





ANNUAL REPORT 1981

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BOARD OF DIRECTORS

	Elected until the annual general meeting of shareholders in
Jacob von Julin chairman	1983
Jarl Gripenberg deputy chairman	1983
T. Gunnar Nyström member	1984
Robert G. Ehrnrooth member	1984
Thomas Tallberg member	1982
Johan L. von Julin member	1982
Lauri Kalima member	1984
Göran J. Ehrnrooth member	1982
Jarl Engberg member	1983

MANAGEMENT BOARD March 1, 1982

Chairman: Göran J. Ehrnrooth

Deputy Chairman: Reijo Kaukonen

Members: Olof Bruncrona

Väinö Korpeinen

Mauno Rautiainen

Jorma H. Karo

Lars Palmgren

Secretary: Juha Toivola Managing Director

Deputy Managing Director

Director Real Estate

Director

Metal Products Director Automation

Director Plastics Products

Director Consumer Products

Assistant Director

HEADS OF DEPARTMENTS, CORPORATE FUNCTIONS March 1, 1982

AUDITORS

Eric Haglund Authorized Public Accountant

Henrik Brummer

Brita Hisinger-Jägerskiöld

regular

deputy Henry Lind Authorized Public Accountant Peter Hartwall Christian Hildén Juha Toivola

Nils Eklund

Osmo Huttunen

Helmer Grandell

Kurt-Erik Forsstedt

Vice President Finance Vice President Purchasing Vice President

Personnel Vice President

Marketing Service Vice President Legal

SUMMARY OF OPERATIONS

FISKARS, GROUP

Turnover Sales outside Finland % of total sales Personnel

PARENT COMPANY

Turnover Exports % of turnover Operating margin % of turnover Financial costs and taxes, net Result for the year Dividend

¹⁾ proposal

1977	1978	1979	1980	1981
Mmk	Mmk	Mmk	Mmk	Mmk
364	386	401	391	429
140	150	175	175	193
38	39	44	45	45
3323	2951	2136	2214	2129

	Mmk	Mmk	Mmk	Mmk	Mmk
Τ	361	369	373	362	377
	137	132	149	150	150
	38	36	40	41	40
	27.4	16.6	16.9	25.7	25.7
	7.6	4.5	4.5	7.1	6.8
	16	19	15	19	21
	0.2	0.4	3.4	2.2	1.2
	1.5	1.5	1.9	1.9	1.51)

ANNUAL REPORT

OF THE BOARD OF DIRECTORS

The Board of Directors is issuing the first consolidated annual report and final accounts for the Fiskars Group. The different industries are grouped in the annual report according to the organizational chart that came into effect on March 1, 1982. To provide a basis for comparison, the figures for previous years are given in a corresponding manner. The companies in the Group are stated on page 20.

GENERAL

The market situation and economic activity were weak in the OECD area throughout the year. The political instability prevailing in the world, combined with the extremely high interest rate and exceptionally marked currency fluctuations made buyers even more cautious than before and led to an extremely low level of inventories at all levels of trade.

Demand in Finland was relatively stable during the year. Despite the marked deterioration in the economy towards the autumn, the Group recorded a gratifying increase in sales in the US. The trend on Western European markets was, on the other hand, disappointing. Trade between the Parent Company and the Soviet Union accounted for 16% of exports; the increase in trade was satisfactory. Fiskars' position on the domestic market was to some extent improved.

The 9% increase in the Group's turnover was, as expected, chiefly accounted for by sales in the US. The Parent Company's sales increased by 4%.

The operating margin for the Group improved considerably, that for the Parent Company remaining unchanged. Overall the Group experienced higher interest expenditure, and the result after adjustments in final accounts was on the level of the previous year. The structural changes aimed at improving the Group's profitability and financial position were continued during the year under review. Two product lines were discontinued and the power electronics line was strengthened by an acquisition.

In order to boost marketing of scissors a sales company was established in Holland in partnership with Wilkinson Sword Ltd., who for many years have been the distributor for Fiskars scissors on many European markets. The Dutch company is owned on a fifty — fifty basis.

TURNOVER

The Group's turnover was 429 million marks (393 million marks in 1980).

The turnover of the Parent Company was 377 million marks (362) and exports 150 million marks (150), which represent 40% of the turnover of the Parent Company (41%).

Turnover of industries — the Group and the Parent Company

	1980	1981	Change
	(million	marks) %
Consumer Products industry	108	133	+23
Metal Products industry	136	134	-
Automation industry	22	31	+41
Plastics Products industry	95	93	-
Real Estate	30	34	+13
+- correction items	+2	+4	
Group turnover	393	429	+ 9
Turnover of Oy Fiskars Ab	362	377	+ 4

BREAKDOWN OF TURNOVER AND EXPORTS

The turnover of the Parent Company on Finnish markets rose 7% to 227 million marks (212). The geographical distribution of export sales from the Parent Company:





TREND IN SALES 1977-1981





Group sales to customers by geographical area:

	1980		Change
	(million	marks)	%
Finland	232	243	+ 5
Scandinavia	56	49	-12
Western Europe	65	55	-15
Soviet Union and other			
eastern bloc countries	17	32	+88
USA	30	57	+90
Others	8	14	+75
	408	450	
 Correction items 	15	21	
Turnover, net	393	429	+ 9

ORDERS RECEIVED

At the end of 1981 the backlog of orders amounted to about 94 million marks (82). The rise was chiefly due to orders for power electronics and lifeboats .

The backlog covers sales for an average of 3 months.

FINANCIAL RESULT

The trend in the income of the Group and the Parent Company did not come up to the expectations. The main reason for this was that the sales target could not be achieved in several sectors.

In the **Consumer Products industry** profitability of scissors and knives was good, mainly because of the performance of FMC (Fiskars Manufacturing Corporation). Sales by the FMC rose as much as 70 %. The product line for hand tools improved its result considerably. The frames and mouldings product line also improved.

The result for this industry was satisfactory.

The main product line in the Metal Products industry, hydraulic cranes, was able to improve its result for the year to a satisfactory level, despite keen competition. On the other hand the result for the other metal products fell off along with the deterioration of the market.

The foundry was discontinued.

The result of this industry was not at a profitable level.

The electronics products lines of the Automation industry achieved their sales target but the profits were low. The power electronics department acquired from Telenokia Oy was taken into the Group on September 1, 1981.

The activities of the other product lines within automation are based chiefly on deliveries within the Group.

The total result for this industry was unsatisfactory.

The activities of the Plastics Products industry were hindered by the fall-off in overall demand both in Finland and on export markets. A certain profit improvement was, however, recorded by the product line for district heating pipes.

Production of leisure boats at the Boatyard was discontinued. The winding-up losses incurred were considerable. The number of orders received and the backlog of orders for special vessels and lifeboats do, however, indicate marketing opportunities.

As a whole the profitability of the Plastics Products industry was not satisfactory.

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FINANCE

The result for Real Estate was positive, chiefly due to the Group company Predium. Sales of building plots were commenced when the Supreme Administrative Court, rejecting all the complaints made against Predium's planning, ratified the development plan for the Tammisaari archipelago.

High production of our own hydroelectrical power improved the result for Fiskars' electricity distribution. The result for agriculture was, on the contrary, poor. The yield on forestry increased slightly; fellings were carried out according to plan.

Actions have been taken to reduce the excess costs of the Fiskars factory milieux at Fiskars and Billnäs. The overall result for Real Estate was positive.

The combined sales by the marketing companies abroad rose to 28 million marks (22) and their activities strengthened the Group's marketing performance. Ballena Ltd. ceased active operation when the sales of leisure boats was discontinued. The profitability of the marketing companies was at an acceptable level.

There was a marked fluctuation in the profitability within the different industries and product lines. The operating margin did, however, improve and rose to 43 million marks (32).

Depreciation on fixed assets was higher than in the previous year and was based on the maximum depreciation allowed according to Finnish taxation laws and similar regulations abroad. Depreciations amounted to 15 million marks (9).

The intrest and financing expenditure on loans, many of them in foreign currency, constituted a considerable burden in view of the unsatisfactorily low operating margin in the Parent Company. The exchange losses on loans are entered under interest and financing expenditure. As a whole realized and unrealized exchange gains and losses balanced out.

Dividends amounting to 3.5 million marks (1.7) were received from Ovako Oy Ab.

As in previous years, profit on the sale of real estate and certain other items are entered as income totalling 2.5 million marks (19.3). 28 hectares were sold during the year.

Other expenditure includes a net loss of 1 million marks from the discontinuation of two product lines during the year.

The final accounts for the Group show a profit of 2.5 million marks (2.1). The Group's reserves decreased by 5 million marks.

The accounting principles for the Group are reported in the comments on the financial statements on page 19.

The final accounts for the Parent Company show a profit of 1.2 million marks (2.2). The Parent Company's reserves decreased by 6 million marks.

The cash flow from operations in the Group grew considerably.

The working capital (current assets and inventories) was reduced by 10%.

Group loans decreased by 17 million marks, and the ratio of long and short-term loans improved.

The Parent Company's pension liabilities remained unchanged and the total liabilities decreased.

In the Parent Company the cash flow from operations remained insufficient and at the low level of the previous year. The liquidity did, however, continue to be good, due in part to the low level of investments and the fact that working capital decreased. Long-term loans increased by a total of 35 million marks, whereas more than 40 million marks were paid off on short-term loans. As a result the Parent Company's loan structure improved.

The Parent Company's total debts decreased by 15 million marks to 280 million marks (295).

THE GROUP'S FINANCING STRUCTURE

%	ASSETS	LIABILITIES
100		
90	Current assets	Short term
80		
70	Inventories	
60		Long term
50		
40		
30	Fixed assets	Reserves
20		
10	-80 -81	Equity -80 -81
A		-80 -81

INVESTMENTS

No major project investments were made in either the Group or the Parent Company. In addition to normal replacement investments only investments with very short pay-off time were made at most of the factories. In addition, certain fixed assets were acquired as part of the power electronics deal.

All the investments mentioned here totalled 22 million marks.

The share capital of the Fiskars Manufacturing Corporation was raised by 1 million dollars to 2.5 million dollars. Oy Fiskars Ab owns all the shares.

The share capital of the Oy Metsä-Skogby Ab sawmill company was increased by 10 million marks, Fiskars participating with its 50 % holding.

The book value of the company's fixed assets after depreciations increased by 7 million marks, of which shares accounted for 5 million marks. Part of the change was due to the fact that certain real estate companies no longer belong to the Group.

The breakdown of Group investments by industry was as follows:

	1300	1001
	(million	marks)
Consumer Products industry	8.7	4.8
Metal Products industry	3.7	3.3
Automation industry	0.6	2.4
Plastics Products industry	12.4	5.0
Real Estate	3.8	2.5
Others	5.7	10.0
	34.9	28.0



Although investments in fixed assets were at a low level, product development activities continued to be lively.

As in previous years the financial result for the Parent Company carried the burden of all investments in product development costs including tools.

1981 (S) 1.8 3.3 2.4 5.0 2.5

1000

FIXED ASSETS INVESTMENTS AND DEPRECIATIONS



Shares, Others Machinery and equipment Land, Buildings and construction Depreciation Group



TURNOVER OF SHARES ON THE STOCK EXCHANGE; SHAREHOLDERS

The turnover of the company's shares on the Helsinki Stock Exchange amounted to 1,240,000 marks.

8,505 shares were traded (8,338), corresponding to 4% of the total share capital.

The quotation was $13\hat{6}$ marks per share at the beginning of the year and 164 marks at the end, the high being 180 marks and the low 136 marks.

The taxation value on December 31, 1981 was 165 marks (136) per share.

The share capital remained unchanged and consisted of 212,500 shares with a nominal value of 100 marks each. At the end of the year the company had 1,010 (1,005) registered shareholders. The shareholders of the company are, according to the share register, distributed as follows:

]	Proportion of share ca	apital, %
	1980	1981
Private persons Foundations and other pu	ablic 80.8	79.6
organizations	8.9	7.9
Business enterprises	9.1	9.1
Banks and insurance com	ipanies 1.2	3.4
	100.0	100.0

ORGANIZATION

As mentioned before, a new organization came into effect on March 1, 1982.

The purpose of the change in organization is to define the four industries and the separate business units.

At the same time clearer distinction was created in the company's triple structure of industries, Real Estate and share holdings.

In March 1982 the Board appointed Reijo Kaukonen Deputy Managing Director of the company.

PERSONNEL

THE PARENT COMPANY

The production level was relatively high and steady at the beginning of 1981, but the situation soon deteriorated. The fall-off in demand had an immediate impact on employment as inventories could not be increased. At the start of 1982, 250 people were working reduced hours.

Collaboration with the personnel over ways of furthering productivity and developing methods progressed. Of special mention is the development project conducted by the management and employees of the Billnäs plant. The Board made the final investment decision based on this project.

On December 31, 1981 the number of employees in the Parent Company was 1,952 (2,091). About 120 people were made redundant in the course of the discontinuation of production at the Salo foundry and of leisure boats at the Boatyard. About 70 people joined the company with the acquisition of the new power electronics department.

The Board of Directors expresses its gratitude to all employees and extends special greetings to the 76 persons who received decorations for specific years of service.

The Group employed 2,129 people (2,214).

TREND IN PERSONNEL







AFFILIATE COMPANIES

Fiskars' part ownership in other companies constitutes one part of the corporate structure.

Fiskars' share in Ovako Oy Ab, whose turnover in 1981 amounted to 1,140 million marks (1,220), is 33.5%.

Fiskars owns half of Oy Metsä-Skogby Ab, whose turnover in 1981 was 44 million marks (56).

Fiskars owns 49.7% of Procons Oy, a software company specialized in automation and advanced production control. Procons had a turnover of 6 million marks.

Fiskars has a 50% holding in Wilkinson-Fiskars B.V., which started at the end of 1981.

OUTLOOK

Several of the company's units have for some time suffered from low profitability. The restructuring of the industries on the basis of a new corporate strategy will continue to be one of the means to improve profitability. Development of the Group's strong product lines will in particular come into focus.

At a conservative estimate the turnover of the Group's industries will increase by 5-10% in 1982 and the financial result will correspondingly improve by at least this much.

The Group owns a total of 16,000 hectares of land. A forest management plan was drawn up for the 1980's covering 13,000 hectares of forest.

According to this plan the Group's total wood and timber stocks growing have increased 18% since the previous inventory in 1969 and are at a level of 100 m³ per productive hectare of forest. The annual growth is estimated at 5.3 m³ per hectare and the harvesting quantities recommended in the plan are somewhat higher than in the 1970's. As a consequence of a change in age distribution the annual sales of pulpwood will increace, whereas timber fellings will decrease. The profit on forestry is expected to remain unchanged.

The result from other Real Estate operations is expected to remain unchanged and positive over the years to come.

The marked recession in the steel and sawmill industries has severely hurt the profitability of the affiliate companies Ovako Oy Ab and Oy Metsä-Skogby Ab. Under present conditions no dividends can be expected from these holdings.

INCOME STATEMENT

GROUP (1000 marks)

Net sales

Variable and fixed costs Materials and supplies Wages and salaries Statutory and contractual social services costs Rents and leases Other variable and fixed costs Production for own use Inventory change

Operating margin

Depreciation

Buildings and structures Machinery and equipment Other fixed assets Intangible rights Other long-term investments Bonds and shares

Profit from operations

Interest and financing expenses

Interest income Exchange loss on loans Interest expense

Dividends received

Other income and expenses

Net income from sold assets Other income Other expense

Profit before reserves and taxes

Change in reserves Change in inventory reserve Change in reserve on doubtful debts

Direct taxes

Minority asset

Net profit for the year

19	080	19	81
	393 170		428 756
-210760		-168 222	
- 88 635		- 95 237	
- 41 965		- 45 006	
- 6756		- 8 301	
- 54 698		- 56 037	
1740		4784	
39 795	-361279	- 17 644	- 385 663
	31 891		43 093
- 4322		- 3808	
- 4143		- 7809	
- 106		- 1 363	
- 496		- 523	
- 56		- 1641	
- 105	- 9 228	- 496	- 15 639
	22 663		27 454
3 1 1 3		3 850	
- 822		- 1494	
- 26 383	-24092	- 33 589	- 31 233
	1 780		3 517
5 504		2 481	
584	1000	80	
- 1420	4 668	- 1772	789
	5019		527
		+ 5266	
		- 179	+ 5087
	- 2953		- 3074
	13		3
	2079		2 543

BALANCE

GROUP (1000 marks)

ASSETS	31.	12.1980	31.	12.1981
Current assets				
Cash	6971		8711	
Trade receivables	96 558		86 540	
Loans receivable	4 0 8 3		3 601	
Advances paid	5 423		3 974	
Prepaid expenses	4948		5145	
Other financial assets	3 592	121 575	3 900	111 871
Inventories				
Materials and supplies	35 175		31 142	
Finished and semi-finished products	124 519	159 694	110 908	142 050
Fixed assets				
Construction in progress	2 856		1 1 2 5	
Land and water	64 767		66 095	
Buildings and structures	58 123		52 278	
Machinery and equipment	49 122		57 792	
Other tangible assets	3 488		3 001	
Bonds and shares	35 876		41 320	
Intangible rights	2 455		1849	
Other long-term investments	2 970	219 657	3 1 1 5	226 575

500 926

480 496

LIABILITIES

Current liabilities

Trade payables

Advances received Accrued liabilities Notes payable Loans due next year Other short-term liabilities Loans from banks Pension liabilities Bond loan Other long-term liabilities Minority asset Reserves

Inventory reserve Additional depreciation reserve Reserve on doubtful debts

Shareholders' equity

Restricted equity Share capital Reserve fund Revaluation fund

Non-restricted equity Retained earnings Net profit for the year

	23 865		37 690
	4 967		1983
	26 085		25 370
	30 338		49 135
	27 044		26 302
120 889	8 590	164 635	24 155
	126 414		97 400
	59 409		53 754
	16 500		19 250
213 379	11 056	186 408	16 004
103		170	
	42 608		47 874
	32 751		32 751
78 185	2 826	83 272	2 647
	21 250		21 250
	3 857		3857
	36 367		34 694
	61 474		59 801
	3 923		4 561
	2 543		2079
67 940	6 466	66 441	6 6 4 0
480 496		500 926	=

31.12.1981

31.12.1980

13

CASH FLOW

GROUP (1 000 marks)

	1980	1981
Source of funds		
From operations		
Operating margin	31 891	43 093
Other income/costs	- 694	2 295
Net interest	-24092	-31233
Taxes	- 2953	- 3074
From operations, total	4 152	11 081
Sales of fixed assets	11 755	8 408
New long-term liabilities	57 177	54 999
Total (A)	73 084	74 488
Disposition of funds		
Dividends	1912	1 912
Investments		
Bonds and shares	5 597	5 3 5 5
Other fixed assets	27 052	22 729
Investments total	32 649	28 084
Decrease in long-term liabilities	13 602	27 286
Total (B)	48 163	57 281
Difference = change in net operating		
capital (A—B)	24 921	17 207
Change in net operating capital		
Increase in liquid assets	22 908	- 9704
Increase in inventories	34 327	-17 644
Increase in short-term liabilities	-32314	44 555
Total (A—B)	24 921	17 207

INCOME STATEMENT

OY FISKARS AB (1000 marks)

Variable and fixed costs Materials and supplies Wages and salaries Statutory and contractual social services Rents and leases Other variable and fixed costs Production for own use Inventory change	costs
Operating margin	
Depreciation	
Buildings and structures Machinery and equipment Other fixed assets Intangible rights Other long-term investments Bonds and shares	
Profit from operations	
Interest and financing expenses Interest income Exchange loss on loans Interest expense	
Dividends received	
Other income and expenses	
Net income from sold assets Other income Other expense	

Profit before reserves and taxes

Change in inventory reserve Transfer to restricted equity Direct taxes

Profit for the year

Net sales

	19	80	198	1
		362 486		377 130
_	196 104		-154 237	
_	81014		- 85 161	
_	41 100		- 43 629	
_	6 989		- 8642	
_	46 506		- 46 331	
	2 4 2 6		5 589	
	32 544	-336743	- 19038	-351 449
		25 743		25 680
_	4 0 3 0		- 3 527	
-	4006		- 6674	
_	106		- 107	
_	496		- 523	
_	26		- 276	
-	105	- 8770	- 496	- 11 603
		16973		14077
	4077		8 4 9 1	
_	802		- 1494	
_	22 449	- 19174	- 28 442	- 21 445
		1 780		3 517
	19 290		2 481	
	3		81	
_	44	19 249	- 838	1 723
		18 828		- 2127
		/ 1745		+ 6216
		- 13 786		
		- 2820		- 2877
		2 221		1 212

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BALANCE

OY FISKARS AB (1000 marks)

ASSETS	31.12.1980		31.12.1981	
Current assets				
Cash	5 724		6 1 9 6	
Trade receivables	74 115		64 779	
Loans receivable	21 120		20 423	
Advances paid	4 904		3 4 3 7	
Prepaid expenses	4 0 5 3		4 532	
Receivables from subsidiaries	25 199		19 390	
Other financial assets	3 592	138 706	3 900	122 656
Inventories				
Materials and supplies	32 115		28 341	
Finished and semi-finished products	103 380	135 495	88 116	116 457
Fixed assets				
Construction in progress	2856		1 1 2 5	
Land and water	63 002		64 011	
Buildings and structures	40 468		38 607	
Machinery and equipment	42 099		48 399	
Other tangible assets	864		973	
Bonds and shares	47 252		56 524	
Intangible rights	2 1 4 5		1 798	
Other long-term investments	61	198 746	1077	212 514

472 947

451 627

LIABILITIES

Current liabilities

Trade payables Advances received Accrued liabilities Notes payable Loans due next year Other short-term liabilities Long-term liabilities Loans from banks Pension liabilities Bond loan Other long-term liabilities Reserves Inventory reserve Additional depreciation reserve Reserve on doubtful debts Shareholders' equity Restricted equity Share capital Reserve fund **Revaluation** fund Other funds Non-restricted equity Supplementary reserve fund Other funds Retained earnings Net profit for the year

	21 680		35 507
	4 903		1979
	24 775		24 351
	10 363		32 007
	26 496		25 490
93 975	5 758	142 313	22 980
	105 089		74 427
	59 409		53 754
	16 500		19 250
186 021	5 023	152 085	4 655
100 021	<u> </u>	152 005	4000
	41 658		47 874
	32 751		32 751
76 973	2 564	83 189	2 564
	21 250		21 250
	3 857		3857
	35 967		34 693
	13 786		13 786
	74 861		73 587
	16 533		17 806
	64		64
	1 990		1681
	1 212		2 2 2 1
94 659	19798	95 359	21 772
451 627		472 947	

31.12.1980

31.12.1981

CASH FLOW

OY FISKARS AB (1000 marks)

	1980	1981
Source of funds		
From operations		
Operating margin	25 743	25 680
Other income/costs	937	1 265
Net interest	-18372	-19950
Taxes	-2820	- 2877
From operations, total	5 488	4 118
Sales of fixed assets	23 623	3 169
New long-term liabilities	57 177	54 999
Total (A)	86 288	62 286
Disposition of funds		
Dividends	1913	1 912
Investments		
Bonds and shares	5 597	9807
Other fixed assets	23 600	16 254
Investments, total	29 197	26 061
Decrease in long-term liabilities	13 602	20 055
Total (B)	44 712	48 028
Difference = change in net operating		
capital(A—B)	41 576	14 258
Change in net operating capital		
Increase in liquid assets	32 447	-16049
Increase in inventories	32 544	-19038
Increase in short-term liabilities	-23415	49 345
Total (A—B)	41 576	14 258

COMMENTS ON THE FINANCIAL STATEMENTS

ACCOUNTING PRINCIPLES OF THE FINAL ACCOUNTS

Ownership within the Group companies, intercompany transactions, liabilities and receivables are eliminated according to the values prevailing at the time the statements were compiled. Differences in exchange rates have been booked to the non-restricted equity.

The financial statement for the Group includes all the subsidiaries and real estate subsidiaries with the exception of two real estate companies belonging to Oy Predium Ab, the shares of which are booked to current assets.

During the year Oy Fiskars Ab's holdings in the following housing companies fell below 50 %:

Kiinteistö Oy Inhanraitti Kiinteistö Oy Inhankoski

Kiinteistö Oy Etseri

As in the previous year the valuation of current assets observes the principle prevailing in the country in question with the exception of deliveries within the Group, the non-realized internal margins of which are eliminated.

COMMENTS ON THE FINANCIAL STATEMENTS

INCOME STATEMENT

Wages and salaries include paid gross wages and salaries for the time worked. Holiday wages and salaries, holiday bonuses, sick-leave pay, pension premiums, etc. are included under statutory social costs for personnel.

Wages, salaries and emoluments (1 000 marks)

	Parent Company		Group	
	1980	1981	1980	1981
Production				
wages	50 654	50 383	52 269	53 174
Other salaries	29 948	34 365	35 030	40 564
Boards' and				
Managing				
Directors' fees	412	413	1 336	1 499
~	81 014	85 161	88 635	95 237

As in the previous year the depreciations applied on fixed assets are the highest permissible under the Taxation of Industries Act for Finnish companies and corresponding local regulations have been applied for companies abroad.

The biggest item included in other expenses in the income statement is the net cost of discontinuing two product lines.

BALANCE SHEET

Assets

All receivables in foreign currency are booked at the rate of exhange on December 31, 1981.

The consolidated assets and liabilities are distributed as follows:

Intercompany receivables (1 000 marks)

1980	1981
25 151	19 390
17 245	17 245
1 480	1 752
24	267
	25 151 17 245 1 480

The principles for valuing inventories are unchanged. The inventories include the land for sale in the case of Oy Predium Ab.

Fixed assets

The changes in fixed assets appear in the following specification:

Fixed assets (1000 marks)

Shares and holdings

	Parent Company		G	roup
	1980	1981	1980	1981
Book value,				
January 1	182 654	198 746	202 577	219 657
Increase	+29198	+26061	+32649	+28084
Decrease	- 4336	- 690	- 6341	- 5 527
Depreciation	- 8770	-11 603	- 9 228	-15 639
Book value,		1000	41.11	1
December 31	198 746	212 514	219 657	226 575
Taxation value	of fixed as	sets (1 000) marks):	
Parent Company	ny		1980	1981
Land and wate	r		25 496	23 521
Buildings and s	structures		41 498	43 944

The fire insurance value of fixed assets on December 31, 1981 was 622 million marks in the Parent Company.

56 971

123 965

46 286

113 751

In the Group accounts the reduction in buildings of 5.1 million marks was due to three housing companies loosing Group status during the year. In the case of the Parent Company the change is reflected as a reduction in shares.

The increase in other long-term expenses is mainly start-up costs for the power electronics operations.

Shares	Number of shares	% of share capital	Nominal value in (1000 mk or exchange)	Book value (1 000 mk)
Shares in Group companies				
Fiskars Manufacturing Corp., USA Fiskars Sales Corp., USA Fiskars A/S, Denmark Fiskars A/S, Norway Fiskars Svenska AB, Sweden Fiskars GmbH, BRD Fiskars Ges.m.b.H., Austria Ballena Ltd., Great Britain Oy Predium Ab Elesco Oy Inhan Lämpökeskus Oy Oy Filektron Ab	250 1 000 30 1 000 34 999 14 998 120 60 18	$ \begin{array}{r} 100 \\ 100 \\ 99.7 \\ 100 \\ 100 \\ 100 \\ 99 \\ 100 \\ 1$	$2500({ m USD})$ 1 (USD) 4 490 (DKK) 150 (NOK) 100 49 (DEM) 35 (GBP) 1 500 60 30 2	$10590 \\ 4 \\ 3066 \\ 117 \\ 84 \\ 73 \\ 18 \\ 272 \\ 1500 \\ 60 \\ 30 \\ 2$
Oy Ferraria Ab Oy Metra Ab Ab Åbo Båtvarf — Turun Veneveistämö O	98 98	100 100 100	1 1 15	1 15 15 833
Shares in Group housing companies				128
Other bonds and shares Ovako Oy Ab Oy Metsä-Skogby Ab Starckjohann — Telko Oy Rautaruukki Oy Uusi Suomi Oy Tietotehdas Oy Procons Oy Oy Liikkeenjohdon Koulutuskeskus Ab Metsäliiton Teollisuus Oy Wilkinson-Fiskars B.V. Suomen Vientiluotto Oy Oy Finnish Design Center Ab Perusyhtymä Oy Oy Kasviöljy-Växtolja Ab Hemholmen Ab—Kotisaari Oy Osuuskunta Metex Osuuskunta Suomen Messut (x = below 1%)	$\begin{array}{c} 34840\\ 1299\\ 2250\\ 125\\ 50000\\ 420\\ 199\\ 2\\ 1572\\ 25\\ 2\\ 200\\ 170\\ 189\\ 1100\\ 3\\ 87\end{array}$	33.5 50.0 18.7 x x 7.0 49.7 x 50.0 x 10.0 x 11.6 x x	34 840 12 990 1 687 625 50 420 199 100 79 25 (NLG) 20 20 17 9 22	$21808\\12990\\2231\\625\\50\\520\\199\\100\\79\\44\\20\\20\\12\\9\\3\\2\\1\\38713$
Telephone shares Shares in housing companies Other bonds and shares Shares, total, Oy Fiskars Ab Group company shares in other companies Shares in housing companies Shares in other companies Shares, total, Group				88 1 630 132 56 524 672 10 57 206

Liabilities All liabilities in foreign currency have been booked at the rate of exchange on December 31, 1981. Bond loan (1 000 marks) 19 250 — Interest 9.75 % — Issued on December 1, 1978 last instalment on December 1, 1988 - Amortization during 1982 2 750 marks accounted in balance sheet under short-term liabilities The amount of reserves is percentually unaltered. The inventory reserve amounts to 42.6 million marks for the Group (47.9), i.e. 30 % (29) and 41.7 million marks (47.9), i.e. 36 % (35) for the Parent Company. The changes in shareholders' equity appear in the following table (1000 marks): Group January 1, 1981 66 441 Increase in restricted equity Decrease in non-restricted equity +1673- 205 Dividend paid in 1981 -1912+2543Net profit for 1981 Shareholders' equity as of December 31, 1981 68 540 Changes in shareholders' equity, Parent Company (1000 marks) **Restricted equity** Share capital January 1, 1981 and December 31, 1981 $21\,250$ Reserve fund January 1, 1981 and December 31, 1981 3857 **Revaluation** fund 34 693 January 1, 1981 Transfer to the supplementary reserve - 88 fund Transfer from the supplementary reserve +1361fund 35 967 December 31, 1981 Other reserves January 1, 1981 and December 31, 1981 13 786 Restricted equity December 31, 1981 74861 Non-restricted equity Supplementary reserve fund 17806 January 1, 1981 Transfer from the revaluation fund + 88 -1361Transfer to the revaluation fund December 31, 1981 16533

Fund for social activities January 1, 1981 and December 31, 1981	64
Retained earnings	
January 1, 1981	3 902
Dividend paid	-1912
December 31, 1981	1 990
Net profit for the year	1 2 1 2
Non-restricted equity	
December 31, 1981	19 798

Contingent liabilities of the Parent Company (1000 marks)

	December 31, 1980		December 31 1981	
Mortgages (in circula- tion)		100 574		106 441
Guarantees — For companies within the Group — Others	25 852 34 274	60 126	29 545 21 168	50 713
Discounted bills of ex- change — For companies within the Group — Others	12 032 9 767	21 799	11 709 8 081	19 790
Pension obligations — Company's own obligations — Deficit of pension		5 417		6 527
foundation	-	5 292 193 208		4 402 187 873

ANNUAL GENERAL MEETING OF SHAREHOLDERS 1981

PROPOSAL OF THE BOARD OF DIRECTORS

FOR DIVIDENDS AND RETAINED EARNINGS

At the meeting of shareholders on May 12, 1981 the financial statement for 1980 was approved in accordance with the Board's proposal. A 9% dividend was declared, i.e. 9 marks per share, totalling 1,912,500 marks.

Messrs. T. Gunnar Nyström, Robert G. Ehrnrooth and Lauri Kalima were re-elected as members of the Board at the termination of their term of office.

Eric Haglund, Henrik Brummer and Brita Hisinger-Jägerskiöld were re-elected as auditors.

Henry Lind, Peter Hartwall and Christian Hildén were re-elected as deputy auditors.

Profits from previous years
Net profit for the year
Profits total

marks 1,989,649.71 marks 1,211,746.41 marks 3,201,396.12

Non-restricted equity for the Group 6.5 million marks

The Board proposes that

-	in accordance with the company by-laws 4% be paid to shareholders		850,000.00
-	an additional 3% be paid to shareholders, i.e. a total of 7 marks per share or 7% of the nominal value	marks	637,500.00
-	the remainder be retained on the Profit and Loss Account	marks	1,713,896.12

Helsinki, March 24, 1982

Jacob von Julin

Jarl Gripenberg	T. Gunnar Nyström
Robert G. Ehrnrooth	Thomas Tallberg
Johan L. von Julin	Lauri Kalima
Jarl Engberg	Göran J. Ehrnrooth

AUDITORS' REPORT

We have examined the annual accounts, the consolidated accounts, the accounting records and the administration by the board of directors and the managing director of Oy Fiskars Ab for the financial year 1981. Our examination was made in accordance with generally accepted auditing standards in Finland.

Parent Company

The annual accounts showing a profit for the period of 1,211,746.41 marks have been prepared in accordance with the regulations in force.

As our audit has not given cause to any comments regarding the accounts and the administration we recommend

that the income statement and the balance sheet be adopted,

that the unappropriated earnings be dealt with in accordance with the board of director's proposal,

that the members of the board of directors and the managing director be discharged from liability for the financial period audited by us.

Group

The consolidated accounts have been prepared in accordance with the regulations in force.

We recommend that the consolidated income statement and the consolidated balance sheet be adopted.

Helsinki, April 7, 1982

Henrik Brummer

Brita Hisinger-Jägerskiöld

Eric Haglund Authorized Public Accountant



CONSUMER PRODUCTS INDUSTRY



Sales of which outside Finland Personnel

147 million marks 74% 567

The company's Consumer Products industry comprises all the product lines chiefly marketing branded goods to private consumers. There are six plants in the Consumer Products industry, one of them in the US. The range of products includes scissors, knives, hand tools and wooden frames and mouldings. Scissors account for more than half of total sales of this industry.

THE SCISSORS PLANT, BILLNAS

Fiskars is one of the world's leading manufacturers of high-quality stainless steel scissors. The scissors have won a special reputation for their innovative ergonomic design, which has created the basis for today's large-scale production and world-wide marketing.

The product line has expanded rapidly: in five years the production of scissors has almost trebled, and the entire output in 1971 was a bare 4% of that in 1981.

Continuous product and method development are a basic prerequisite for the successful marketing of scissor products. The basic range of scissors was brought up to date and during the year a new parallel range called the MP series was developed; this will be coming on the market in spring 1982.

The development of new methods and investments in the annealing, grinding and plastic coating of scissors is a guarantee of quality and the basis for competitiveness.

At the end of the year a marketing company for scissors in Europe was formed. The company Wil-



Fiskars knives and scissors are world-famous for their sharpness and precision. First-class raw materials, practical design and perfectionist manufacture have made Fiskars knives and scissors popular all around the world.



The Scissors Plant in the US has continually expanded its market share. The plant's product range includes almost the entire range of Fiskars scissors.

kinson — Fiskars B. V. is domiciled in Holland and is owned on a 50-50 basis by Wilkinson Sword Ltd. and Fiskars.

THE SCISSORS PLANT, WAUSAU, USA

The production of this plant at Wausau, in the state of Wisconsin, is similar to that of the Scissors Plant at Billnäs. The plant at present produces almost the total range of Fiskars scissors.

Technological collaboration between both plants continued to be active; among the main items developed was the MP series already mentioned.

In 1980 Fiskars took over the marketing activity of its former US distributor. The reorganization carried out in the process has improved marketing coverage considerably. The sales network today covers the whole of the North American continent. There are close on 200 sales representatives in the US and Canada taking the brand name Fiskars to the trade and to the consumers.

THE KNIFE PLANT

The plant's market share was increased on the domestic market in particular and on the whole the Group's position on the knife market was strengthened.

New models were developed adding to the range of products. The sheath knives underwent a complete overhaul. The "nature knife" series developed in support of the World Wildlife Fund's animal protection scheme met with a favourable response.

New manufacturing technology was introduced by which the competitive standing of these products



Fiskars' new range of sheath-knives featuring wildlife motifs on the handles. These knives, which make ideal presents, have been designed by Bertel Gardberg. The motifs chosen represent three species threatened with extinction in Finland: the sea-eagle, the seal and the otter.

was further strengthened.

The production of glassfibre flagpoles was transferred to the Boatyard, and the premises thus vacated were taken over by rapidly increasing knife production.



Instruction in the use of Fiskars hoes delivered to Uganda. Their reception has been extremely favourable among authorities, re-search institutes and users alike.

THE BILLNÄS PLANT

The range of products of Billnäs comprises hand tools needed in farming and forestry, building and leisure activities, such as axes, hammers, spades, forks, pitchforks etc.

The demand for products was good and market shares were improved.

Fiskars For Forestry is a special project promoting labour-intensive forestry methods mainly in developing countries. The methods and relating products have received the support and recognition of a number of international organizations. The first major orders were delivered to Uganda and Nigeria and further deliveries are expected.

A productivity development programme based on cooperation and participation of employees and management was carried out at the plant with good results. Investments involved in this programme aim at increasing productivity and energy savings. The project will be completed at the beginning of 1983.

THE MOULDING PLANT

The Moulding Plant is the biggest manufacturer of wooden frames and mouldings in Scandinavia and one of the biggest in Europe as a whole.

The demand for products in Western Europe developed favourably, while sales in the US remained unchanged.

The brisk demand at the end of the year forecasts considerable growth in 1982.

The wide range of products comprises approximately 250 different beadings and more than 350 types of frames.

THE BILLNÄS SAWMILL

The Billnäs Sawmill is an integrated part of the mouldings production, guaranteeing high quality and reliable supply of raw materials.

Mouldings are mostly made of pine and the frames of alder. The quality of Finnish wood has proved excellent in the keen competition on European markets.

METAL PRODUCTS INDUSTRY



Sales	136 million marks
of which outside Finland Personnel	40 %
	565

The Metal Products industry comprises four production plants and six different product lines. Hydraulic log cranes form the biggest product line within this industry together with integrated manufacture of hydraulic cylinders.

The output of the Inha Plant comprises forgings, aluminium boats, hinges and sheet metal products.

The Metal Product industry also includes the Fiskars Engineering Plant manufacturing ploughs.

The new Buster R prototype undergoing rigorous trials. Testing new ideas under authentic conditions has made a significant contribution to product development at Fiskars.



Fiskars' burglar-proof hinges have been developed specifically in order to make doors more secure and functionally more robust. The durability and burglar-proof characteristics of the new hinges satisfy the highest demands.

THE INHA PLANT

Aluminium boats

Following a period of dynamic expansion in demand Buster aluminium boats, the production of which was begun at Inha in 1976, have achieved an established position on the market.

The market share stayed high on the domestic market. The trend in volume in Scandinavia did not, however, come up to expectations.

A completely remodeled range of Buster boats came on the market at the end of the year. The test marketing of an aluminium rowing boat proved successful and full scale production and marketing will start in 1982.

Hinges

The market shares of hinges were increased and competitiveness was improved by new manufacturing methods. A new series of hinges for outer door use meeting burglar-proof requirements as well as a symmetric bolt hinge system for inside doors were introduced to the market.





Fiskars' new crane, specially designed for use in the woodprocessing industry. The powerful F 250 T crane is seen sorting logs at the Wimmer sawmill in Kuchl, Austria.

Forgings

The production of the forge-shop was marked by the slump in international farm machinery trade and a noticeable drop in demand for harrow tines.

The long-term agreement with the Finnish State Railways for track equipment was continued, but deliveries remained low because of curtailed programmes for track renewals. The agreement is, however, expected to provide the forge-shop with a basic level of orders in the future.



Rails are laid using fasteners from the Inha Plant.

THE SALO ENGINEERING PLANT

The Salo Engineering Plant is specialized in hydraulic cranes for timber.

The range of products covers the entire field of timber transport; forest cranes for use in mechanized logging (off-road), lorry cranes for use in transport (on-road) and fixed industrial cranes for use in the timber processing industry.

There was a decline in the demand for lorry cranes on Western European markets from the latter half of 1980 onwards. The demand for forest cranes, however, continued to be good throughout the year.

An active product development programme is supporting sales efforts. The range of products was supplemented by the new F 250 T fixed industrial model and the F 40 light forest crane. In addition numerous technical improvements were made to existing models.

Sales to the Soviet Union continued to grow and reached a significant level. A symposium was held in Moscow and Vilnius on the potential uses of cranes in handling timber from the woods to the mill.

Marketing of forest tractor cranes in Sweden brought results and sales prospects are good.

Sales of lorry cranes were activated by establishing a warehousing facility in France from which cranes were supplied to France, Belgium, Portugal and Spain.

Marketing efforts in Norway brought results and the company's position on the market improved.

THE PORVOO ENGINEERING PLANT

The Porvoo Engineering Plant is chiefly supplying hydraulic cylinders for intercompany crane production. The profitability and competitiveness of the cylinder production improved.

THE FISKARS PLANT

The production of ploughs was based on a long-term agreement with the Electrolux group according to which Electrolux is responsible for sales and product development and Fiskars for the manufacturing.

The demand for ploughs on both domestic and export markets did deteriorate further. Deliveries of ploughs were on the level of the previous year, but deliveries of spares and additional parts decreased.

For the sixth time the world championship in ploughing was won with a Fiskars plough. The competition was held in Ireland.

AUTOMATION INDUSTRY



Sales	32 million marks
of which outside Finland Personnel	25 %
	258

The Automation industry comprises F-Tooling, manufacturing machine tools and injection moulds; the product line for power electronics and the product line for traffic and industrial electronics. The software oriented department, F-Systems, is also included in Automation.



F-Tooling manufactures tools used in the production of metal parts for Sisu trucks.

F-TOOLING

F-Tooling's skill in grinding tools and injection moulds is a vital factor in guaranteeing the quality and performance of the company's scissors and electrical enclosure products. The main intercompany delivery were the tools for the new range of scissors and moulds for a new range of electrical enclosures.

Despite the drop in external demand the capacity was fully utilized. The most important external delivery was the supply of tools for OVAKO's extended spring plant.



Final assembly of a DC power supply system.

POWER ELECTRONICS

Fiskars Power Electronics supplies uninterruptable DC and AC power supply systems for telecommunications and industrial automation equipment assuring a sufficient availability and quality of electric energy.

Large rectifier systems were delivered during the year to the Helsinki and Tampere Telephone Companies and to the Swedish Televerket.

Power supply systems for automation purposes were delivered to industries and shipyards in Finland. The most important export order was shipped to Iraq.

TRAFFIC AND INDUSTRIAL ELECTRONICS

The market shares of traffic electronics increased, particularly in Scandinavia, and new markets were opened in Ireland and Saudi-Arabia.

A new type of computer centre for traffic control was delivered to the town of Mikkeli, Finland.

The computer centre previously delivered to Tallinn was extended and the extensions to the Helsinki computer centre continued.

Sales of traffic-controlled intersection equipment utilizing microprocessor technique achieved their goal and the equipment has proved to be internationally competitive.

The materials testing equipment belonging to the industrial electronics range was developed and fitted with microprocessor control. Equipment was supplied for new applications, such as for the testing of lifting belts and strands for prestressed structures.

F-SYSTEMS

F-Systems develop and maintain in-house-EDP functions and offer certain services to affiliate companies.

Development within F-Systems is also closely linked to the activities of the affiliate company Procons Oy especially on the development and application of real-time production control system. Such systems are gradually being introduced within the Group.

PLASTICS PRODUCTS INDUSTRY



Sales98 million marksof which outside Finland30 %Personnel341

The Plastics Products industry includes the Tammisaari and Inkoo Plastics Plants and the Boatyard. The range of products comprises electrical enclosures, district heating products and insulating products, lifeboats, special vessels and reinforced plastics products.

THE PLASTICS PLANT, TAMMISAARI

The plant's range of products comprises four different series of injection moulded electrical enclosures made of polycarbonate resin.

The recession in the building industry meant a marked drop in the overall demand for the products in Europe, but total sales were balanced out by new



Enclosures for electrical installations from the Plastics Plant in Tammisaari are exported to 31 countries.

markets in Australia, Africa and some countries in the Far East. In the US the necessary approvals for Fiskars enclosures were obtained and the market prospects are promising.

Product development was directed at further improving existing products. During the year two new injection moulding machines were installed and renewal of the injection moulds continued.



Fiskatherm is a complete district heating insulation system. It saves energy and labour, and it does not give the planning or installation people any unpleasant surprises.

THE PLASTICS PLANT, INKOO

District heating products

The range of products comprises four different technical solutions for transmission of district heat.

The demand for district heating products fell compared to the previous year both in Finland and in export markets.

The price competition in district heating markets continued to be very keen.

Exports to new countries were supported by technical seminars. The products aroused wide interest and inquiries concerning licence agreements were received from a number of countries.

Efforts directed particularly to West Germany brought anticipated results. The biggest delivery of district heating products was made to the town of Flensburg.

Insulating products

The emphasis in activities was on developing enduse products for Fiskacell foam. Some new products were placed on the market at the end of the year. Production volume increased although the capacity utilization remained insufficient.

A variant of the all-plastic Minitherm district heating pipe with heating cables was developed. This product is particularly suitable for water pipe installations above the frost level. Considerable quantities of Minitherm pipe were delivered to northern Sweden.

THE BOATYARD

The Boatyard is specialized in building reinforced glassfibre lifeboats and special vessels.

In view of the drop in the demand for yachts and the overcapacity prevailing in yachtbuilding, this line of business was discontinued on August 1, 1981. The space and capacity thus freed were directed at the brisk and considerable expansion of other vessels. Production of flagpoles and lighting poles in reinforced glassfibre was transferred to the Boatyard during the year.

The domestic market for lifeboats is not sufficient to maintain competitive mass production of lifeboats, despite the large number of orders the Finnish shipbuilding industry has been receiving. The Boatyard was able to maintain its high market share despite keen competition for deliveries to Finnish shipbuilders.

Over a number of years the Boatyard has developed its lifeboats to meet the requirements of export markets. By the end of the year export orders had reached a record high. An important order was received for lifeboats for offshore use by craft owned by an international shipping company, a new market to the Boatvard.

Agreements were also signed for delivery of lifeboats to the Arendal shipyard in Sweden and the Nakskov shipyard in Denmark.



This motor launch is the latest market success of the Boatyard. It is designed for taking cruise-liner passengers to the harbour.



Our national symbol, the beautiful blue and white flag of Finland. This and many other flags are an increasingly common sight at the top of Fiskars glassfibre reinforced flagpoles.

REAL ESTATE



Sales of which outside Finland Personnel

37 million marks 16 % 150

Real Estate management engages in farming, forestry, production of hydroelectrical power and distribution of electricity. The subsidiary Oy Predium Ab is engaged in area development and land sales.

A total of 28.5 hectares of company land were sold during the year: a large portion to the town of Loimaa and the municipality of Pohja, in both cases as industrial sites. Employees of Fiskars and Ovako purchased 9 plots for private houses and 7 plots including buildings.

FOREST MANAGEMENT

Timber supplies to Oy Metsä-Skogby Ab came to a good 50,000 m³, and a total of 8,500 m³ of pine and alder were directed for internal use. The pulp wood was sold mainly to Sweden. Production of fuel chips for the company's own use totalled 2,300 m³.

Harvesting during the year - 36.900 m³ (34,700) was in accordance with the new forestry plan for the 1980's.

ELECTRICITY DEPARTMENT

The result for the Electricity Department was good, despite the fact that one of the generators was out of action because of repairs for almost the whole year. Extensive rain boosted production to 16,300 MWh (10,000) and sales totalled 24,600 MWh (47,000). The drop in sales was mainly due to the fact that supply to Ovako was terminated.



Agriculture is part of Fiskars' estate management work. The company's own arable land provides excellent opportunities for planning and testing Fiskars ploughs and harrows.

FARM MANAGEMENT

The weather during the summer was exceptionally unfavourable to farming. Not only did rain reduce the harvest, both in quality and quantity, but 60 % of the autumn crops were destroyed during the winter.

OY PREDIUM AB

The Tammisaari archipelago development plan was finally approved and sale of plots in the area began immediately. Part of the area planned as a national park was sold to the State.

All of the building plots in one of the holiday villages in the Hankoniemi plan were sold. Half of the plots in the other village were sold as well. The plan for building a small-boat harbour in the area is ready for implementation.



Tammisaari archipelago, where Predium is situated, is a perfect environment for holidays and leisure time activities.



MANAGEMENT BOARD

Göran J. Ehrnrooth, Chairman Reijo Kaukonen,

Deputy Chairman Olof Bruncrona Väinö Korpeinen Mauno Rautiainen Jorma H. Karo Lars Palmgren Juha Toivola, Secretary

ADDRESSES

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- Knife Plant, 10470 Fiskars. Tel. (911) 30811
 Plant Manager Birger Ahlskog
- Billnäs Plant, 10330 Billnäs. Tel. (911) 30711
 Plant Manager Hans von Konow
- Moulding Plant, Box 26, 06101 Porvoo 10.
 Tel. (915) 142 011
 Plant Manager Karl-Gustav Gummerus
- Billnäs Sawmill, 10330 Billnäs. Tel. (911) 30 711
 Sawmill Manager Karl-Gustav Gummerus
- Inha Plant, 63920 Inha. Tel. (965) 34 182 Plant Manager Pauli Lantonen
- Salo Engineering Plant, Tehdaskatu 7, 24100 Salo 10.
 Tel. (924) 2001
 Plant Manager Lauri Vakkilainen
- Porvoo Engineering Plant, Box 26, 06101 Porvoo 10. Tel. (915) 142 011 Plant Manager Tauno Kääriäinen
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- Tool Plant, 10330 Billnäs. Tel. (911) 30 711
 Plant Manager Jukka Ingman
- Power Electronics Plant, Ruosilankuja 3 B, 00390 Helsinki 39. Tel. (90) 546 011
 Plant Manager Kimmo Pokkinen
- Electronics Plant, Elimäenkatu 17, 00510 Helsinki 51. Tel. (90) 750 291 Plant Manager Göran Olofsson
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 Manager Seppo Soininen
- Forest Management, 10470 Fiskars. Tel. (911) 30 811
 Manager Claes Johan Grönvall
- Farm Management, 10470 Fiskars. Tel. (911) 30 811 Manager Sven Storsjö
- Electricity distribution, 10470 Fiskars. Tel. (911) 30 811 Manager Ralf Lytz

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Fiskars A/S (99.7 %) Maglebjergvej 4, DK-2800 Lyngby, Denmark. Administrerende direktör Aage Baekke

Fiskars A/S Odinsgt. 21, Oslo 2, Norway. Daglig leder Ann Smeds

Ballena Ltd. Castleton House, Hamble, SO3 5HA, England. Secretary Joan Simmonds

Fiskars Ges.m.b.H Trattnerhof 2, A-1010 Vienna, Austria. Geschäftsführer Dr. Fritz Jaschke

Fiskars GmbH Industriestrasse 21, D-6056 Heusenstamm, West Germany. Geschäftsführer Dr. Gösta von Platen.

Fiskars Svenska AB Box 22114, S-104 22 Stockholm, Sweden. Verkställande direktör Christer Ahlin.

Wilkinson — Fiskars B. V. (50 %) Rue des Deux Eglises 7 B 14, B-1040 Brussels, Belgium. European Sales Manager Antoine B. de Smet