

# Remuneration Report 2024

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### Dear shareholder,

On behalf of the Board, I am pleased to present Fiskars Group's 2024 Remuneration Report. This report outlines the remuneration paid or due to the Board members, the President and CEO, and the Deputy to the President and CEO for the 2024 financial year in line with the Remuneration Policy of the Governing Bodies of Fiskars Group approved at the 2022 Annual General Meeting. The Remuneration Report has been prepared in accordance with the Finnish Corporate Governance Code 2020 and the requirements set forth in the Finnish Limited Liability Companies Act, the Finnish Securities Markets Act and the Decree of the Ministry of Finance.

The remuneration for the Board of Directors, the CEO and Deputy to the CEO during the financial year was executed in accordance with the Remuneration Policy. There has been no deviation from the Policy, and no remuneration of the CEO or the Board has been reclaimed or restated during 2024.

#### Our remuneration principles

The total compensation of the Board members, consisting of their annual remuneration and meeting fees, is defined to attract and retain qualified and high-caliber Board members and to fairly compensate them in line with the complexity and nature of the Company's business. The role of the Board is to set Fiskars Group's strategy and long-term targets and to monitor their implementation.

The key principles applied to the CEO and Deputy to the CEO's remuneration are a strong emphasis on pay-for-performance, a competitive earning opportunity, and a focus on shareholder value creation by aligning their interests with those of the shareholders. The variable performance-based short-term and long-term incentives form the largest element of remuneration, thereby aligning the remuneration and the Company's performance and reflecting the objective that remuneration should be closely tied to the Company's strategy and its longterm financial success.

### Performance and remuneration outcomes in 2024

When deciding the short-term incentive plan KPIs for the year, we considered the impact of the prevailing market environment in addition to profitable organic growth, which remains the focus of the Company's strategy. The KPIs were confirmed separately for the first and second half of the year to ensure they were relevant given limited market visibility. The plan included payment triggers related to EBIT and Cash Flow as prerequisites for payment. As 2024 looked challenging from a growth perspective, the KPIs in the short-term incentive plan were EBIT and cash flow in both the first half and second half of the year.

The year 2024 was characterized by a challenging operating environment, with continued low consumer confidence impacting demand negatively in most of our key markets. This resulted in comparable net sales decreasing by 5%. Reported net sales, which include Georg Jensen, increased by 2%. The full-year comparable EBIT was EUR 111.4 million, increasing slightly from the previous year, driven by an improved gross margin and continued prudent cost management.

For the short-term incentive plan, this meant that the threshold level was not reached. Our free cash flow amounted to EUR 82 million, driven by effective working capital management. The EBIT payment trigger level was not reached for the year. Therefore, no short-term incentive is payable to the CEO and the Deputy to the CEO based on the 2024 results.

The 2022–2024 performance period of the Company's Performance Share Plan expired at the end of 2024. The performance criteria applied to this plan were Total Shareholder Return and cumulative EBITA. For the Total Shareholder Return criterion, we have chosen a longer period as the basis for the end value

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to minimize the impact of single events or actions on the share price and to factor in the impact of the Company's full-year results. The Total Shareholder Return criterion will therefore be evaluated at the beginning of March based on the status at the end of February 2025. The CEO and the Deputy to the CEO are eligible for a reward from the plan based on the achievement of the criteria.

In 2024, we launched the second Employee Share Savings Plan, MyFiskars. MyFiskars encourages our employees to invest in Fiskars shares and to create a culture of ownership, as well as to further strengthen employees' long-term commitment to the Company. MyFiskars, was offered to employees in all countries where there were no administrative obstacles to running the program. Participants receive free matching shares for their personal investment under certain conditions. The CEO and Deputy to the CEO participate in this plan.

#### Looking ahead to 2025

Profitable organic growth remains the focus of the Company's strategy. However, it seems the operating environment will remain challenging in 2025 and impact demand. In 2025, the short-term incentive plans will revert back to annual KPIs. The Group, Fiskars and Vita will be linked to cash flow and profit, and in additional net sales for the Fiskars and Vita businesses. As we move to the new operating model as part of our "brands first" approach, we will continue to review and develop our remuneration practices to ensure they support our Growth Strategy. I am convinced that having our management and employees as shareholders supports the Company's transformation journey by increasing engagement and enhancing a culture of ownership. We also welcome feedback from our shareholders and other stakeholders on our remuneration practices, as well as on our communication about it.

#### Paul Ehrnrooth

Chair of the Board of Directors

#### Development of remuneration and financial development over the past five years

The table illustrates how the development of the fees of the Board of Directors and the remuneration of the CEO compares to the development of the average remuneration of employees, as well as to the Company's EBIT and Total Shareholder Return over the past five years.

	2024	2023	2022	2021	2020
Board of Directors (total EUR thousand, rounded)	814	873	762	573	717
President and CEO (base salary Dec 31, EUR thousand, rounded)	512	484	486	456	456
Different employee groups' average base salaries (EUR thousand) <sup>1</sup> Office Retail Operations	64.3 19.1 15.0	62.1 26.7 15.1	60.2 26.2 15.0	56.2 27.0 15.4	55.2 26.6 15.1
Financial development: Comparable EBIT (EUR million) Total Shareholder Return <sup>2</sup>	111.4 -8.9%	110.3 -0.6%	151.0 -30%	154.2 58%	109.0 36%

<sup>1</sup> Full-time equivalent

<sup>2</sup> The calculation is theoretical and based on the assumption that dividends could be reinvested at the Fiskars share price, excluding the value of Wärtsilä holdings. Dividends paid in Wärtsilä shares in June 2019 are eliminated. The portion of regular cash dividends corresponding to dividends received on Wärtsilä shares is eliminated.

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# Fees of the Board of Directors

The compensation of the Board members consists of annual remuneration and meeting fees.

On March 13, 2024, the Annual General Meeting decided that the annual fees would be the following:

Chair of the Board	EUR 140,000
Vice Chair of the Board	EUR 105,000
Member of the Board	EUR 70,000

In addition, it was decided that for the Board and Committee meetings, the Board members would be paid meeting fees as follows:

Martines of the David of	Meetings requiring travel	Chairs of the Board of Directors and said Committees	EUR 1,500 per meeting
Meetings of the Board of Directors, Human Resources and	within one country	Other members	EUR 750 per meetings
Compensation Committee and Nomination Committee	Meetings requiring international travel	Chairs of the Board of Directors and said Committees	EUR 2,000 per meeting
		Other members	EUR 2,000 per meeting
	Chair of the Committee, all meetings		EUR 2,500 per meeting
Meetings of the Audit Committee	Meetings requiring travel within one country	Other members	EUR 1,000 per meeting
	Meetings requiring international travel	Other members	EUR 2,250 per meeting

For Board/Committee meetings held per capsulam or as a teleconference, the Chairs of the Board of Directors, as well as said Committees, were paid a fee per meeting that did not differ from meeting fees otherwise payable to them, and the Board/ Committee members were paid a fee of EUR 750 per meeting. The Board members' travel expenses are compensated in accordance with the Company policy.

In 2024, none of the Board members was employed by the Company or any company belonging to its Group. This means they were not paid any salaries related to an employment relationship, remuneration, or financial or other benefits not related to the Board work, nor were they eligible for any pension scheme. Board members do not receive Company shares as remuneration, and they are not participants in the Company's share-based or other incentive plans.

The fees paid to the Board of Directors for 2024 are presented in the table on the next page. The fees have been paid in cash, and there has been no obligation to acquire the Company's shares.

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#### Remuneration and meeting fees paid to Board members in 2024

	Annual remuneration	Meeting fees	Total EUR
Chair, Paul Ehrnrooth	140,000	31,500	171,500
Vice Chair, Jyri Luomakoski	105,000	32,250	137,250
Member, Ritva Sotamaa	17,500	4,000	21,500
Member, Albert Ehrnrooth	70,000	18,500	88,500
Member, Louise Fromond	70,000	21,500	91,500
Member, Julia Goldin	70,000	10,750	80,750
Member, Carl-Martin Lindahl	70,000	15,750	85,750
Member, Volker Lixfeld	70,000	17,750	87,750
Member, Susan Repo <sup>1</sup>	52,500	14,500	67,000
Total	665,000	166,500	831,500

<sup>1</sup> Elected to the Board in 2024

Details of the shareholdings of the Board of Directors are shown in the Corporate Governance Statement.

The Nomination Committee has one external member, Alexander Ehrnrooth. His meeting fees were EUR 3,000 in 2024.

#### Remuneration and meeting fees of the Board of Directors not yet paid but due based on 2024

No remuneration and meeting fees are due to be paid to the Board members based on their role as Board members in 2024.

# Remuneration of the President and CEO

The remuneration of the President and CEO consists of fixed and variable elements. The fixed elements such as base salary, benefits, insurance and pension provide a core level of rewards for a reliable and sustained execution of the Company's business strategy and allow the President and CEO to concentrate on performing their duties. Variable elements of the compensation emphasize pay-for-performance and the achievement of the Company's short- and long-term goals, and they form a significant portion of the remuneration of the President and CEO. Share-based rewards, share ownership plans and the requirement to retain at least 50% of the net shares received from the share-based incentive plans until the CEO's share ownership in Fiskars corresponds to at least 100% of annual gross base salary align the interests of the President and CEO with those of the Company's shareholders.

The figures in the table are presented on a cash basis. The remuneration of the President and CEO is presented on an accrual basis in note 6.2 to Fiskars Corporation's financial statements for 2024.

#### Remuneration paid to the President and CEO in 2024

EUR	Base salary and benefits	Short-term incentives	Long-term incentives	Total	Voluntary pension contribution by the company <sup>1</sup>
President and CEO	525,169	-	733,268	1,258,437	96,912
Share of remuneration element	42%	-	58%	100%	-

<sup>1</sup> Defined Contribution plan

#### Remuneration of the President and CEO not yet paid but due based on 2024

#### Remuneration due based on 2024

Share reward based on Performance Share Plan 2022–2024 The size of the payout will be known at the beginning of March 2025.

### The President and CEO's variable remuneration earning opportunity and performance measures

Short-term incentive plan		Short-term incentive plan Weighting		Achievement	Earning opportunity as % of the annual base salary
Short-term incentive	plan 2024				
Casand half 2024	EBIT	50%	Below threshold, i.e., no payment		
Second half 2024	Cash flow	50%	Below threshold, i.e., no payment		
	EBIT	50%	Target reached, but no payment due to Annual EBIT payment trigger not being reached	maximum of 120%	
First half 2024 Cash flow		50%	Minimum reached, but no payment due to Annual EBIT payment trigger not being reached		
Short-term incentive	plan 2023				
	EBIT	60%	Below threshold, i.e., no payment		
Second half 2023	Net sales growth	20%	Below threshold, i.e., no payment		
	Cash flow	20%	Maximum but no payment due to EBIT payment trigger not being reached	maximum of 90%	
First half 2002	EBIT	50%	Below threshold, i.e., no payment		
First half 2023 Cash flow		50%	Below threshold, i.e., no payment		

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Long-term incentive plan	Weighting	Achievement	Pay-out year	Earning opportunity as % of the annual base salary	
Performance Share Plan 2024-2020	6				
Total shareholder return	50%				
Cumulative comparable EBIT	40%	Evaluated in 2027	2027	maximum of 200% at the time of granting	
Circular economy	10%				
Performance Share Plan 2023-202	5				
Total shareholder return	50%				
Cumulative comparable EBIT	40%	Evaluated in 2026	2026	2026 2026	maximum of 200% at the time of granting
Circular economy	10%			at the time of granting	
Performance Share Plan 2022-2024	1				
Total shareholder return	60%			maximum of 200%	
Cumulative comparable EBITA	40%	Evaluated in 2025	2025	at the time of granting	
Performance Share Plan 2021-2023					
Total shareholder return	60%	Between target and maximum		maximum of 200%	
Cumulative comparable EBITA	40%	Between target and maximum	2024	at the time of granting	
Share ownership plans	Personal investme	nt charac Doward chara		Pay-out year	

Share ownership plans	Personal investment, shares	Reward shares, gross <sup>1</sup>	Pay-out year
Ownership Plan 2023	60,386	120,772	2026
MyFiskars Employee Share Savings Plan 2023–2026	616	308	2026
MyFiskars Employee Share Savings Plan 2024–2027	174	87 <sup>2</sup>	2027

<sup>1</sup> The number of gross shares (taxes included) payable if the employment or service relationship with a Group company has not terminated by the payment date. <sup>2</sup> The number of gross shares (taxes included) payable based on the first quarterly savings share purchase in October 2024. MyFiskars savings shares are bought four times during a 12-month savings period.

#### Share-based remuneration grants to the President and CEO in 2024

In 2024, the President and CEO Nathalie Ahlström was granted the following share-based remuneration:

Long-term incentive plan	Earning opportunity <sup>1</sup>	Pay-out year
Performance Share Plan 2024–2026	28,166 shares (gross) at maximum performance level	2027

<sup>1</sup> The maximum number of gross shares (taxes included) payable if the set earning criteria are achieved in full.

# Remuneration of the Deputy to the President and CEO

#### Remuneration paid to the Deputy to the President and CEO in 2024

In 2024, the Deputy to the President and CEO Jussi Siltonen was paid the following remuneration:

	Base salary and benefits	Short-term incentives	Long-term incentives	Total EUR	Voluntary pension contribution by the company <sup>1</sup>
Deputy to the President and CEO	342,000	-	217,919	559,919	66,469
Share of remuneration element	61%	-	39%	100%	-

<sup>1</sup> Defined Contribution plan

Remuneration of the Deputy to the President and CEO not yet paid but due based on 2024

#### Remuneration due based on 2024

Share reward based on Performance Share Plan 2022–2024 The size of the payout will be known at the beginning of March 2025.

### The Deputy to the President and CEO's variable remuneration earning opportunity and performance measures

Short-term incentive	plan	Weighting	Achievement	Earning opportunity as % of the annual base salary
Short-term incentive	plan 2024			
Second half 2024	EBIT	50%	Below threshold, i.e., no payment	
	Cash flow	50%	No payment due to EBIT payment trigger not being reached	
First half 2024	EBIT	50%	Target reached, but no payment due to Annual EBIT payment trigger not being reached	maximum of 90%
	Cash flow	50%	Minimum reached, but no payment due to Annual EBIT payment trigger not being reached	
Short-term incentive	plan 2023			
Second half 2023	EBIT	60%	Below threshold, i.e., no payment	
	Net sales growth	20%	Below threshold, i.e., no payment	
	Cash flow	20%	Maximum but no payment due to EBIT payment trigger not being reached	maximum of 75%
First half 2023	EBIT	50%	Below threshold, i.e., no payment	
	Cash flow	50%	Below threshold, i.e., no payment	

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Long-term incentive plan	Weighting	Achievement	Pay-out year	Earning opportunity as % of the annual base salary
Performance Share Plan 2024-20	26			
Total shareholder return	50%			
Cumulative comparable EBIT	40%	Evaluated in 2027 2027		maximum of 110% at the time of granting
Circular economy	10%			
Performance Share Plan 2023-20	25			
Total shareholder return	50%			
Cumulative comparable EBIT	40%	Evaluated in 2026 2026		maximum of 100% at the time of granting
Circular economy	10%			
Performance Share Plan 2022-20	24			
Total shareholder return	60%		2025	maximum of 100% at the time of granting
Cumulative comparable EBITA	40%	Evaluated in 2025		
Performance Share Plan 2021-20	23			
Total shareholder return	60%		2024	maximum of 100%
Cumulative comparable EBITA	40%	Between target and maximum		at the time of granting
Share ownership plans	Personal investme	nt shares Reward share	s gross <sup>1</sup>	Pay-out year

Share ownership plans	Personal investment, shares	Reward shares, gross <sup>1</sup>	Pay-out year
Ownership Plan 2023	30,193	60,386	2026
MyFiskars Employee Share Savings Plan 2023–2026	616	308	2026
MyFiskars Employee Share Savings Plan 2024–2027	174	87 <sup>2</sup>	2027

<sup>1</sup> The number of gross shares (taxes included) payable if the employment or service relationship with a Group company has not terminated by the payment date. <sup>2</sup> The number of gross shares (taxes included) payable based on the first quarterly savings share purchase in October 2024. MyFiskars savings shares are bought four times during a 12-month savings period.

### Share-based remuneration grants to the Deputy to the President and CEO in 2024 In 2024, the Deputy to the President and CEO Jussi Siltonen was granted the following share-based remuneration:

Long-term incentive plan	Earning opportunity	Pay-out year
Performance Share Plan 2024–2026	10,961 shares (gross) at maximum performance level <sup>1</sup>	2027

<sup>1</sup> The maximum number of gross shares (taxes included) payable if the set earning criteria are achieved in full.



### Pioneering design to make the everyday extraordinary

#### Fiskars Group in brief

Fiskars Group (FSKRS, Nasdaq Helsinki) is the global home of design-driven brands for indoor and outdoor living. Since 1649, we have designed products of timeless, purposeful, and functional beauty, while driving innovation and sustainable growth. In 2024, Fiskars Group's global net sales were EUR 1.2 billion and we had close to 7,000 employees. We have two Business Areas (BA), Vita and Fiskars.

BA Vita offers premium and luxury products for the tableware, drinkware, jewelry and interior categories. Its well-known brands include Georg Jensen, Royal Copenhagen, Wedgwood, Moomin Arabia and littala. In 2024, BA Vita's reported net sales were EUR 605 million. Already 50% of BA Vita's net sales comes from direct-to-consumer sales, comprising approximately 500 stores and approximately 60 e-commerce sites.

BA Fiskars consists of the gardening and outdoor categories, as well as the scissors and creating, and cooking categories. The brands include Fiskars and Gerber. In 2024, (BA) Fiskars' net sales were EUR 547 million.

Read more: fiskarsgroup.com