.2	-6.0	-0.1	-0.2
	Devaluation		5.4		
	Transfers	0.0	0.4		
	Accumulated depreciation according to plan, Dec. 31.	130.3	149.3	3.2	2.8
	Net book value, Dec. 31.	65.1	74.1	1.9	2.1



		CONSOLIDATED		PARENT COMPANY	
		2004	2003	2004	2003
		M€	M€	M€	M€
<b>11.4</b>	<b>Total tangible assets</b>				
	Original cost, Jan. 1.	316.9	344.2	35.7	33.5
	Revaluation, Jan. 1.	9.8	9.8	9.8	9.8
	Currency translation adjustment	-12.5	-37.1		
	Original cost, at the beginning of the year	314.2	316.9	45.5	43.4
	Capital expenditure	16.9	24.8	2.3	2.4
	Decrease	-47.5	-15.1	-0.1	-0.3
	Transfers	0.0	0.2		
	Gross value, Dec. 31.	283.7	326.8	47.6	45.5
	Accumulated depreciation according to plan, Jan. 1.	187.7	177.2	14.7	13.8
	Currency translation adjustment	-8.1	-19.5		
	Accumulated depreciation, at the beginning of the year	179.6	157.7	14.7	13.8
	Depreciation according to plan	18.6	22.6	1.3	1.1
	Decrease	-39.2	-7.0	-0.1	-0.2
	Devaluation		13.9		
	Transfers	0.0	0.5		
	Accumulated depreciation according to plan, Dec. 31.	159.0	187.7	15.9	14.7
	Net book value, Dec. 31.	124.7	139.1	31.8	30.8
<b>12.</b>	<b>Net book value of production machinery and equipment Dec. 31.</b>	35.0	42.4		
<b>13.</b>	<b>Investments, associated companies</b>				
	Net book value Jan. 1.	0.0		0.0	0.0
	Increase	44.3		22.2	
	Decrease	-22.3			0.0
	Transfers	170.3		191.8	
	Net book value Dec. 31.	192.2		214.0	0.0
<b>14.</b>	<b>Investments, other</b>				
<b>14.1</b>	<b>Holdings in subsidiaries</b>				
	Original cost, Jan. 1.			81.7	81.7
	Capital expenditure			0.8	
	Decrease			-10.8	
	Gross value, Dec. 31.			71.8	81.7
	Devaluation, Jan. 1.			-61.5	
	Increase				-61.5
	Decrease			9.1	
	Devaluation, Dec. 31.			-52.4	-61.5
	Net book value, Dec. 31.			19.4	20.2

## Notes to the Financial Statements

		CONSOLIDATED		PARENT COMPANY	
		2004	2003	2004	2003
		M€	M€	M€	M€
<b>14.2</b>	<b>Other shares and similar rights of ownership</b>				
	Original cost, Jan. 1.	215.0	213.1	214.6	212.7
	Capital expenditure	0.5	11.0	0.5	11.0
	Decrease	-19.9	-9.2	-19.9	-9.1
	Transfers	-191.7		-191.7	
	Gross value, Dec. 31.	3.9	215.0	3.5	214.6
	Devaluation	-0.6		-0.6	
	Net book value, Dec. 31.	3.3	215.0	2.9	214.6
Ownership in Wärtsilä Corporation transferred to investments in associated companies.					
<b>14.3</b>	<b>Receivables from subsidiaries</b>				
	Original cost, Jan. 1.			129.0	238.6
	Decrease			-63.2	-109.6
	Net book value, Dec. 31.			65.8	129.0
<b>14.4</b>	<b>Other receivables</b>				
	Original cost, Jan. 1.	0.9	1.2	0.1	0.1
	Currency translation adjustment	-0.1	-0.2		
	Original cost, at the beginning of the year	0.9	1.1	0.1	0.1
	Increase	0.2	0.0		
	Decrease	0.0	-0.1		
	Transfers	-0.1		-0.1	
	Book value, Dec. 31.	1.0	0.9	0.0	0.1
<b>14.5</b>	<b>Total other investments</b>				
	Original cost, Jan. 1.	215.9	214.4	425.4	533.1
	Currency translation adjustment	-0.1	-0.2		
	Original cost, at the beginning of the year	215.8	214.2	425.4	533.1
	Capital expenditure	0.7	11.0	1.3	11.0
	Decrease	-19.9	-9.3	-93.8	-118.7
	Transfers	-191.8		-191.8	
	Gross value, Dec. 31.	4.9	215.9	141.1	425.4
	Devaluation, Jan. 1.			-61.5	
	Increase	-0.6		-0.6	-61.5
	Decrease			9.1	
	Devaluation, Dec. 31.	-0.6		-53.0	-61.5
	Net book value, Dec. 31.	4.3	215.9	88.1	363.9

		CONSOLIDATED		PARENT COMPANY	
		2004	2003	2004	2003
		M€	M€	M€	M€
<b>15.</b>	<b>Inventories</b>				
	Raw materials and consumables	24.3	26.4		
	Work in progress	9.3	12.9	0.0	0.0
	Finished products / Goods	76.8	84.0	0.1	0.1
	Other inventories		0.8		
	Advance payments	0.5	0.3		
	Total inventories, Dec. 31.	110.9	124.4	0.1	0.1
<b>16.</b>	<b>Long-term receivables</b>				
	Loan receivables	0.1	0.1	0.0	0.1
	Other receivables	0.0	0.6		0.5
	Total, Dec. 31.	0.1	0.7	0.0	0.6
<b>17.</b>	<b>Deferred tax assets</b>				
	From net operating losses	31.2	24.4	10.8	24.2
	From timing differences	9.4	23.6		
	Total, Dec. 31.	40.6	48.0	10.8	24.2
<b>18.</b>	<b>Current receivables</b>				
	Trade receivables, external	78.2	84.7	0.3	0.3
	Amounts owed by subsidiaries				
	Trade receivables			0.3	0.2
	Loan receivables			171.0	138.2
	Other receivables			6.0	21.7
	Prepayments and accrued income			3.1	4.4
				180.4	164.5
	Other external receivables				
	Loan receivables	1.4	1.5	0.0	0.0
	Other receivables	3.9	2.5	1.7	0.4
	Prepayments and accrued income	12.8	10.3	0.2	1.1
		18.1	14.3	1.9	1.5
	Total, Dec. 31.	96.3	99.0	182.6	166.3
<b>19.</b>	<b>Prepayments and accrued income</b>				
	Prepaid and accrued interest	0.2	0.1	0.1	0.1
	Prepaid income tax	3.5	2.6		0.7
	VAT receivables	1.4	2.2		
	Other prepayments and accruals	7.7	5.4	0.0	0.3
	Total, Dec. 31.	12.8	10.3	0.2	1.1

## Notes to the Financial Statements

	CONSOLIDATED		PARENT COMPANY	
	2004	2003	2004	2003
	M€	M€	M€	M€
<b>Balance sheet, shareholders' equity &amp; liabilities</b>				
<b>20. Shareholders' equity</b>				
Share capital				
A-shares				
Jan. 1.	39.2	39.2	39.2	39.2
Bonus issue	15.7		15.7	
Dec. 31.	54.9	39.2	54.9	39.2
K-shares				
Jan. 1.	16.2	16.2	16.2	16.2
Bonus issue	6.4		6.4	
Dec. 31.	22.6	16.2	22.6	16.2
Share capital, Dec. 31.	77.5	55.4	77.5	55.4
Share premium account				
Jan. 1.	21.3	21.3	21.3	21.3
Transfer to share capital, bonus issue	-21.3		-21.3	
Share premium account, Dec. 31.	0.0	21.3	0.0	21.3
Revaluation reserve				
Jan. 1.	3.9	3.9	3.9	3.9
Decrease following sale of fixed assets	0.0	0.0	0.0	0.0
Revaluation reserve, Dec. 31.	3.9	3.9	3.9	3.9
Own shares				
A-shares				
Jan. 1.	-0.6		-0.6	
Increase	-0.3	-0.6	-0.3	-0.6
Decrease	0.0		0.0	
Dec. 31.	-0.9	-0.6	-0.9	-0.6
K-shares				
Jan. 1.	0.0		0.0	
Increase		0.0		0.0
Dec. 31.	0.0	0.0	0.0	0.0
Own shares, 31.12.	-0.9	-0.6	-0.9	-0.6
Other reserves				
Jan. 1.	3.3	0.7	3.2	3.2
Currency translation adjustment	-8.3	2.6		
Other reserves, Dec. 31.	-5.0	3.3	3.2	3.2
Retained earnings				
Jan. 1.	265.1	347.8	259.2	390.0
Currency translation adjustment	5.5	-13.2		
Dividends	-71.8	-60.3	-71.8	-60.3
Currency translation adjustment on Net result in foreign currency denominated income statements (average rate) vs. balance sheets (end of period rate)	0.5	3.5		
Transfer to share capital, bonus issue	-0.9		-0.9	
Transfer from revaluation reserve	0.0	0.0	0.0	0.0
Net profit	44.9	-12.8	41.5	-70.6
Retained earnings, Dec. 31.	243.4	265.1	228.1	259.2
-less equity part of untaxed reserves	-2.8	-3.2		
-own shares	-0.9	-0.6	-0.9	-0.6
Distributable earnings, Dec. 31.	239.7	261.3	227.2	258.6



		CONSOLIDATED		PARENT COMPANY	
		2004	2003	2004	2003
		M€	M€	M€	M€
<b>21.</b>	<b>Capital loan</b>	<b>45.1</b>		<b>45.1</b>	
Main characteristics of the loan:					
The principal, interest and any other yield will be payable on the dissolution or bankruptcy of the company solely at a priority ranking inferior to that of all other debt.					
The principal can be repaid if and only to the extent the company will retain full cover for its restricted equity and non-distributable funds in accordance with the balance sheet and consolidated balance sheet approved for the latest financial year.					
Interest can be paid if and only to the extent the equivalent sum is available for dividend distribution in accordance with the balance sheet and consolidated balance sheet approved for the latest financial year.					
The loan will be repaid in full on June 17, 2010 and a fixed annual interest of 6.25% will be paid.					
The loan is listed on the Helsinki Stock Exchange.					
<b>22.</b>	<b>Appropriations (Untaxed reserves)</b>				
	Depreciation in excess of plan, Jan. 1.	<b>3.2</b>	3.0	<b>2.0</b>	1.9
	Changes during the year	<b>-0.2</b>	0.2	<b>0.1</b>	0.1
	Depreciation in excess of plan, Dec. 31.	<b>2.9</b>	3.2	<b>2.1</b>	2.0
	Other untaxed reserves, Jan. 1.	<b>1.2</b>	1.5		
	Changes during the year	<b>-0.3</b>	-0.3		
	Other untaxed reserves, Dec. 31.	<b>0.9</b>	1.2	<b>0.0</b>	0.0
	Untaxed reserves total, Dec. 31.	<b>3.8</b>	4.3	<b>2.1</b>	2.0
	Less deferred tax liability	<b>-1.0</b>	-1.1		
	Equity part of untaxed reserves, Dec. 31.	<b>2.8</b>	3.2		
<b>23.</b>	<b>Provisions</b>				
	Retirement benefits	<b>4.3</b>	1.6	<b>0.0</b>	0.0
	Restructuring provision	<b>2.6</b>	7.0		
	Other provisions for liabilities and charges	<b>0.4</b>	0.3		
	Total, Dec. 31.	<b>7.3</b>	8.9	<b>0.0</b>	0.0
	Actuarial present value of benefits	<b>21.8</b>	17.4		
	Plan assets at fair value	<b>14.5</b>	12.0		
	Funded Status	<b>7.2</b>	5.4		
	Unrecognised net gain/loss	<b>-2.9</b>	-3.8		
	Retirement benefits, Dec. 31.	<b>4.3</b>	1.6		
Most retirement benefits are classified either as state plans or defined contribution plans.					
<b>24.</b>	<b>Deferred tax liabilities</b>				
	Deferred tax liability on untaxed reserves	<b>1.0</b>	1.1		
	Timing differences	<b>8.3</b>	1.2		
	Total, Dec. 31.	<b>9.3</b>	2.4		

Parent Company deferred tax liabilities EUR 0.6 million (0.6) are only included in consolidated accounts.

## Notes to the Financial Statements

		CONSOLIDATED		PARENT COMPANY			
		2004	2003	2004	2003		
		M€	M€	M€	M€		
25.	Long-term liabilities						
	Loans from credit institutions	78.9	109.9	75.9	106.8		
	Pension loans	0.9	1.0	0.9	1.0		
	Amounts owed to subsidiaries			0.0	0.0		
	Other liabilities	9.1	10.2				
	Total, Dec. 31.	89.0	121.0	76.8	107.8		
26.	Current liabilities						
	Loans from credit institutions	62.3	91.5	62.3	91.2		
	Advances received	0.5	0.1	0.0	0.0		
	Trade payables	32.3	35.6	0.4	0.2		
		95.1	127.1	62.8	91.5		
	Amounts owed to subsidiaries						
	Trade payables			0.2	0.1		
	Other liabilities			33.1	42.1		
	Accruals and deferred income			0.1	0.5		
				33.4	42.7		
	Other liabilities	10.8	13.1	5.7	6.3		
	Accruals and deferred income	59.6	57.5	1.8	2.9		
	Total, Dec. 31.	165.5	197.8	103.7	143.3		
27.	Accruals and deferred income						
	Income taxes payable	9.4	10.8		0.0		
	Interest payable	1.1	2.2	1.1	2.1		
	Wages, salaries and social costs	18.5	16.9	0.3	0.3		
	Purchases and other similar items	30.6	27.6	0.4	0.3		
	Total, Dec. 31.	59.6	57.5	1.8	2.7		
28.	Repayments of long-term liabilities						
		2005	2006	2007	2008	Later years	Total
	Loans from credit institutions	7.3	16.7	21.0	0.0	41.2	86.3
	Pension loans	0.0	0.0	0.0	0.0	0.9	0.9
	Other long-term debt	0.2	3.3	0.2	0.2	5.3	9.3
	Total, Dec. 31.	7.5	20.0	21.2	0.2	47.4	96.5
		7.8%	20.8%	22.0%	0.3%	49.2%	100.0%
		CONSOLIDATED		PARENT COMPANY			
		2004	2003	2004	2003		
		M€	M€	M€	M€		
29.	Lease obligations						
	Operating leases, payments next year	8.2	10.2	0.4	0.4		
	Operating leases, payments later	31.6	44.3	0.0	0.0		
	Total operating leases, Dec. 31.	39.8	54.5	0.4	0.4		
	Financial leases, payments next year	0.5	0.6				
	Financial leases, payments later	5.7	6.6				
	Total financial leases, Dec. 31.	6.2	7.3				

The present value of financial lease agreements has been recorded under liabilities in the balance sheet.

		CONSOLIDATED		PARENT COMPANY	
		2004	2003	2004	2003
		M€	M€	M€	M€
<b>30.</b>	<b>Contingencies and pledged assets</b>				
	As security for own commitments				
	Real estate mortgages	0.3	0.6	0.3	0.6
	Other pledged assets	0.7	0.5	0.7	0.5
	Discounted bills of exchange	0.3	0.5		
	Lease commitments	39.8	54.5	0.4	0.4
	Other contingencies	3.8	7.8	3.8	5.9
	Total	44.9	63.9	5.2	7.4
	Guarantees as security for subsidiaries' commitments			17.3	16.0
	Total pledged assets and contingencies, Dec. 31.	44.9	63.9	22.5	23.4
<b>31.</b>	<b>Debts with collateral</b>				
	Mortgages				
	Pension loans				
	-Amount of liability	0.3	0.6	0.3	0.6
	-Nominal value of mortgage	0.3	0.6	0.3	0.6
	Assets pledged				
	Pension loans				
	-Amount of liability	0.7	0.3	0.7	0.3
	-Book value of assets pledged	0.7	0.5	0.7	0.5
<b>32.</b>	<b>Nominal amounts of derivatives</b>				
	Forward exchange contracts	113.5	91.5		
	Interest swaps	22.0	87.1		
	Forward interest rate agreements	29.4	35.6		
<b>33.</b>	<b>Market value vs. nominal amounts of derivatives</b>				
	(+calculatory gain, -calculatory loss)				
	Interest swaps	-0.5	-4.8		
	Forward interest rate agreements	0.1	0.0		
	Forward exchange contracts have been valued at market in the financial statements.				
	The calculatory result has been determined as the amount that would have had to be paid if interest swap agreements and forward rate agreements had been closed at Dec. 31, by offsetting agreements at the then prevailing interest rates.				
<b>34.</b>	<b>Statements of cash flows</b>				
	Reversal of items recorded on an accrual basis				
	Devaluation of investments	0.6	0.1	0.6	0.1
	Write down of inventories and fixed assets		65.1		
	Changes in provisions	-1.3	2.9	0.0	-0.1
	Exchange differences	0.4	-1.1	0.1	-0.5
	Financial income	-28.3	-32.3	-46.3	-44.6
	Financial expense	9.6	11.4	8.5	9.4
	Total	-19.0	46.1	-37.3	-35.7

### FINANCIAL RISK MANAGEMENT

Financing and financial risks are managed centrally from the Corporate Head Office in Helsinki.

#### Foreign exchange risks

Approximately two thirds of the corporation's business is in North America and the rest is mainly in Europe. The revenue and expense of the North American business is mainly US dollar denominated while European business is mainly in various European currencies.

The corporation does not use derivative financial instruments speculatively. Open contracts pertain mostly to hedging of financing transactions, and have been valued at market.

#### Interest rate risk

Approximately 65 percent of the corporation's funding need is US dollar denominated. All loans are floating interest rate loans.

Long-term interest swap agreements with a total value of 30 million US dollars reduce the corporation's exposure to fluctuations in short-term interest rates. The swap agreements will mature in 2005 and 2006. Forward rate agreements with a total value of 40 million US dollars reduce the interest rate exposure in 2005.

#### Liquidity risk

The corporation has considerable unutilized credit lines. In Finland the Parent Company has Commercial paper program amounting to 200 million euros with its main banks.

---

## Adopting IFRS Accounting

The European Union requires all companies quoted in the EU to adopt the International Financial Reporting Standards (IFRS) by the year 2005. The aim of the transition to IFRS is to increase the efficiency of the EU's capital markets by improving the reliability, transparency and comparability of financial statements.

#### IFRS transition project and timetable

Preparations for transition to IFRS have been made since 2003. Differences between the Finnish Accounting Principles used to prepare Fiskars Oyj Abp consolidated accounts and International Financial Reporting Standards have been

mapped. Decisions on available choices under IFRS have been made and comparison information for 2004 has been gathered. Changes in and additions to the reporting systems have been made to be compliant with the requirements for IFRS.

Fiskars Corporation will adopt the IFRS in its 2005 interim reports and financial statements. The opening balance sheet and comparison information for 2004 will be published March 21, 2005.



Corporate Governance in Fiskars Corporation is based on its Articles of Association, Finland's Companies Act and the rules and regulations concerning listed companies of the Helsinki Stock Exchange. Fiskars also complies with the Recommendation for Corporate Governance of Listed Companies of the Helsinki Stock Exchange, the Central Chamber of Commerce and the Confederation of Finnish Industry and Employers, which came into force July 1, 2004.

The Annual General Meeting, the Board of Directors and the CEO and President are responsible for the administration of Fiskars Corporation.

## Annual General Meeting

The Annual General Meeting shall be held before the end of June, either at Pohja or in Helsinki. The Annual General Meeting decides on matters stipulated in the Companies Act, such as the approval of the financial statements and distribution of profits, the release from liability of members of the Board of Directors, the President and CEO, the election of members of the Board of Directors and the Auditors, and the compensation paid to them.

According to the Articles of Association, the notice of the Annual General Meeting must be published in at least three newspapers which are chosen by the Board of Directors. Fiskars also publishes the notice of the Annual General Meeting on its website [www.fiskars.fi](http://www.fiskars.fi).

## THE BOARD OF DIRECTORS

### Composition of the Board of Directors

According to the Articles of Association, the Board of Directors consists of a minimum of five and maximum of nine board members. The Annual General Meeting can also appoint a maximum of three deputy members. The terms of office of both members and deputy members will be from their election to the end of the following Annual General Meeting. The Board elects a Chairman and a Vice Chairman from among its members.

The Annual General Meeting held March 16, 2004 appointed seven members and one deputy member to the Fiskars Corporation Board of Directors. Chairman of the Board was Mr. Göran J. Ehrnrooth and Vice Chairman Mr. Mikael von Frenckell. The other members of the Board are Dr. Thomas Tallberg, Mr. Gustaf Gripenberg, Mr. Olli Riikkala, Mr. Paul Ehrnrooth and Ms. Ilona Ervasti-Vaintola. Deputy member of the Board is Mr. Alexander Ehrnrooth. None of the ordinary or deputy members are employed by the company.

The current Board of Directors is presented on the company website and on page 6 of the Annual Report.

### Responsibilities and Working Code of the Board of Directors

The duties and responsibilities of the Board of Directors are governed by the Finnish Companies Act and the Fiskars Corporation Articles of Association.

According to the working code approved by the Board of Directors, the Board is responsible for the corporate administration and proper organization of the affairs of the corporation. The Board also appoints the President and a sufficient

number of other managers and determines their remuneration. The Board can also appoint committees and determine their duties.

The Board also regularly evaluates its own work and its cooperation with the management. The committees' task is to prepare matters within their specific areas to be decided at meetings of the Board.

The Board will see to it that proposals for Director nominees for the Annual General Meeting are published in the notice of the Annual General Meeting, provided a minimum of 10 percent of the shareholder votes support the proposals and the nominees have given their consents to the nomination. Proposals for the nominees proposed after the publication of the notice of the Annual General Meeting will be made public separately, provided the above criteria are fulfilled.

The Board of Directors convened fifteen times during 2004. With a few exceptions, the members of the Board attended all meetings.

All seven members of the Board are independent in the relation to the Company. Of the Board members, Mr. Mikael von Frenckell, Mr. Gustaf Gripenberg, Dr. Thomas Tallberg, Mr. Olli Riikkala and Ms. Ilona Ervasti-Vaintola are independent in relation to the shareholders.

### Board Committees

In 2004 the Board of Directors has appointed three committees: an Audit Committee, a Compensation Committee, and a Nomination Committee.

1. The Audit Committee supervises and controls corporate financial reporting and audit. The members of the Audit Committee were Mr. Gustaf Gripenberg, Chairman, and Mr. Alexander Ehrnrooth, Mr. Paul Ehrnrooth and Ms. Ilona Ervasti-Vaintola, members.
2. The Compensation Committee prepares matters connected with corporate remuneration and award systems. Its members were Mr. Göran J. Ehrnrooth, Chairman, Mr. Mikael von Frenckell and Mr. Olli Riikkala, members.
3. The Nomination Committee prepares nominations for membership of the Board of Directors for election at the Annual General Meeting. The committee members were Mr. Göran J. Ehrnrooth, Chairman, and Mr. Mikael von Frenckell and Mr. Robert G. Ehrnrooth, members.

### President and CEO

The Board of Directors appoints and, if necessary, dismisses the chief executive officer, who is also President of the Corporation. The CEO runs the corporation and is in charge of its administration in accordance with the Articles of Association, the Finnish Companies Act and the instructions of the Board. The CEO is assisted in his duties by the Management Group. President and CEO is Mr. Heikki Allonen.

### Executive Vice President

If necessary, the Board appoints one or more Executive Vice Presidents. At present, the Corporation has one Executive Vice President. The Executive Vice President is Mr. Ingmar Lindberg.

### Corporate Management

The management of the parent company consists of the managers responsible for managing the corporate portfolio of businesses. The management – in different combinations, depending on the matters in hand – convenes under the leadership of the CEO to prepare proposals for the Board and to discuss financing, economical issues, communications, legal issues, development of personnel and information technology, and other issues. Its duties also include the management of relations with stakeholder groups.

Information about management personnel is presented on the company website and on page 7 of the Annual Report.

### Subsidiaries

Each of the subsidiaries has its own Board of Directors, which oversees its operations. Fiskars Brands, Inc. also has independent Board members, who bring their knowledge of local and international business to the company. Information about members of the Board is presented on the company website and on page 7 of the Annual Report.

The President of each subsidiary is responsible for: ensuring that the subsidiary's resources are available in proper relation to the needs of its line of business; personnel development; ensuring that their operation meets the demands of quality control, and complies with the requirements imposed by local laws, regulations and business practices.

### Remuneration

The Annual General Meeting determines the remuneration of the Board of Directors. In 2004, the Annual General Meeting set the annual fee of the Chairman of the Board at EUR 50,000, and the fee paid to the Vice Chairman at EUR 37,500 per annum; with fees for ordinary members at EUR 25,000 per annum and those of deputy members at EUR 25,000 per annum. In addition, the Annual General Meeting determined that Board members and deputy members are paid a fee of EUR 550 per meeting, and are reimbursed for their travel and other expenses incurred due to their activities in the interest of the company.

In addition to his basic salary, the CEO is also to be paid a bonus. The Board of Directors defines the basis of the CEO's bonus fee. The CEO's salary, including benefits and bonuses, was EUR 287,100 in 2004. Some EUR 35,000 of this consisted of bonuses. The CEO's retirement age is 62 years and the pension is 60 percent of his pensionable income (TEL). Remuneration on dismissal by the company is twelve months basic salary in addition to a six-month notice period.

Bonus fees can also be paid to the Vice Presidents and other members of the Corporate Management in addition to their salaries, pursuant to conditions as defined by the Board.

Fiskars Corporation has no current share option programs tied to the share price.

### Internal Control, Risk Management and Internal Audit

The Board of Directors is responsible for seeing to that the management and organization of operations is properly executed. In practice, it is the responsibility of the CEO together with the management to among other things put in

place and administer internal audit and control mechanisms.

The financial performance of the Corporation is reviewed monthly through a reporting system that covers all units and operations. The system comprises an income statement, balance sheet, cash flows and key ratios, as well as reports of any events significant to operations.

The business operations are run by and through their own Boards of Directors. The Board of the largest subsidiary, Fiskars Brands, Inc., is assisted in its work by an Audit Committee of its own as well as the subsidiary's internal auditor, who in turn reports to the Chairman of the subsidiary's Audit Committee.

With the support of the Corporation, each subsidiary is responsible for the daily risk management of running its business.

In accordance with principles approved by the Board, the parent company is responsible for financing risk management and global risk insurance. The subsidiaries cover their financing and exchange rate risks through the parent company in accordance with internal regulations for cover.

### Insiders of the Corporation

Fiskars has applied the insider regulations approved by the Helsinki Exchange since January 1, 2000. On the basis of the Finnish Securities Markets Act, the permanent insiders include the Board members, the Corporate President and CEO, Executive Vice President and the auditors. In addition, the extended insiders include the Vice President, Corporate Controller; the Vice President, Corporate Finance; the Vice President, Legal Counsel; the Vice President, Corporate Communications; the members of the Board of Fiskars Brands, Inc.; the President and CEO of Fiskars Brands, Inc. and the members of Fiskars Brands Management Group. Fiskars maintains a list of its insiders in the SIRE system of the Finnish Central Securities Depository Ltd.

The Corporation's list of insiders is updated by the parent company's legal department on the basis of the information given by the insiders. The holdings of permanent insiders are available through the SIRE system of the Finnish Central Securities Depository Ltd, Unioninkatu 32 B, 6th floor, 00130 Helsinki, Finland, tel. +358 9 686 200.

### Audit

The corporate auditor is KPMG Oy Ab, Corporation of Authorized Public Accountants, with Mr. Sixten Nyman, APA, as auditor with main responsibility. Fiskars Brands, Inc.'s auditor is PricewaterhouseCoopers, with Mr. Ray Wilson as auditor with main responsibility.

Fiskars Corporation paid in 2004 its authorized public accountants fees of EUR 85,499 for auditing and EUR 130,694 for consultations, the fees paid totaling EUR 216,193. The fees have mostly related to tax consultations.

### Information

Fiskars Corporation publishes pertinent information concerning its corporate governance on its website ([www.fiskars.fi](http://www.fiskars.fi)). Company Stock Exchange Releases are available on the website as soon as they have been published.

# Shares and Participations

		Domicile	% of share capital Parent %	Consoli- dated %	% of voting power Parent %	Consoli- dated %	Book value Dec. 31, 2004 (€ 1000)	Market value (€ 1000)
<b>Shares in subsidiaries</b>								
<b>US</b>	<b>Fiskars Brands, Inc.</b>	<b>Wisconsin</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>0</b>	
AU	Fiskars Brands (Australia) Pty Limited	Melbourne	100.0	100.0	100.0	100.0		
BE	Fiskars Brands Europe SPRL	Brussels	100.0	100.0	100.0	100.0		
CA	Fiskars Brands Canada, Inc.	Toronto	100.0	100.0	100.0	100.0		
CN	Excalibur Management Consulting (Shanghai) Co., Ltd.	Shanghai	100.0	100.0	100.0	100.0		
DE	Fiskars Brands Germany GmbH	Herford	100.0	100.0	100.0	100.0		
DK	Fiskars Consumer Europe ApS	Silkeborg	100.0	100.0	100.0	100.0		
DK	Fiskars Brands Danmark A/S	Silkeborg	100.0	100.0	100.0	100.0		
FI	Fiskars Brands Finland Oy Ab	Pohja	100.0	100.0	100.0	100.0		
FR	Fiskars Brands France S.A.R.L.	Wissous	100.0	100.0	100.0	100.0		
GB	Fiskars Brands UK Limited	Bridgend	100.0	100.0	100.0	100.0		
GB	Richard Sankey & Son Limited	Nottingham	100.0	100.0	100.0	100.0		
GB	Vikingate Limited	Nottingham	100.0	100.0	100.0	100.0		
HK	Consumer Brands (Hong Kong) Co., Limited	Hong Kong	100.0	100.0	100.0	100.0		
HU	Fiskars Hungary Ltd.	Budapest	100.0	100.0	100.0	100.0		
IT	Fiskars Brands Italia S.r.l.	Premana	100.0	100.0	100.0	100.0		
JP	Fiskars Brands Japan K.K.	Tokyo	100.0	100.0	100.0	100.0		
MX	Fiskars de Mexico, S.A. de C.V.	Mexico City	100.0	100.0	100.0	100.0		
MX	Fiskars Servicios, S.A. de C.V.	Mexico City	100.0	100.0	100.0	100.0		
MX	Puntomex Internacional, S.A. de C.V.	Tijuana	100.0	100.0	100.0	100.0		
NO	Fiskars Brands Norge AS	Oslo	100.0	100.0	100.0	100.0		
PL	Fiskars Brands Polska Sp. Zo.o.	Slupsk	100.0	100.0	100.0	100.0		
RU	ZAO Fiskars Brands Rus	St. Petersburg	100.0	100.0	100.0	100.0		
SE	Fiskars Brands Sverige AB	Motala	100.0	100.0	100.0	100.0		
<b>FI</b>	<b>Ferraria Oy Ab</b>	<b>Pohja</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>17,660</b>	
FI	Hangon Sähkö Oy	Hanko	93.2	93.2	93.2	93.2		
<b>FI</b>	<b>Inha Works Ltd.</b>	<b>Ähtäri</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>1,199</b>	
<b>Shares in other subsidiaries</b>							<b>507</b>	
<b>Shares in associated companies owned by the parent company</b>								
FI	Wärtsilä Corporation, A	Helsinki	31.3	31.3	31.3	31.3	91,328	112,654
FI	Wärtsilä Corporation, B		16.8	16.8	16.8	16.8	122,678	182,186
	Wärtsilä total		20.5	20.5	28.1	28.1	214,006	294,840
<b>Other shares owned by the parent company</b>								
FI	Menire Corporation		2.4	2.4	2.4	2.4	433	388
FI	Rautaruukki Corporation		x	x	x	x	143	637
FI	Julius Tallberg-Kiinteistöt Oyj		x	x	x	x	172	178
	Other shares in fixed assets						2,150	

# Five Years in Figures

		2004	2003	2002	2001	2000
Net sales	M€	597	620	725	762	824
of which outside Finland	M€	556	583	688	726	785
in percent of net sales	%	93.2	93.9	94.9	95.2	95.3
Percentage change of net sales	%	-3.7	-14.5	-4.8	-7.5	23.9
Profit before depreciation and amortization	M€	64	-19	71	54	70
in percent of net sales	%	10.7	-3.0	9.7	7.1	8.4
Operating profit	M€	39	-52	28	12	28
in percent of net sales	%	6.5	-8.4	3.8	1.6	3.4
Financial net	M€	-3	22	44	24	11
in percent of net sales	%	-0.5	3.5	6.1	3.1	1.3
Profit before taxes	M€	57	-30	72	36	39
in percent of net sales	%	9.5	-4.8	9.9	4.7	4.7
Income taxes	M€	12	-17	23	13	13
Profit for the financial year	M€	45	-13	50	23	26
in percent of net sales	%	7.5	-2.1	6.8	3.0	3.2
Capital expenditure (incl. acquisitions)	M€	41	38	35	40	104
in percent of net sales	%	6.9	6.1	4.9	5.2	12.6
Research and development costs	M€	5	4	5	6	9
in percent of net sales	%	0.8	0.7	0.7	0.8	1.0
Equity	M€	319	348	429	407	397
Interest bearing debt	M€	200	216	266	400	492
Non-interest bearing debt	M€	116	115	115	122	128
Balance sheet total	M€	635	678	809	929	1,016
Return on investment	%	12	-3	12	8	9
Return on equity	%	13	-3	12	6	7
Equity ratio	%	50	51	53	44	39
Net gearing	%	58	57	57	96	121
Persons employed, average		3,782	3,633	4,095	4,489	5,340
Persons employed, Dec. 31		3,448	3,877	4,206	4,556	5,337
of which outside Finland		2,533	3,004	3,298	3,731	4,501

## Formulas for calculation of ratios

Return on investment in percent =	$\frac{\text{Earnings before extraordinary items + interest and other financial expense}}{\text{Balance sheet total - non-interest bearing debt (average of beginning and end of year amounts)}} \times 100$
Return on equity in percent =	$\frac{\text{Earnings before extraordinary items - taxes}}{\text{Equity + minority shareholders' equity (average of beginning and end of year amounts)}} \times 100$
Equity ratio in percent =	$\frac{\text{Equity + minority shareholders' equity}}{\text{Balance sheet total - advances received}} \times 100$
Net gearing in percent =	$\frac{\text{Interest bearing debt - cash and bank}}{\text{Equity + minority shareholders' equity}} \times 100$
Earnings per share =	$\frac{\text{Earnings before extraordinary items - minority interest - taxes}}{\text{Adjusted average number of shares}}$
Dividend per earnings in percent =	$\frac{\text{Dividend paid}}{\text{Earnings (calculated as in Earnings per share)}} \times 100$
Dividend per share =	$\frac{\text{Dividend paid}}{\text{Number of shares Dec. 31}}$
Price per earnings =	$\frac{\text{Adjusted market quotation Dec. 31}}{\text{Earnings per share}}$
Equity per share =	$\frac{\text{Equity}}{\text{Number of shares Dec. 31}}$
Dividend yield in percent =	$\frac{\text{Dividend per share}}{\text{Adjusted quotation Dec. 31}} \times 100$
Adjusted average share price =	$\frac{\text{Value of shares traded during the period}}{\text{Adjusted number of shares traded during the period}}$



## Information on Fiskars Shares

		2004	2003	2002	2001	2000
Share capital	M€	77.5	55.4	55.4	55.4	55.4
Earnings per share **)	€	0.58	-0.16	0.64	0.29	0.33
Nominal dividend per share **)	€/A-share	0.30	0.94	0.79	0.22	0.22
	€/K-share	0.28	0.91	0.76	0.21	0.21
Dividend	M€	22.8 *)	71.8	60.3	16.8	16.8
Equity per share **)	€	4.11	4.49	5.54	5.25	5.12
Adjusted average price per share	€/A-share	7.60	6.36	6.15	5.51	6.66
	€/K-share	7.40	6.39	5.88	5.66	6.65
Adjusted lowest price per share	€/A-share	6.58	5.18	4.93	4.38	4.93
	€/K-share	6.57	5.34	5.36	4.43	5.01
Adjusted highest price per share	€/A-share	10.07	7.86	6.86	6.43	9.29
	€/K-share	10.21	8.93	6.89	6.79	9.64
Adjusted price per share, Dec. 31	€/A-share	7.90	6.71	5.57	6.07	5.29
	€/K-share	7.90	7.46	5.79	5.71	5.36
Market value of shares	M€ A-share	434.1	368.9	306.1	333.6	290.4
	M€ K-share	178.3	168.4	130.6	128.9	120.9
	Total, M€	612.3	537.3	436.7	462.5	411.3
Number of shares, 1000 **)	A-shares	54,944.5	54,944.5	54,944.5	54,944.5	54,944.5
	K-shares	22,565.7	22,565.7	22,565.7	22,565.7	22,565.7
	Total	77,510.2	77,510.2	77,510.2	77,510.2	77,510.2
Number of own shares, 1000 **)	A-shares	127.5	87.1			
	in % of total	0.2	0.2			
	K-shares	0.4	0.4			
	in % of total	0.0	0.0			
Number of shares traded, 1000 **)	A-share	11,659.1	6,243.5	5,519.5	1,768.6	5,362.8
	in % of total	21.2	11.4	10.0	3.2	9.8
	K-share	3,173.6	631.9	1,824.5	65.7	702.6
	in % of total	14.1	2.8	8.1	0.3	3.1
Price per earnings	A-share	14	neg.	9	21	16
	K-share	14	neg.	9	20	16
Dividend per earnings in percent		50.7	neg.	121.4	74.4	65.6
Dividend yield in percent	A-share	3.8	13.9	14.1	3.6	4.2
	K-share	3.5	12.2	13.1	3.6	3.9
Number of shareholders		5,591	4,958	3,948	3,402	3,353

\*) Board proposal

\*\*) Keyfigures adjusted for the bonus issue as per Dec. 3, 2004

## Other Information on Shares and Shareholders

### Number of shares, votes and share capital

	Number of outstanding shares	Number of votes	Dec. 31, 2004 €	Number of shares	Number of votes	Dec. 31, 2003 €
A-shares (1 vote/share)	54,944,492	54,944,492	54,944,492	39,246,066	39,246,066	39,246,066
K-shares (20 votes/share)	22,565,708	451,314,160	22,565,708	16,118,364	322,367,280	16,118,364
<b>Total</b>	<b>77,510,200</b>	<b>506,258,652</b>	<b>77,510,200</b>	<b>55,364,430</b>	<b>361,613,346</b>	<b>55,364,430</b>

Dividends decided on series A shares must exceed the corresponding dividend on series K shares by at least two percentage of the dividend. The calculatory nominal value of one A-share or K-share is one euro. The number of shares outstanding for 2003 presented above have not been adjusted for the stock bonus issue.

### Minimum and maximum number of shares and share capital according to the Articles of Association

	minimum number; €	Dec. 31, 2004 maximum number; €	minimum number; €	Dec. 31, 2003 maximum number; €
Total of shares of series A and series K	35,000,000	140,000,000	35,000,000	140,000,000

### Taxation values of the shares in Finland

Series	2004 €	2003 €
Series A share	5.45	6.87
Series K share	5.45	6.65

### Number of shares outstanding, bonus issues and stock splits 1994 - 2004

	A share	K share	Total	
Total of shares Dec. 31, 1994	2,236,392	3,362,814	5,599,206	
March 22, 1995	1,866,402		1,866,402	Bonus issue: one new A share for three A and/or K shares.
November 23, 1998	23,364,335	13,431,970	36,796,305	Split: six new shares for one share.
October 28, 1999	11,072,886		11,072,886	Bonus issue: one new A share for four A and/or K shares.
December 3, 2004	15,698,426	6,447,344	22,145,770	Bonus issue: two new A shares for five A shares and two new K shares for five K shares.
other changes	706,051	-676,420	29,631	
Total of shares Dec. 31, 2004	54,944,492	22,565,708	77,510,200	

### Share trading volume at the Helsinki Exchanges (adjusted for the bonus issue)

Series	M€	2004 Number of shares	M€	2003 Number of shares
A-share	90.1	11,659,085	39.7	6,243,525
K-share	23.4	3,173,583	4.0	631,887
<b>Total</b>	<b>113.5</b>	<b>14,832,668</b>	<b>43.7</b>	<b>6,875,412</b>

## Share ownership, December 31, 2004

Ownership structure	Number of shareholders	%	Number of shares	%	Number of votes	%
Private corporations	298	5.33	30,284,051	39.07	221,067,364	43.67
Financial institutions and insurance companies	22	0.39	2,834,528	3.66	24,565,740	4.85
Public entities	13	0.23	4,696,921	6.06	29,689,749	5.86
Non-profit organizations	135	2.41	10,456,573	13.49	54,720,569	10.81
Private individuals	5,063	90.56	22,737,490	29.33	148,293,062	29.29
Foreigners	59	1.06	6,442,631	8.31	27,631,944	5.46
Other(s)	1	0.02	58,006	0.07	290,224	0.06
Total	5,591	100.00	77,510,200	100.00	506,258,652	100.00

## Distribution of shares on December 31, 2004

Number of shares	Number of shareholders	%	Number of shares	%	Number of votes	%
1 - 100	588	10.50	91,054	0.12	413,617	0.08
101 - 500	1,968	35.21	519,706	0.67	1,880,562	0.37
501 - 1 000	1,027	18.37	732,512	0.95	2,306,586	0.46
1 001 - 10 000	1,670	29.87	4,692,560	6.05	21,075,728	4.16
10 001 - 100 000	259	4.63	7,013,398	9.05	36,656,818	7.24
100 001 -	79	1.41	64,460,970	83.16	443,925,341	87.69
Total	5,591	100.00	77,510,200	100.00	506,258,652	100.00

## Major shareholders according to the shareholder register on December 31, 2004

	Shares of series A	Shares of series K	Total	Percentage of votes	Percentage of shares
Agrofin Oy Ab	9,064,506	2,332,882	11,397,388	11.0	14.7
Viralä Oy Ab	3,036,573	2,304,237	5,340,810	9.7	6.9
Oy Holdix Ab	3,089,122	1,727,594	4,816,716	7.4	6.2
Hambo Oy Ab	1,809,998	2,099,763	3,909,761	8.7	5.0
Varma Mutual Pension Insurance Company	2,001,650	1,305,878	3,307,528	5.6	4.3
I.A. von Julins Sterbhus	1,456,000	1,027,600	2,483,600	4.3	3.2
Bergsrådninnan Sophie von Julins stiftelse	1,741,964	674,856	2,416,820	3.0	3.1
Oy Julius Tallberg Ab	800,798	1,150,798	1,951,596	4.7	2.5
Sampo Life Insurance Company Limited	0	1,142,326	1,142,326	4.5	1.5
Åberg Karin Margareta Albertina	764,233	314,772	1,079,005	1.4	1.4
Fromond Elsa Margaretha Louise	825,482	260,900	1,086,382	1.2	1.4

## Share repurchases

The Board has exercised the authorization given by the AGM 2003 to acquire and convey Company's shares. On December 31, 2004, the Company had 127,512 shares of series A and 420 shares of series K.

On March 16, 2004 the AGM authorized the Board to acquire and convey a maximum of 2,617,724 shares of series A and a maximum of 1,127,865 shares of series K (adjusted for the bonus issue).

The Board has not exercised the authorization given by the AGM 2004 to acquire Company's shares.

## Share option program

On December 31, 2004 the company had no option program.

## Management's shareholding

On December 31, 2004, the Board members, the Deputy Members, the Corporate President & CEO and the Corporate Vice President controlled a total of 26,261,786 shares corresponding to 33.9% of the Corporation's shares and 37.5% of the votes.

## Shareholders' agreement

The agreement entered into by a group of private investors and companies in December 1992 regarding share disposal limites and pre-emptive share purchase rights involving transactions of Company stock, has been discontinued on November 11th 2004.

## Insider guidelines

The Board of Directors has decided that as of January 1, 2000 the Corporation adopt the Insider Trading Guidelines approved by the Helsinki Exchanges.

## Bonus Issue

It was decided in the EGM on December 3, 2004 to declare a stock bonus issue of 15,698,426 new Series A shares and 6,447,344 new Series K shares.

## Parent Company Income Statement

		2004		2003	
		M€		M€	
<b>Net sales</b>		<b>27.6</b>	<b>100.0%</b>	28.0	100.0%
Cost of goods sold		-2.6		-2.5	
<b>Gross profit</b>		<b>25.0</b>	<b>90.6%</b>	25.5	91.0%
Administration expenses		-5.6		-5.2	
Other operating income		2.7		0.9	
Other operating expenses		-0.7		0.0	
<b>Operating profit</b>		<b>21.3</b>	<b>77.4%</b>	21.2	75.5%
Financial income and expenses	(6)	37.3		35.6	
<b>Profit before extraordinary items</b>		<b>58.6</b>	<b>212.6%</b>	56.7	202.3%
Extraordinary items	(7)	0.0		-120.7	
<b>Profit after extraordinary items</b>		<b>58.6</b>	<b>212.6%</b>	-64.0	-228.4%
Appropriations		1.9		1.3	
Income taxes	(8)	-19.0		-7.9	
<b>Profit for the financial year</b>		<b>41.5</b>	<b>150.6%</b>	-70.6	-251.9%

## Parent Company Balance Sheet

	Dec. 31, 2004		Dec. 31, 2003
	M€		M€
<b>ASSETS</b>			
<b>Fixed assets and other long-term investments</b>			
Intangible assets	(9) 0.2		0.2
Tangible assets	(11) 31.8		30.8
Investments	(13,14) 302.1		363.9
	334.1	61.9%	394.9 66.3%
<b>Inventories and financial assets</b>			
Inventories	(15) 0.1		0.1
Long-term receivables	(16) 0.0		0.6
Deferred tax assets	(17) 10.8		24.2
Current receivables	(18) 182.6		166.3
Cash in hand and at bank	12.0		9.4
	205.4	38.1%	200.5 33.7%
	539.5	100.0%	595.4 100.0%

	Dec. 31, 2004	Dec. 31, 2003
	M€	M€
<b>EQUITY AND LIABILITIES</b>		
<b>Shareholders' equity</b>	(20)	
Share capital	77.5	55.4
Share premium account	0.0	21.3
Revaluation reserve	3.9	3.9
Own shares	-0.9	-0.6
Other reserves	3.2	3.2
Retained earnings	186.6	329.8
Profit for the financial year	41.5	-70.6
	311.8	57.8%
<b>Capital loan</b>	(21)	45.1
		8.4%
<b>Appropriations</b>	(22)	2.1
		0.4%
		2.0
		0.3%
<b>Provisions</b>	(23)	0.0
		0.0%
		0.0
		0.0%
<b>Liabilities</b>		
Long-term	(25)	76.8
		107.8
Current	(26)	103.7
		143.3
	180.5	33.5%
		251.1
		42.2%
	539.5	100.0%
		595.4
		100.0%

# Parent Company Statement of Cash Flows

	2004 M€	2003 M€
<b>Cash flows from operating activities</b>		
Profit before extraordinary items, appropriations and taxes	58.6	56.7
Depreciation	1.3	1.2
Reversal of items recorded on an accrual basis (34)	-37.3	-35.7
Cash generated before working capital changes	22.7	22.2
Change in current receivables	-0.2	39.5
Change in inventories	0.0	0.0
Change in current non-interest bearing debt	-0.1	0.1
Cash generated from operations	22.3	61.8
Financial income items received	8.4	15.5
Dividends received	23.7	19.9
Financial expense items paid	-9.5	-10.6
Taxes paid	4.8	-6.6
Group contributions	2.0	1.4
<b>Net cash flow from operating activities</b>	<b>51.7</b>	<b>81.4</b>
<b>Cash flows from investing activities</b>		
Investments	-22.5	-11.0
Purchase of tangible and intangible assets	-2.3	-2.5
Proceeds from disposal of investments	25.2	9.3
Proceeds from sale of equipment	0.1	0.1
<b>Net cash flow from investments</b>	<b>0.5</b>	<b>-4.1</b>
<b>Cash flow after investments</b>	<b>52.2</b>	<b>77.4</b>
<b>Cash flows from financing activities</b>		
Purchase of own shares	-0.3	-0.6
Capital loan	45.1	
Change in long-term debt	-59.3	-69.5
Change in current interest bearing debt	-10.2	25.7
Change in current receivables	-16.9	-6.7
Change in long-term receivables	63.7	26.7
Dividends paid	-71.8	-60.3
<b>Net cash flows from investing activities</b>	<b>-49.6</b>	<b>-84.7</b>
<b>Change in cash</b>	<b>2.6</b>	<b>-7.3</b>
<b>Cash at beginning of year</b>	<b>9.4</b>	<b>16.7</b>
<b>Cash at end of year</b>	<b>12.0</b>	<b>9.4</b>



# The Board of Directors' Proposal for the Annual General Meeting

According to the consolidated balance sheet on 31 December, 2004 the distributable equity amounts to 239.7 mill. euro (261.3 mill. euro). The distributable equity of the Parent Company is 227.2 mill. euro (258.6 mill. euro).

For 2004 the Board of Directors proposes a dividend of 0.30 euro per share of series A and 0.28 per share of series K. On 15 February 2005, dividend entitling shares numbered 54,816,980 of series A and 22,565,288 of series K, totalling 77,382,268 shares. Thus the dividend distribution would be:

on 54,816,980 shares of series A 0.30 euro per share, in total	16,445,094.00 euro
on 22,565,288 shares of series K 0.28 euro per share, in total	6,318,280.64 euro
Total dividend distribution	22,763,374.64 euro

This leaves 204,418,894 euro of unused profit funds at the Parent Company.

Helsinki, 15 February 2005



Göran J. Ehrnrooth



Mikael von Frenckell



Thomas Tallberg



Gustaf Gripenberg



Olli Riikkala



Paul Ehrnrooth



Ilona Ervasti-Vaintola



Heikki Allonen  
President and CEO

## To the Shareholders of Fiskars Corporation

We have audited the accounting records and the financial statements, as well as the administration by the Board of Directors and the President and CEO of Fiskars Corporation for the year ended 31 December 2004. The annual accounts prepared by the Board of Directors and the President and CEO include the report of the Board of Directors, consolidated and parent company income statements, balance sheets and notes to the financial statements. Based on our audit we express an opinion on these financial statements and the parent company's administration.

We have conducted our audit in accordance with Finnish Generally Accepted Auditing Standards. Those standards require that we plan and perform the audit in order to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statement presentation. The purpose of our audit of the administration has been to examine that the Board of Directors and the President and CEO have complied with the rules of the Finnish Companies Act.

In our opinion, the financial statements have been prepared in accordance with the Finnish Accounting Act and other rules and regulations governing the preparation of financial statements in Finland. The financial statements give a true and fair view, as defined in the Accounting Act, of both the consolidated and parent company result of operations, as well as of the financial position. The financial statements can be adopted and the members of the Board of Directors and the President and CEO of the parent company can be discharged from liability for the period audited by us. The proposal made by the Board of Directors on how to deal with the retained earnings is in compliance with the Finnish Companies Act.

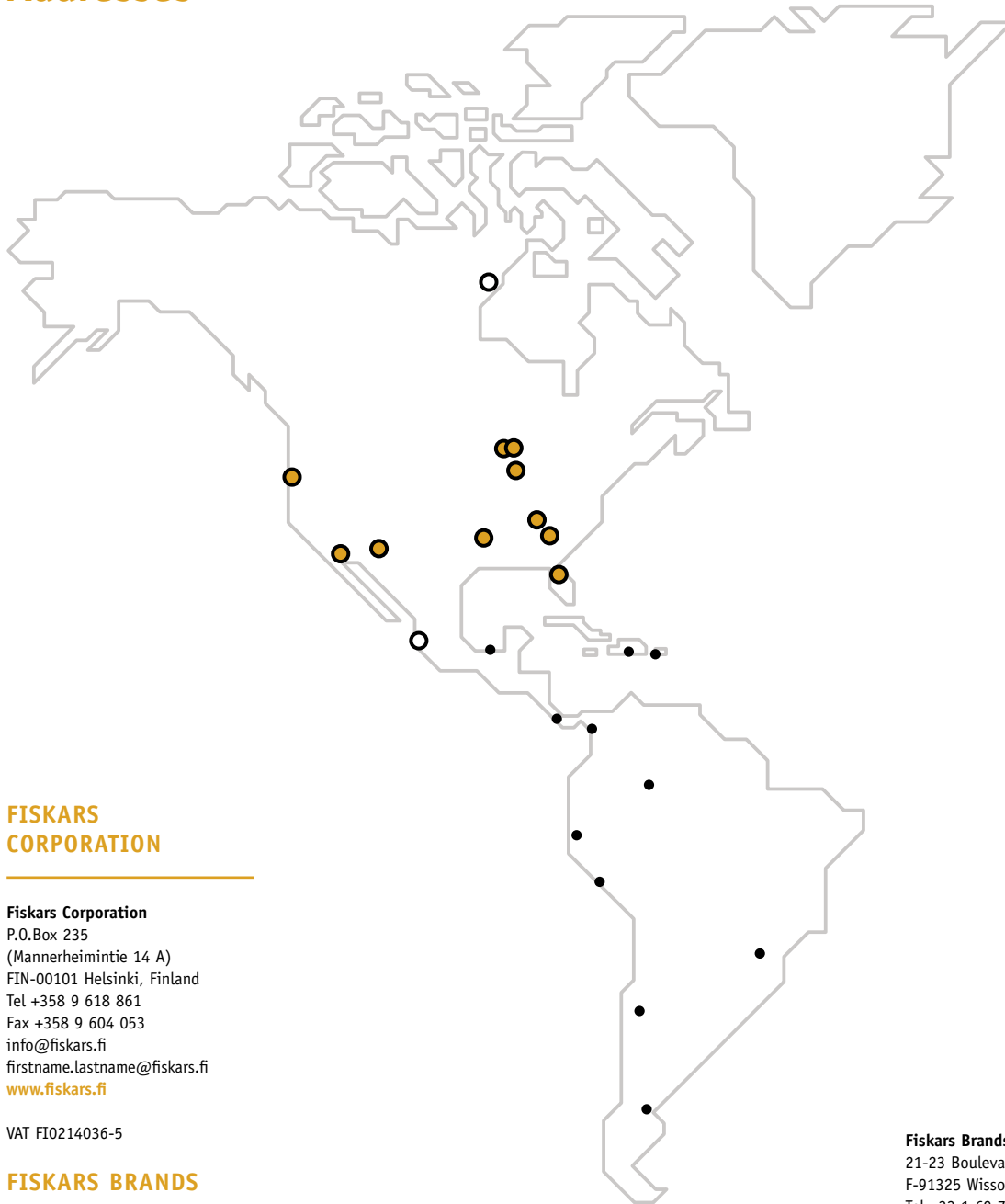
Helsinki, 15 February 2005

KPMG OY AB



Sixten Nyman  
Authorized Public Accountant

# Addresses



## FISKARS CORPORATION

**Fiskars Corporation**  
P.O.Box 235  
(Mannerheimintie 14 A)  
FIN-00101 Helsinki, Finland  
Tel +358 9 618 861  
Fax +358 9 604 053  
info@fiskars.fi  
firstname.lastname@fiskars.fi  
[www.fiskars.fi](http://www.fiskars.fi)

VAT FI0214036-5

## FISKARS BRANDS

**Fiskars Brands, Inc.**  
Headquarters  
2537 Daniels Street  
Madison, WI 53718, USA  
Tel +1 608-259-1649  
Fax +1 608-294-4790  
corpinfo@fiskars.com  
[www.fiskarsbrands.com](http://www.fiskarsbrands.com)

### USA

**Fiskars Garden & Outdoor Living**  
780 Carolina Street  
Sauk City, WI 53583, USA  
Tel +1 608-643-2380  
Fax +1 608-643-4812  
consumeraffairs@fiskars.com  
[www.fiskarsbrands.com](http://www.fiskarsbrands.com)

**Power Sentry**  
17300 Medina Road, Suite 800  
Plymouth, MN 55447, USA  
Tel +1 763-557-8889  
Fax +1 763-557-8868  
klesch@powersentry.com  
[www.fiskarsbrands.com](http://www.fiskarsbrands.com)

**Gerber Legendary Blades**  
14200 SW 72nd Avenue  
Portland, OR 97224, USA  
Tel +1 503-639-6161  
Fax +1 503-620-3446  
sales@gerberblades.com  
[www.fiskarsbrands.com](http://www.fiskarsbrands.com)

**Fiskars School, Office & Craft**  
2537 Daniels Street  
Madison, WI 53718, USA  
Tel +1 715-842-2091  
Fax +1 715-845-5001  
consumeraffairs@fiskars.com  
[www.fiskarsbrands.com](http://www.fiskarsbrands.com)

### EUROPE

**Fiskars Brands Europe SPRL**  
Hippokrateslaan 16  
B-1932 Zaventem  
Brussels, Belgium  
Tel +32 2 709 85 80  
Fax +32 2 709 85 88  
corpinfo@fiskars.com  
[www.fiskarsbrands.com](http://www.fiskarsbrands.com)

**Fiskars Brands Danmark A/S**  
PO Box 360  
Vestre Ringvej 45  
DK 8600 Silkeborg, Denmark  
Tel +45 87 2011 00  
Fax +45 86 8159 68  
reb@fiskars.dk  
[www.fiskarsbrands.com](http://www.fiskarsbrands.com)

**Fiskars Brands Finland Oy Ab**  
FIN-10330 Billnäs, Finland  
Tel +358 19 277 721  
Fax +358 19 230 986  
info@fiskarsbrands.fi  
[www.fiskarsbrands.com](http://www.fiskarsbrands.com)

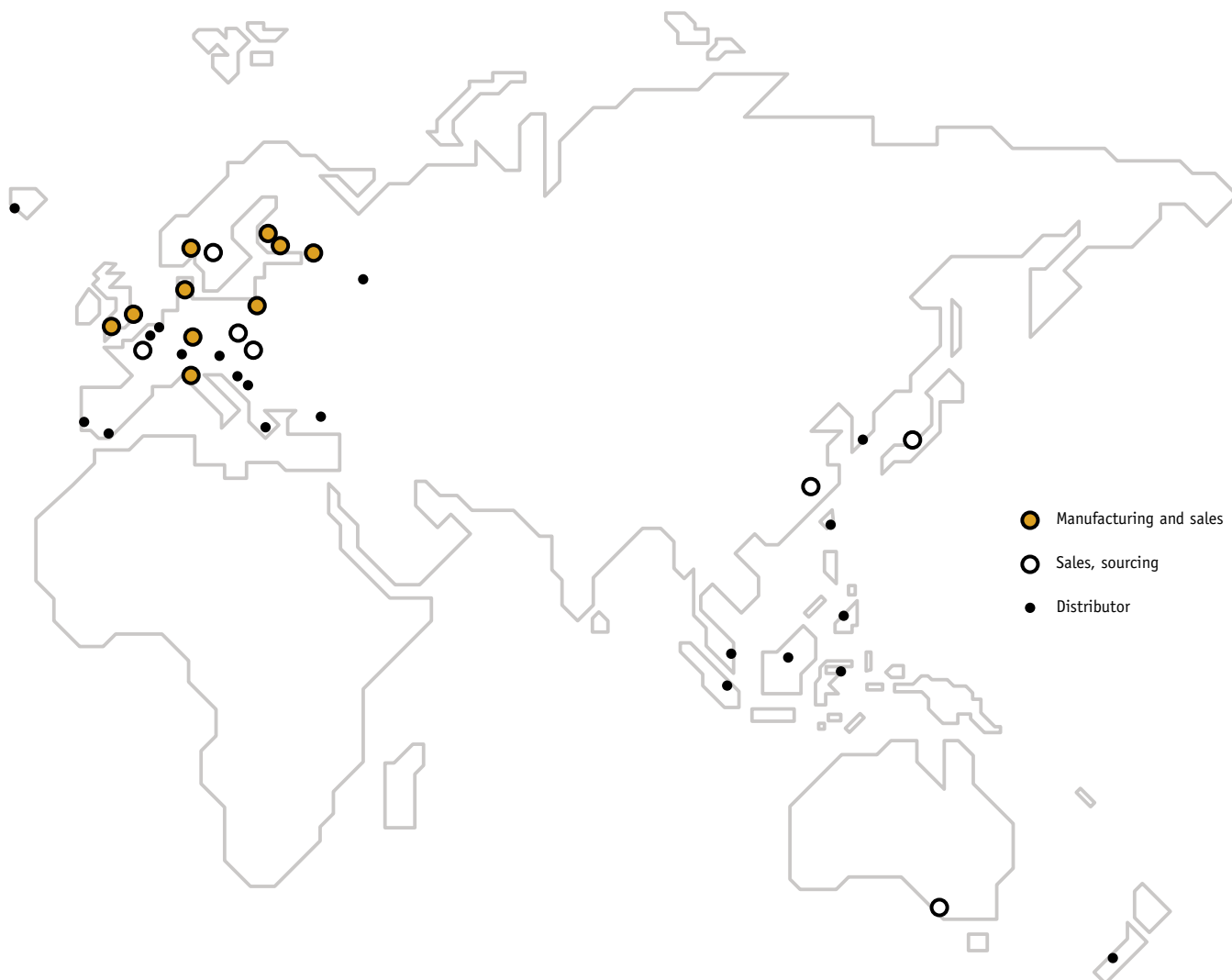
**Fiskars Brands Finland Oy Ab**  
Itälahdenkatu 22 a C  
FIN-00210 Helsinki, Finland  
Tel +358 9 350 9000  
Fax +358 9 350 900 90  
exports@fiskarsbrands.fi /  
info@fiskarsbrands.fi  
[www.fiskarsbrands.com](http://www.fiskarsbrands.com)

**Fiskars Brands France S.A.R.L.**  
21-23 Boulevard Arago  
F-91325 Wissous Cedex, France  
Tel +33 1 69 75 15 15  
Fax +33 1 69 75 15 19  
ctouret@fiskars.fr  
[www.fiskarsbrands.com](http://www.fiskarsbrands.com)

**Fiskars Brands Germany GmbH**  
Oststrasse 23  
D-32051 Herford, Germany  
Tel +49 5221 935 0  
Fax +49 5221 935 199  
info.garten@fiskars.de  
[www.fiskarsbrands.com](http://www.fiskarsbrands.com)

**Fiskars Magyarorxszág Ltd.**  
Csillaghegyi út 13  
H-1037 Budapest, Hungary  
Tel +36 1 453 0945  
Fax +36 1 453 2375  
fiskars@fiskars.hu  
[www.fiskarsbrands.com](http://www.fiskarsbrands.com)

**Fiskars Brands Italia S.r.L.**  
Via Provinciale 15  
I-23862 Civate (Lecco), Italy  
Tel +39 0341 215 111  
Fax +39 0341 551 654  
mailbox@fiskars.it  
[www.fiskarsbrands.com](http://www.fiskarsbrands.com)



- Manufacturing and sales
- Sales, sourcing
- Distributor

#### **Fiskars Brands Norge AS**

Postboks 4215 Nydalen  
(Nydalsveien 32 B)  
N-0401 Oslo, Norway  
Tel +47 23 00 64 40  
Fax +47 23 00 64 50  
epost@fiskars.no  
[www.fiskarsbrands.com](http://www.fiskarsbrands.com)

#### **Fiskars Brands Polska Sp. Zo.o.**

Biuro Handlowe  
Ul. Marywilska 22  
03-228 Warszawa, Poland  
Tel +48 22 676 0400  
Fax +48 22 676 0404  
warsaw.office@fiskars.pl

#### **ZAO Fiskars Brands Rus**

Office 5/1, Building 93A  
Obvodniy Canal  
St. Petersburg, 191119, Russia  
Tel +7 812 320 4323  
Fax +7 812 320 4323  
sales@fiskarsco.ru

#### **International Business Centre**

C/ Isabel Colbrand no 6, 5th floor  
28050 Madrid, Spain  
Tel +34 91 344 67 03  
Fax +34 91 344 69 11  
gallego.fiskars@telefonica.net

#### **Fiskars Brands Sverige AB**

Box 34  
(Ringtrastvägen 4)  
S-591 21 Motala, Sweden  
Tel +46 161 472 50  
Fax +46 161 465 94  
info@fiskars.se  
[www.fiskarsbrands.com](http://www.fiskarsbrands.com)

#### **Richard Sankey & Son Ltd.**

Bennerly Road, Bullwell  
Nottingham NG6 8PE  
United Kingdom  
Tel +44 1 159 277 335  
Fax +44 1 159 770 197  
info@rsankey.co.uk  
[www.rsankey.co.uk](http://www.rsankey.co.uk)

#### **Fiskars Brands UK Ltd.**

Brackla Industrial Estate  
Bridgend, Mid-Glamorgan  
Wales CF31 3XJ  
United Kingdom  
Tel +44 1 656 655 595  
Fax +44 1 656 659 582  
anthonyl@fiskars.demon.co.uk

#### **OTHERS**

##### **Fiskars Brands (Australia) Pty Ltd.**

16 Rocklea Drive  
Port Melbourne, Victoria 3207  
Australia  
Tel +61 3 8645 2400  
Fax +61 3 9646 1722  
australia@fiskars.com

#### **Fiskars Brands Canada, Inc.**

275 Renfrew Drive, Suite 208  
Markham, Ontario L3R 0C8  
Canada  
Tel +1 905-940-8460  
Fax +1 905-940-8469  
canadaweb@fiskars.com

#### **Excalibur Management Consulting (Shanghai) Co., Ltd.**

3A 2nd Building,  
2nd Industrial Park  
1340 Jinshajiang Road  
Putou District, Shanghai, 200333,  
China  
Tel +8621 6265-1687  
Fax +8621 5282-7136  
corpinfo@fiskars.com

#### **Fiskars Brands Japan, K.K.**

ASO Bldg. 5F  
4-8-20 Akasaka  
Minato-ku, Tokyo 107-0052, Japan  
Tel +81 3-5413-4561  
Fax +81 3-5413-2766  
lfisher@fiskars.com  
[www.fiskarsbrands.com](http://www.fiskarsbrands.com)

#### **Fiskars de México, S.A. de C.V.**

Prol. Paseo del Reforma #61  
Col Paseo de las Lomas  
Santa Fe C.P. 01330  
Mexico, D.F.  
Tel +525 55 258 5667  
Fax +525 55 258 5666  
aeyssautier@fiskars.com.mx  
[www.fiskarsbrands.com](http://www.fiskarsbrands.com)

## **INHA WORKS**

#### **Inha Works Ltd.**

Saarikyläntie 21  
FIN-63700 Ähtäri, Finland  
Tel +358 6 535 5111  
Fax +358 6 533 4125  
info@inha.fi  
[www.inha.fi](http://www.inha.fi)

## **REAL ESTATE**

#### **Fiskars Corporation**

Real Estate  
FIN-10470 Fiskars, Finland  
Tel +358 19 2771  
Fax +358 19 277 7630  
[www.fiskars.fi](http://www.fiskars.fi)

#### **Ferraria Oy Ab**

FIN-10470 Fiskars, Finland  
Tel +358 19 2771  
Fax +358 19 277 7630

