

◆ Half-year Financial Report 2026

COMPARABLE NET SALES INCREASED FOR THE FOURTH
CONSECUTIVE QUARTER – COMPARABLE EBIT AND FREE CASH
FLOW ALSO IMPROVED



JANUARY-JUNE 2026

Disclaimer

This presentation contains forward-looking statements that reflect management's current views with respect to certain future events and potential financial performance. Although Fiskars Group believes that the expectations reflected in such forward-looking statements are reasonable, no assurance can be given that such expectations will prove to have been correct. Accordingly, results could differ materially from those set out in the forward-looking statements as a result of various factors.

Important factors that may cause such a difference for Fiskars Group include, but are not limited to:

(i) the macroeconomic development and consumer confidence in the key markets, (ii) change in the competitive climate, (iii) change in the regulatory environment and other government actions, (iv) change in interest rates and foreign exchange rate levels, and (v) internal operating factors.

This presentation does not imply that Fiskars Group has undertaken to revise these forward-looking statements, beyond what is required by applicable law or applicable stock exchange regulations if and when circumstances arise that will lead to changes compared to the date when these statements were provided.



♦ Agenda

1. Q2 in brief (Jyri Luomakoski)
2. Financials (Jussi Siitonen)
3. Business Areas (Jyri Luomakoski)
4. Looking ahead (Jyri Luomakoski)
5. Q&A



Q2 in brief

- **4th consecutive growth quarter:** comparable net sales +3%
- comparable EBIT also improved to EUR 8 million
- **Both sales growth and EBIT improvement driven by BA Vita,**
stable quarter for BA Fiskars
- **Free cash flow improved** significantly to EUR 31 million,
supported by decreasing net working capital and strict CAPEX
management
- **New financial targets** introduced for 2026-2030
in connection with Capital Markets Day
- **EcoVadis Platinum regained** through focused efforts

Guidance for 2026 unchanged: comparable EBIT expected to improve

↑ **NET SALES, EURm**
260.9
Q2/2025: 258.3

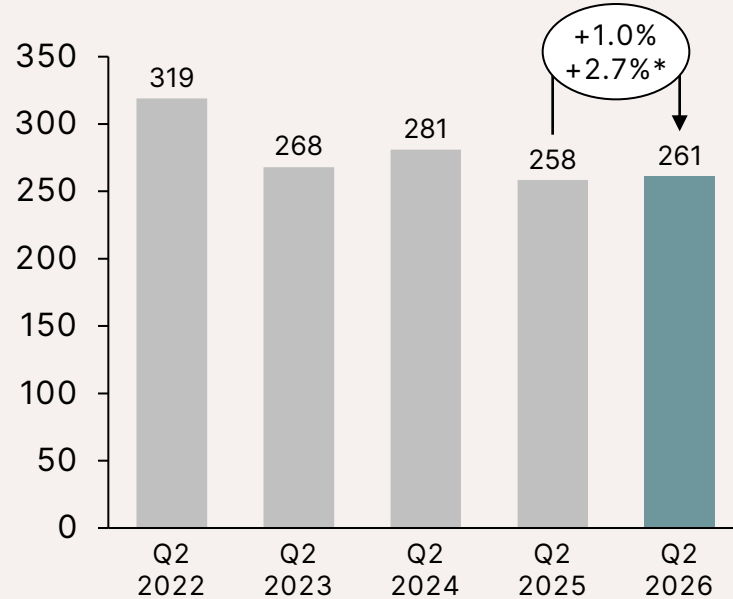
↑ BA VITA 5.5%* ↓ BA FISKARS 0.0%*

↑ **COMPARABLE EBIT, EURm**
7.7
Q2/2025: 3.0

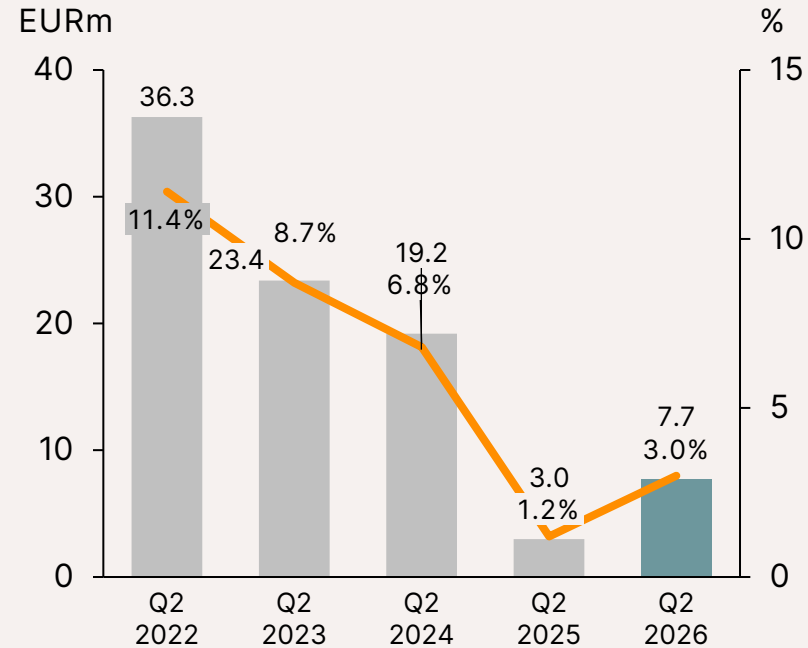
↑ **FREE CASH FLOW, EURm**
30.7
Q2/2025: 2.3

Q2 2026 Group key figures – Both comparable net sales and comparable EBIT improved

NET SALES, EURm



COMPARABLE EBIT (EURm) AND COMPARABLE EBIT MARGIN, %



COMPARABLE EBIT, EURm

7.7

Q2/2025: 3.0

COMPARABLE EBITDA, EURm

26.6

Q2/2025: 22.2

ADJUSTED EPS, EUR

-0.06

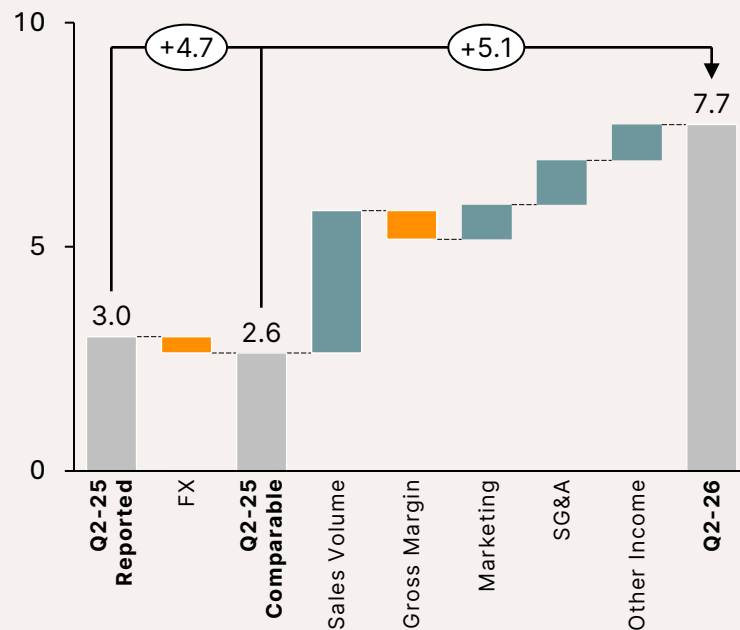
Q2/2025: -0.05

*Comparable net sales exclude the impact of exchange rates, acquisitions and divestments

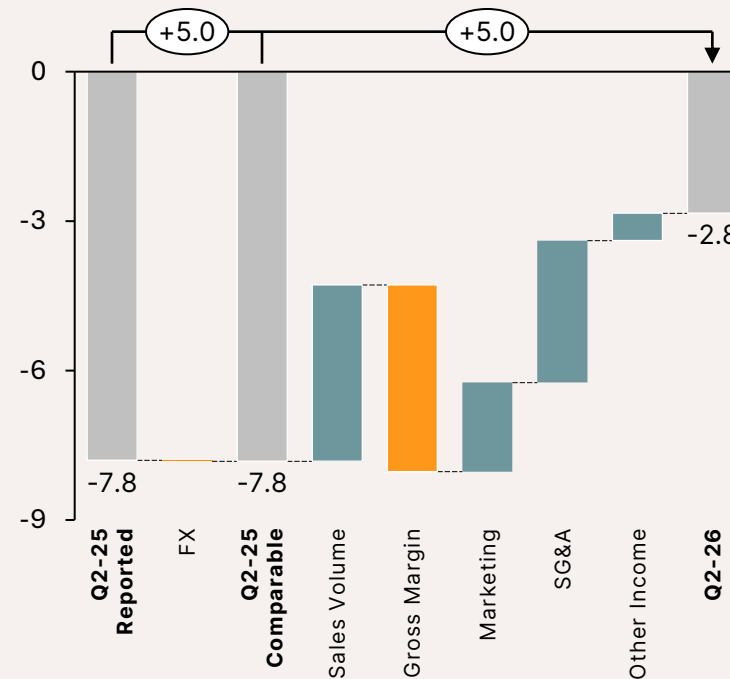


Comparable EBIT improved driven by BA Vita's higher sales volumes and lower SG&A costs

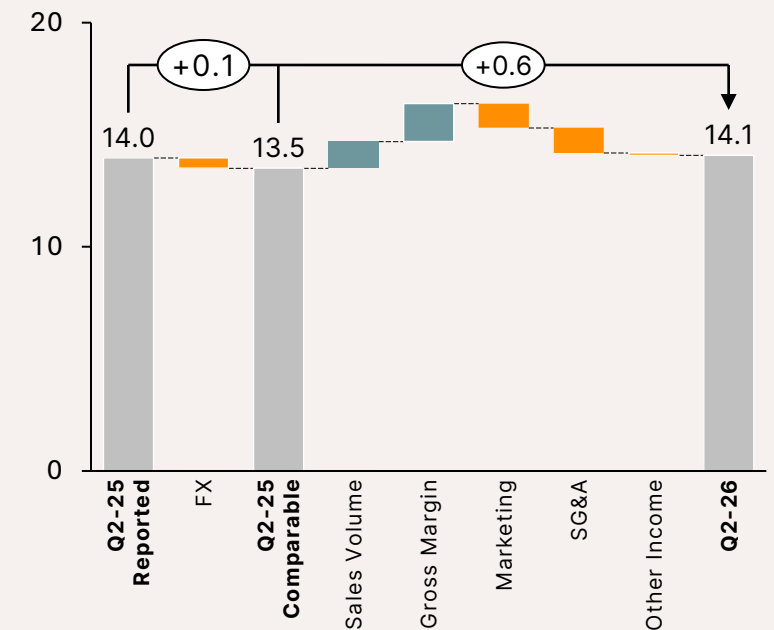
**GROUP Q2 2026 EBIT
EXCL. IAC BRIDGE, EURm**



**BA VITA Q2 2026 EBIT
EXCL. IAC BRIDGE, EURm**

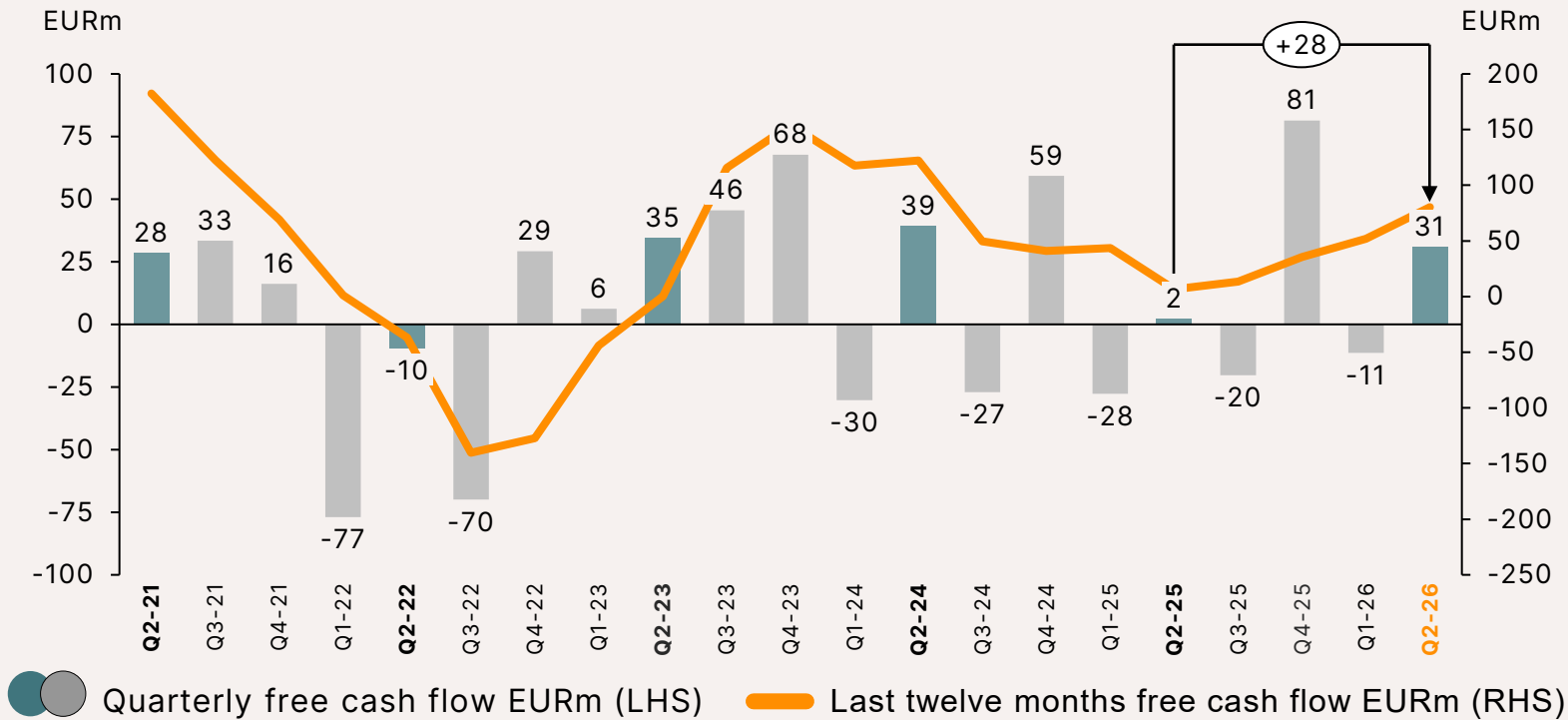


**BA FISKARS Q2 2026 EBIT
EXCL. IAC BRIDGE, EURm**



Free cash flow improved significantly, CEPS nearly doubled

QUARTERLY FREE CASH FLOW* (UNLEVERED), EURm



*Calculation of free cash flow has been changed to include lease payments. Comparative periods have been restated accordingly.

CASH FLOW FROM
OPERATIONS, EURm

50.8

Q2/2025: 30.2

CHANGE IN NET WORKING
CAPITAL, EURm

30.4

Q2/2025: -0.3

CAPEX, EURm

7.0

Q2/2025: 15.4

CASH EARNINGS
PER SHARE, EUR

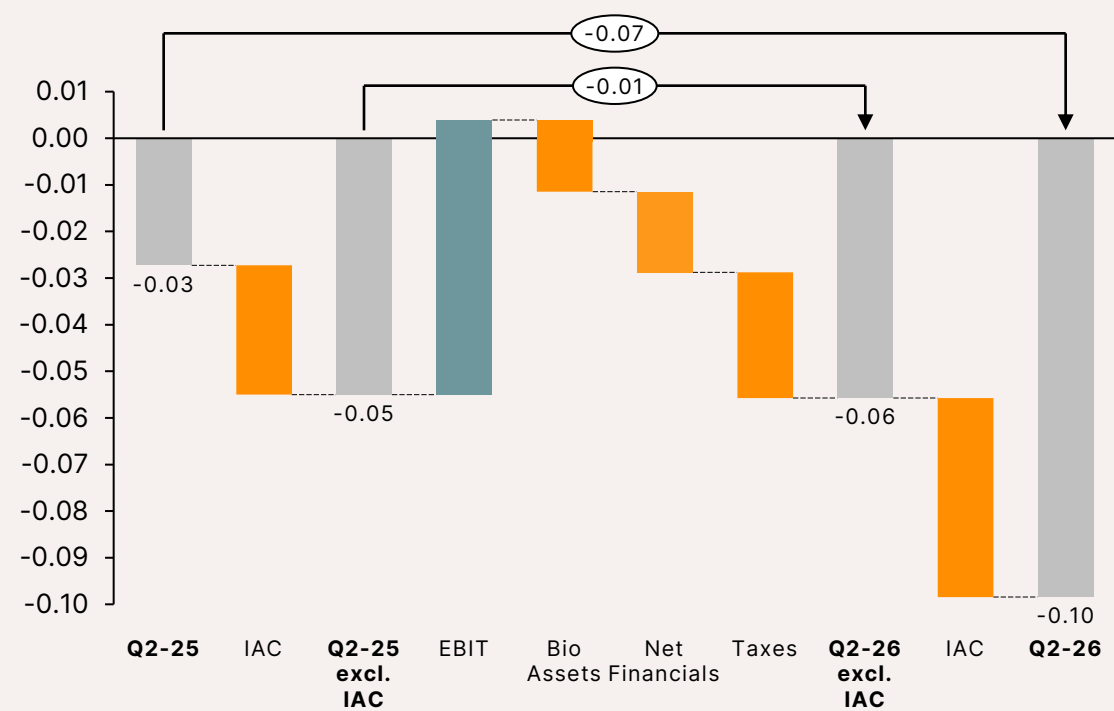
0.51

Q2/2025: 0.29

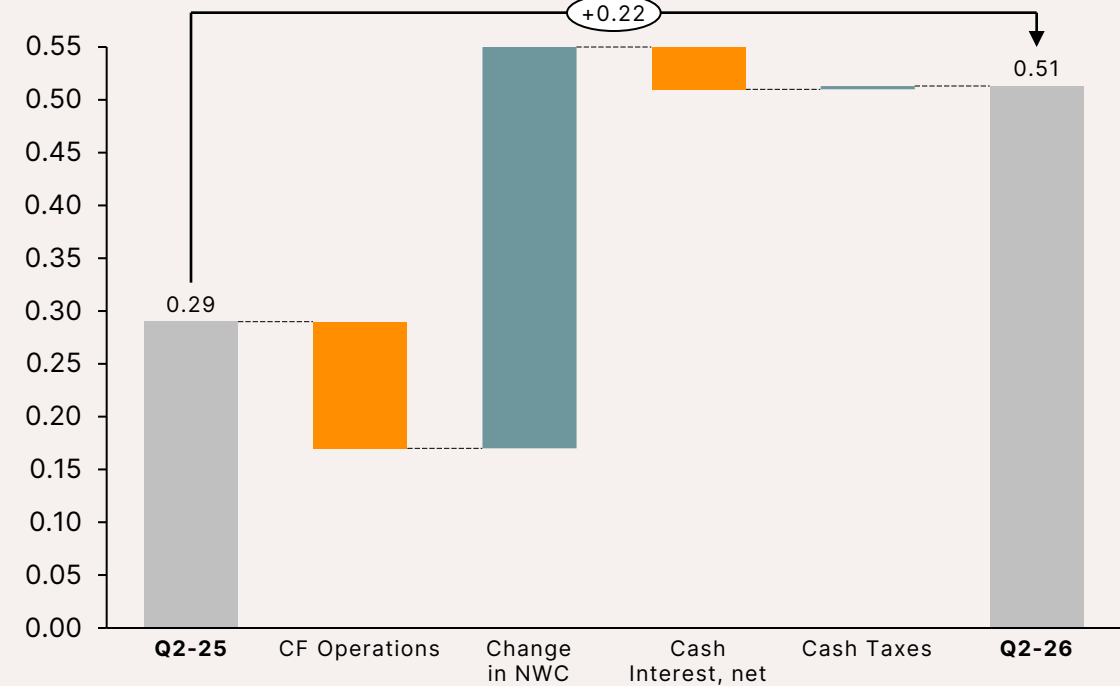


Group's adjusted EPS decreased – CEPS increased driven by change in net working capital

GROUP Q2 2026 EPS BRIDGE, EUR

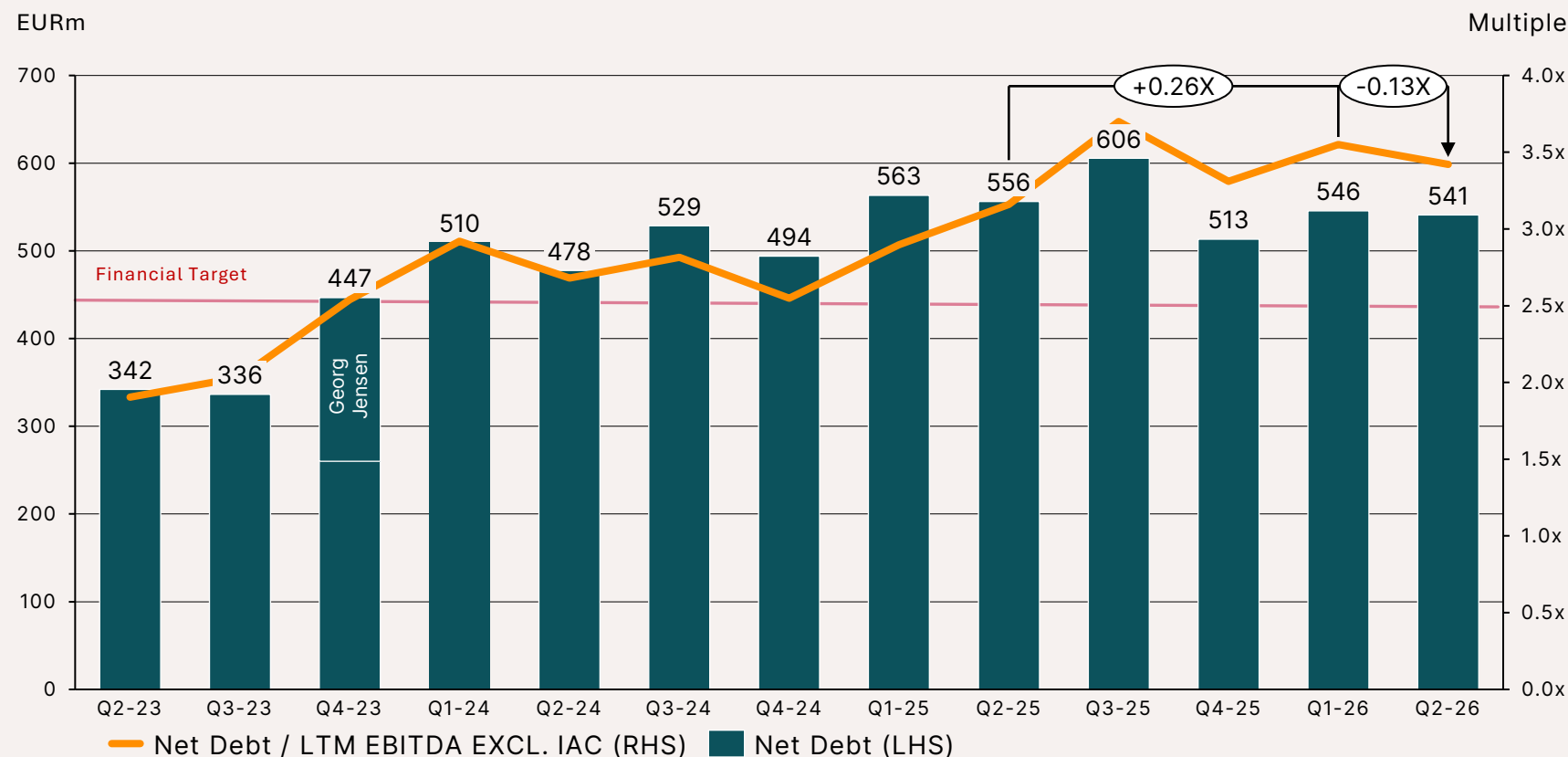


GROUP Q2 2026 CEPS BRIDGE, EUR



Net Debt to EBITDA improved from previous quarter, although above comparison period and targeted level

NET DEBT (EURm) AND NET DEBT / LTM EBITDA (EXCLUDING IAC)



NET DEBT, EURm
541.0
Q2/2025: 556.3

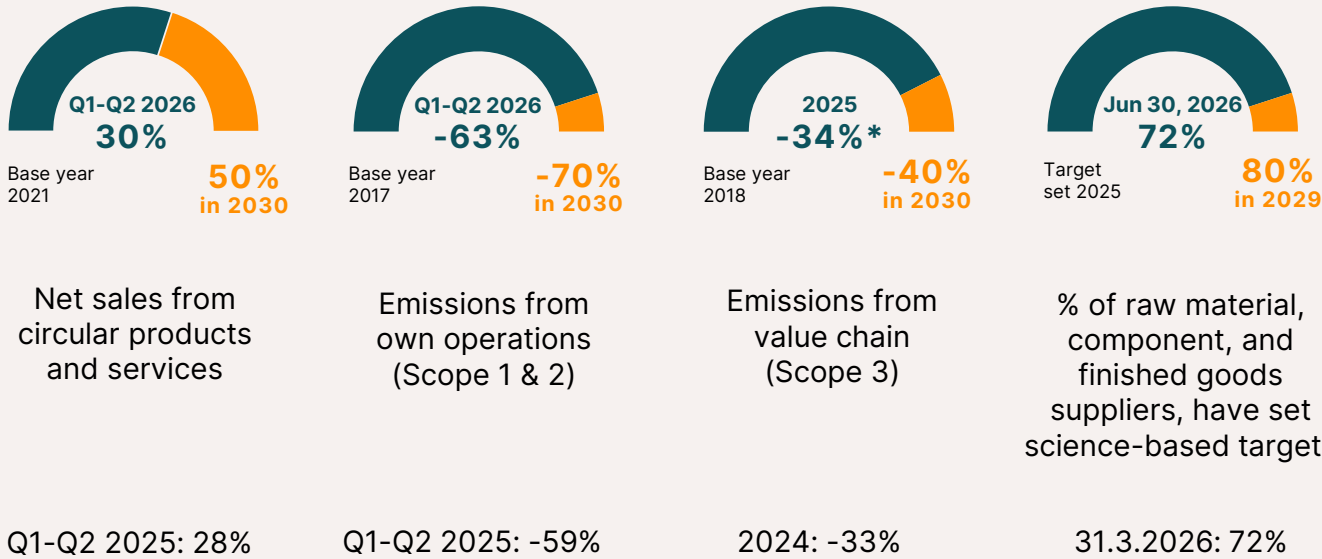
NET DEBT / LTM EBITDA
3.42
Q2/2025: 3.16



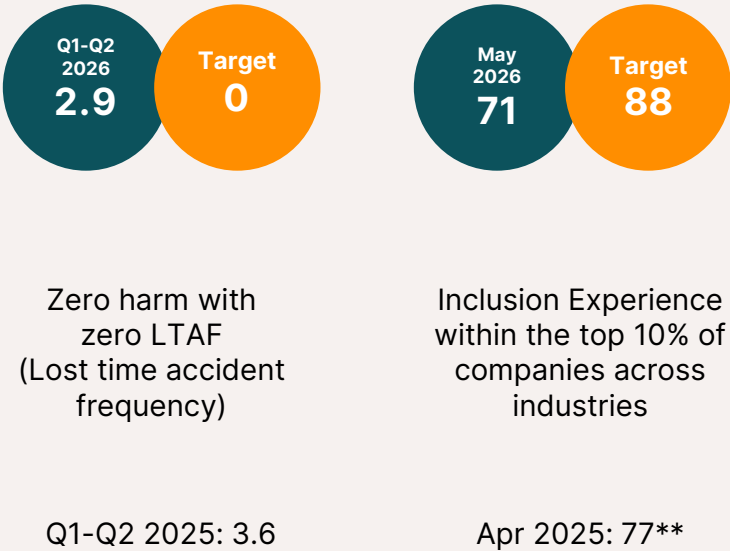
We remain committed to sustainability – progress in circularity and emissions, Ecovadis Platinum regained



ENVIRONMENTAL



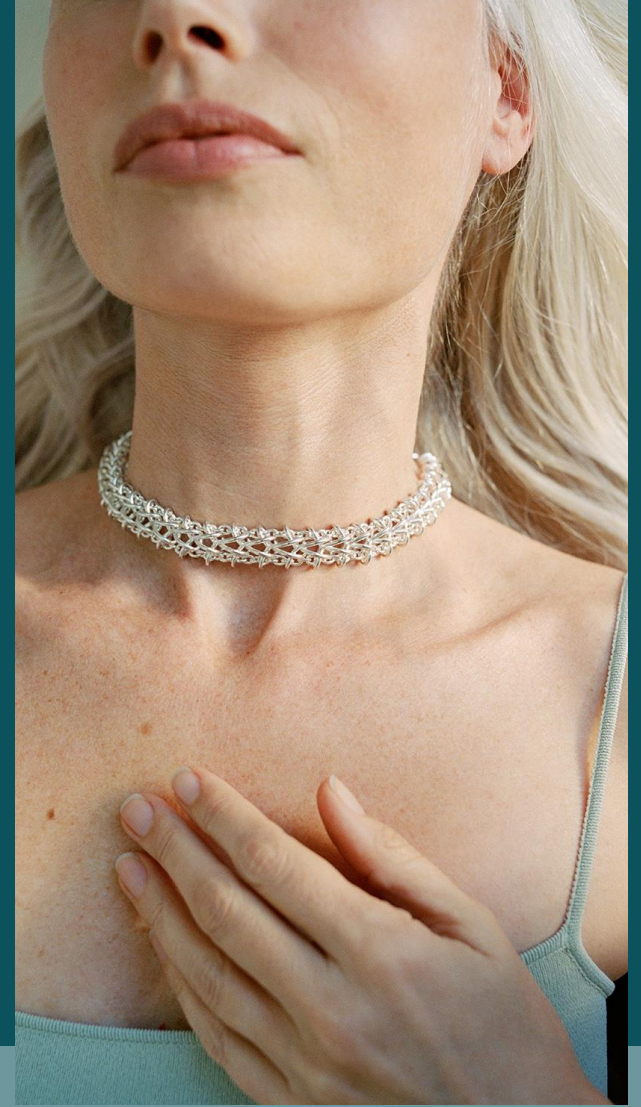
SOCIAL



*Progress in this target is reported on an annual basis
**Due to changes in the index and methodology, the May 2026 result is not directly comparable to the previous April 2026 result

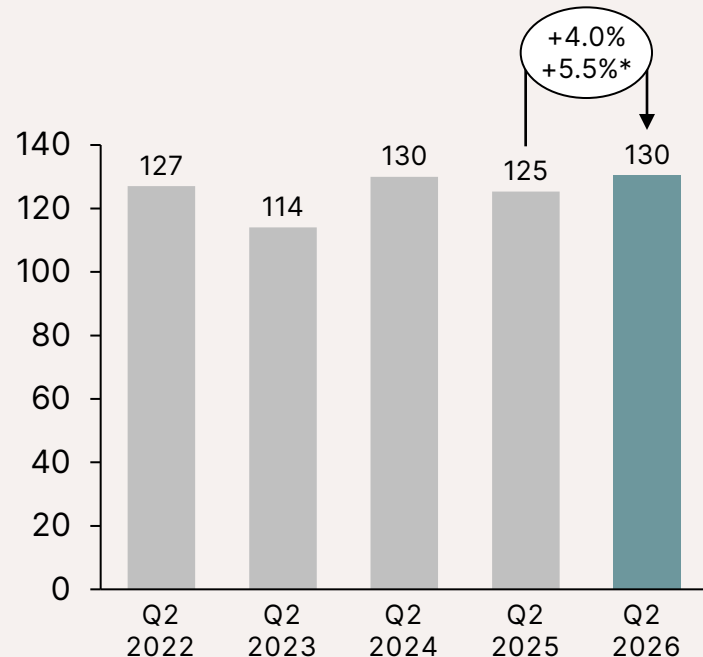


♦ Business Area performance



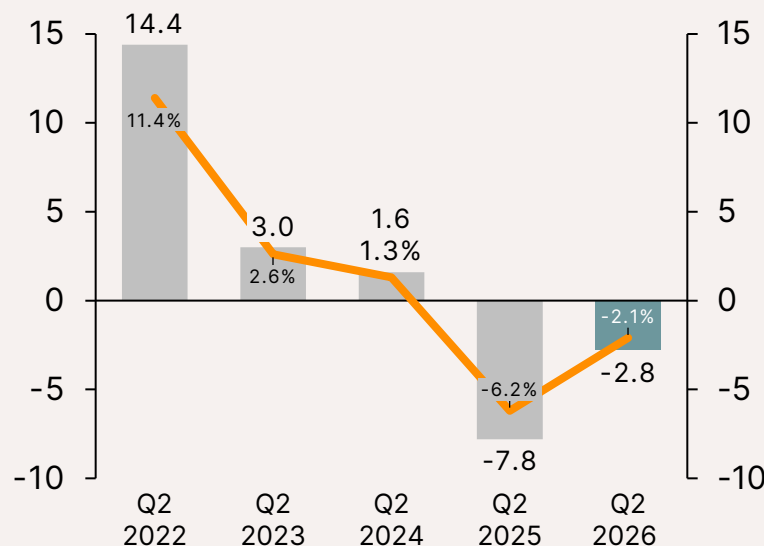
Business Area Vita Q2: Fourth consecutive growth quarter, early signs of turnaround

NET SALES, EURm



*Comparable net sales exclude the impact of exchange rates, acquisitions and divestments

COMPARABLE EBIT (EURm) AND MARGIN, %



- Fourth consecutive growth quarter, comparable net sales up by 5.5%
 - Growth across DTC and wholesale
 - Continued strong performance of Georg Jensen
 - Growth by several regional leader brands such as Rörstrand and Moomin Arabia
- Comparable EBIT increased supported by higher volumes and lower SG&A
 - The scale-down of production to reduce inventories weighed on comp. gross margin and comp. EBIT
- Comparable gross margin decreased by 300 bps to 51.7%



Business Area Vita offering highlights



Rörstrand's 300th anniversary – related activations boosted sales momentum



littala launched a limited-edition collaboration with **Pokémon**, which sold out within the first week



Georg Jensen introduced the **Weft** jewelry collection, providing a contemporary take on the brand's identity

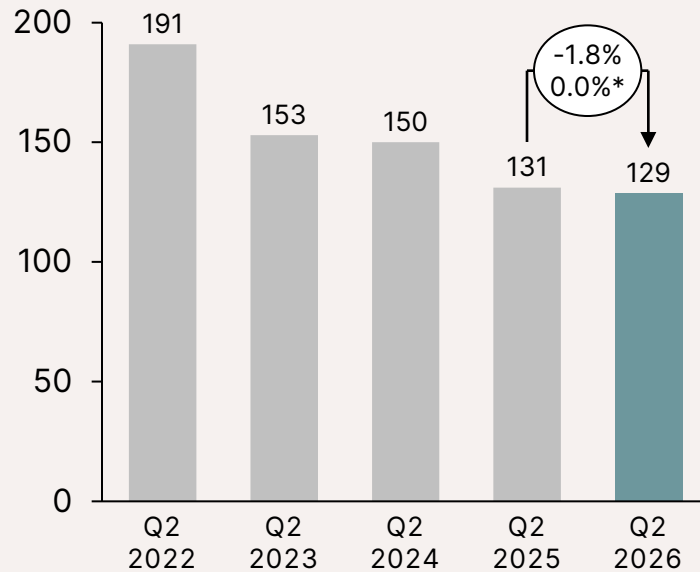


Five of Vita's brands hosted eye-catching exhibitions at 3daysofdesign



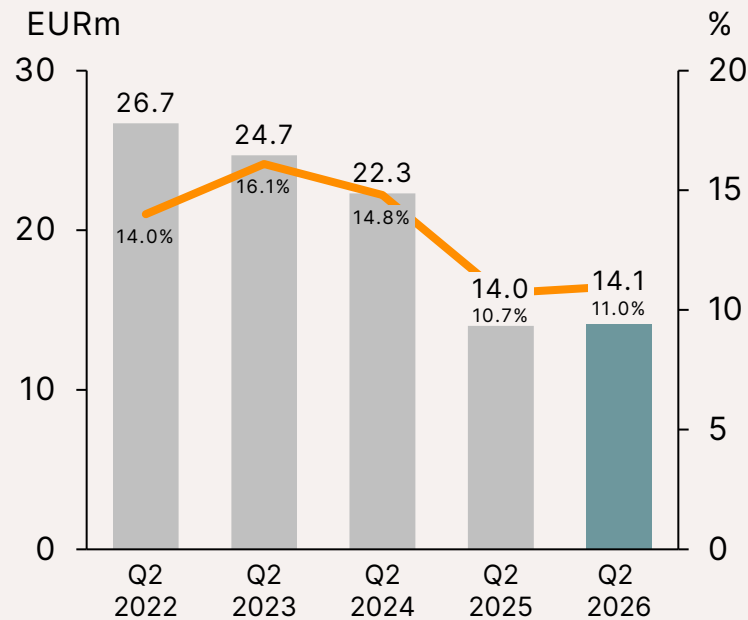
Business Area Fiskars Q2: Stable comparable net sales and EBIT

NET SALES, EURm



*Comparable net sales exclude the impact of exchange rates, acquisitions and divestments

COMPARABLE EBIT (EURm) AND MARGIN, %



- Comparable net sales remained stable
 - Growth in the U.S. was offset by declines in Central Europe
- Comparable EBIT remained stable, with improved comparable gross margin offset by investments in new product development and marketing
- Comparable gross margin increased by 220 bps to 41.3%



Business Area Fiskars offering highlights



Fiskars introduced the modular **OneClick™ tool system**, enabling seamless transitions between gardening tasks while supporting compact storage.



red**dot**



The **Power Tools** range received the highest “**Best of the Best**” distinction at the Red Dot Design Awards. Pet Care and DualAction also awarded.



Guidance for 2026

Fiskars Corporation expects comparable EBIT to improve from the 2025 level (2025: EUR 76.4 million)

Assumptions behind the guidance

Uncertainties in the global economy persist, limited visibility

The Group's EBIT generation is weighted to the second half of the year, with improvement expected to be primarily driven by Business Area Vita

- + Previously announced changes in BA Vita expected to support EBIT from H2 onwards
- BA Vita's actions to reduce elevated inventories will carry some negative impact



♦ Q&A



♦ *Thank
you!*

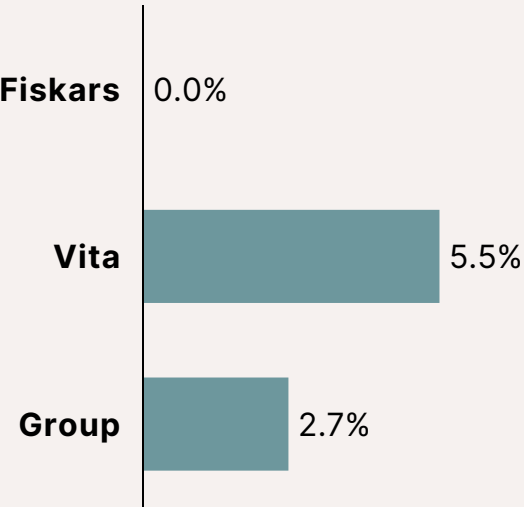




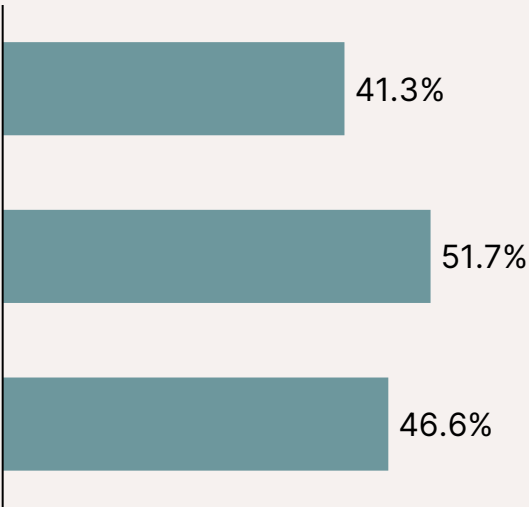
Appendix

2026 Q2 P&L profiles – Group and Business Areas

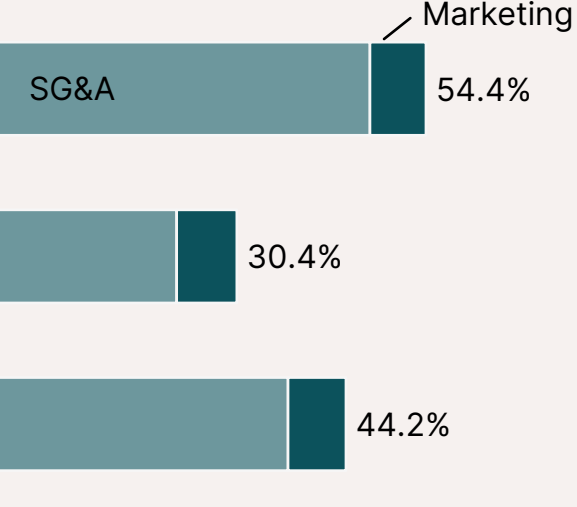
COMPARABLE NET SALES DEVELOPMENT



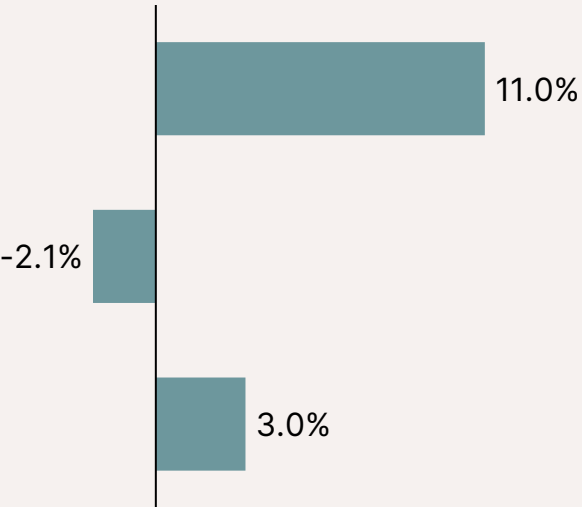
COMPARABLE GROSS MARGIN



SG&A AND MARKETING

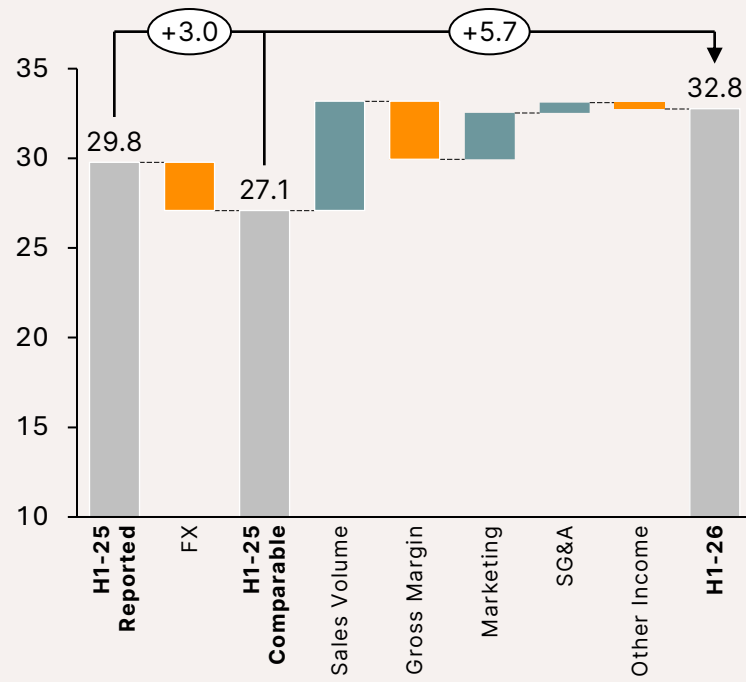


COMPARABLE EBIT MARGIN

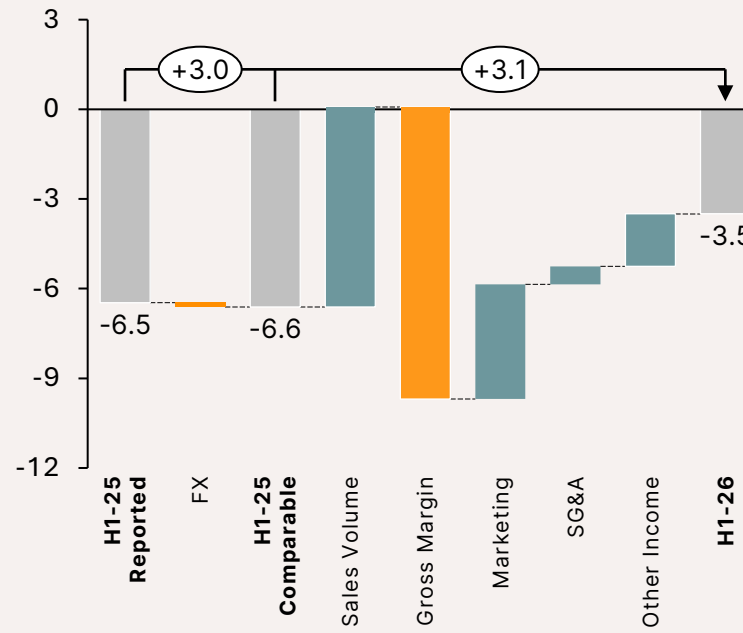


H1 2026 comparable EBIT bridges

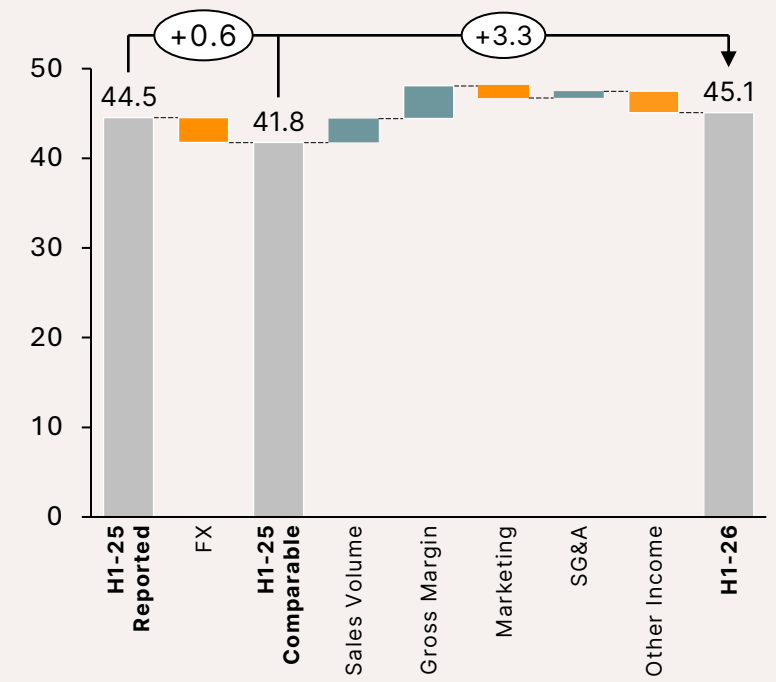
**GROUP H1 2026 EBIT
EXCL. IAC BRIDGE, EURm**



**BA VITA H1 2026 EBIT
EXCL. IAC BRIDGE, EURm**



**BA FISKARS H1 2026 EBIT
EXCL. IAC BRIDGE, EURm**



Consolidated Q2 & H1 2026 Key Figures

Q2 & H1 P&L KEY FIGURES, EURm

	Q2		H1	
	2026	2025	2026	2025
Net Sales	260.9	258.3	543.8	550.2
Comparable Gross Profit	121.6	120.9	253.8	259.5
Sales and Marketing	-79.7	-82.1	-154.1	-160.7
Research and Development	-5.8	-5.9	-11.7	-11.3
General admin	-29.9	-30.8	-58.6	-61.6
Other income/expenses, net	1.6	0.9	3.3	4.0
Comparable EBIT	7.7	3.1	32.8	29.8
Items affecting comparability	-6.5	2.2	-11.9	-29.1
EBIT	1.3	5.2	20.8	0.7
Change in FV of bio-assets	-0.4	0.9	-0.7	1.6
Financial income/expense	-10.5	-9.1	-18.7	-21.3
Pre-Tax Result	-9.6	-3.0	1.4	-19.1
Income taxes	1.8	0.9	-0.7	3.9
Profit for the period	-7.8	-2.2	0.8	-15.2
Comparable Gross Margin	46.6%	46.8%	46.7%	47.2%
Comparable Ebit Margin	3.0%	1.2%	6.0%	5.4%

Q2 & H1 PER SHARE KEY FIGURES, EUR

	Q2		H1	
	2026	2025	2026	2025
Comparable Earnings per Share	-0.06	-0.05	0.09	0.10
Earnings per Share	-0.10	-0.03	0.01	-0.19
Cash Earnings per Share	0.51	0.29	0.55	0.17



Items Affecting Comparability Q2 & H1 2026

EBIT BRIDGE FROM IFRS EBIT TO EBIT EXCL. IAC (EURM)

	Q2-2026	Q2-2025	H1-2026	H1-2025
EBIT IFRS	1.3	5.2	20.8	0.7
Depreciation and amortization	19.7	19.2	39.8	38.1
EBITDA	21.0	24.4	60.6	38.7
Items affecting comparability in EBIT				
- Vita turnaround actions	5.5	0.0	9.5	0.0
- Business Area separation	0.4	1.0	0.8	2.8
- Organizational changes	0.1	2.0	0.5	5.2
- Digital & IT assets write-off	0.0	0.0	0.0	26.4
- Sale of U.S. Watering business	0.0	-5.3	0.0	-5.3
-Other	0.5	0.0	1.1	0.0
Total items affecting comparability in EBIT	6.5	-2.2	11.9	29.1
Comparable EBIT	7.7	3.0	32.8	29.8
Depreciation and amortization, excl. IAC	18.8	19.2	37.9	38.1
Comparable EBITDA	26.6	22.2	70.6	67.8

IAC ADJUSTMENT BY P&L LINE ITEM (EURM)

Q2-2026	<u>IFRS</u>	<u>IAC</u>	<u>Excl IAC</u>
Net sales	260.9	0.0	260.9
Cost of goods sold	-141.8	2.4	-139.4
Sales and marketing expenses	-81.2	1.6	-79.7
Administration expenses	-32.3	2.4	-29.9
Research and development expenses	-5.8	0.0	-5.8
Other operating income and expenses	1.5	0.0	1.6
EBIT	1.3	6.5	7.7

H1-2026	<u>IFRS</u>	<u>IAC</u>	<u>Excl IAC</u>
Net sales	543.8	0.0	543.8
Cost of goods sold	-294.8	4.9	-290.0
Sales and marketing expenses	-157.1	3.1	-154.1
Administration expenses	-62.4	3.7	-58.6
Research and development expenses	-11.9	0.2	-11.7
Other operating income and expenses	3.3	0.0	3.3
EBIT	20.8	11.9	32.8



Q2 & H1 2026 Free cash flow

Q2 & H1 2026 FREE CASH FLOW, EURm

	<u>Q2-2026</u>	<u>vs.LY</u>	<u>H1-2026</u>	<u>vs.LY</u>
EBITDA	21.0	- 3.4	60.6	+ 21.9
Change in provisions	-0.7	- 7.1	4.6	+ 1.7
Non-cash adjustments	0.1	+ 0.4	-0.1	- 25.9
Cash Flow from operations	20.4	- 10.1	65.1	- 2.3
Change in inventories	-12.7	+ 12.2	-15.4	+ 20.7
Change in trade rec's	29.0	+ 9.4	11.0	- 0.3
Change in trade Pbl's	6.1	+ 8.8	-3.0	- 3.8
Change in TWC	22.3	+ 30.3	-7.5	+ 16.5
Change in in other int.free items	8.0	+ 0.3	0.7	+ 16.1
Change in NWC	30.4	+ 30.7	-6.8	+ 32.5
CAPEX	-7.0	+ 8.4	-12.2	+ 11.9
Operating Cash Flow	43.8	+ 29.0	46.1	+ 42.1
Lease payments	-10.8	- 0.6	-23.1	- 2.6
Taxes paid	-2.2	+ 0.1	-3.6	+ 5.3
Free Cash Flow	30.7	+ 28.5	19.3	+ 44.7



Net Debt / EBITDA (LTM) for Q2 2026 at 3.42X

CAPITAL EMPLOYED EURm

	Q2-2026	Q2-2025
GW and other intangible	557.5	565.5
PPE and biological assets	223.5	224.2
Capitalised leases (ROU)	108.0	135.7
Non-Current Assets	889.1	925.5
Inventories	339.2	345.5
Trade receivables	168.7	169.5
Trade payables	- 81.1 -	88.0
Trade Working Capital	426.9	427.0
Other int-free receivables	56.0	58.7
Other int-free payables	- 237.1 -	216.4
Operating Capital	1,134.8	1,194.7
Net tax liabilities	11.4	15.4
Capital Employed	1,146.2	1,210.1

FINANCING, EURm

	Q2-2026	Q2-2025
Equity	650.5	691.5
Interest-bearing debt	492.0	483.1
Lease liabilities	117.7	145.3
Cash	- 77.9 -	72.1
Net Debt	531.8	556.3
Financial assets	- 36.1 -	37.8
Financing Total	1,146.2	1,210.1

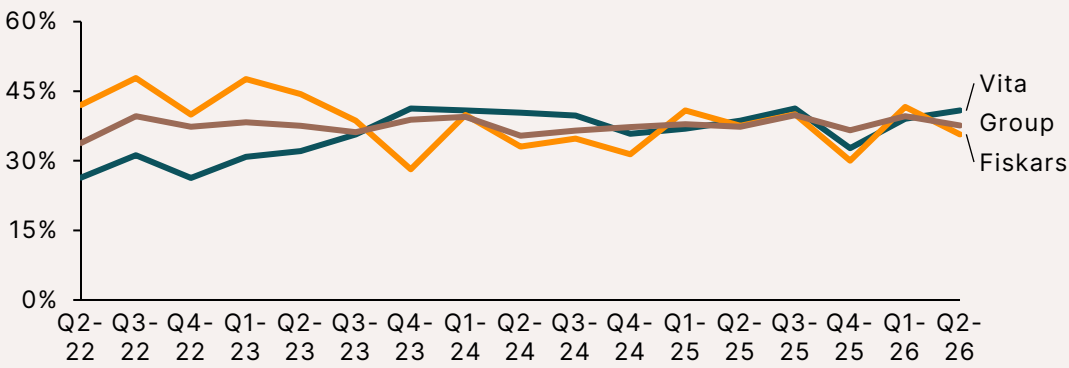
BALANCE SHEET KPIs

	Q2-2026	Q2-2025
Comparable EBIT margin (LTM)	7.0%	8.5%
Capital turnover (average)	0.94	0.92
ROCE % (LTM)	6.6%	7.8%
Cash conversion (LTM)	123.20%	5.70%
Net debt / LTM EBITDA (excl IAC)	3.42	3.16
Net debt / Equity	83%	80%

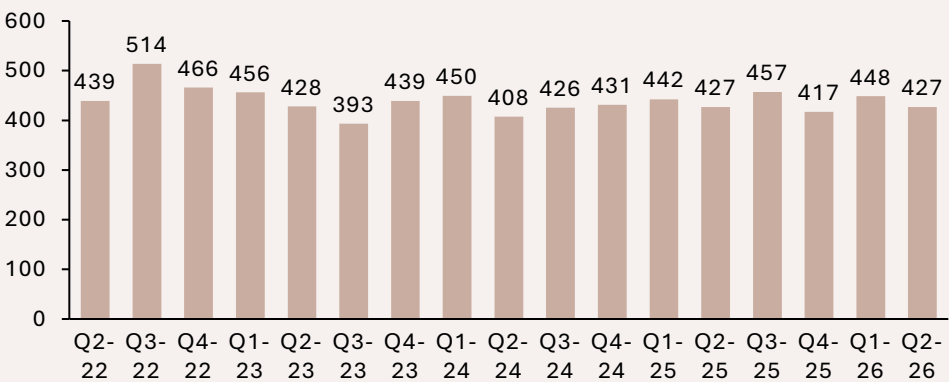


Trade working capital decreased sequentially, LTM ROCE 6.4%

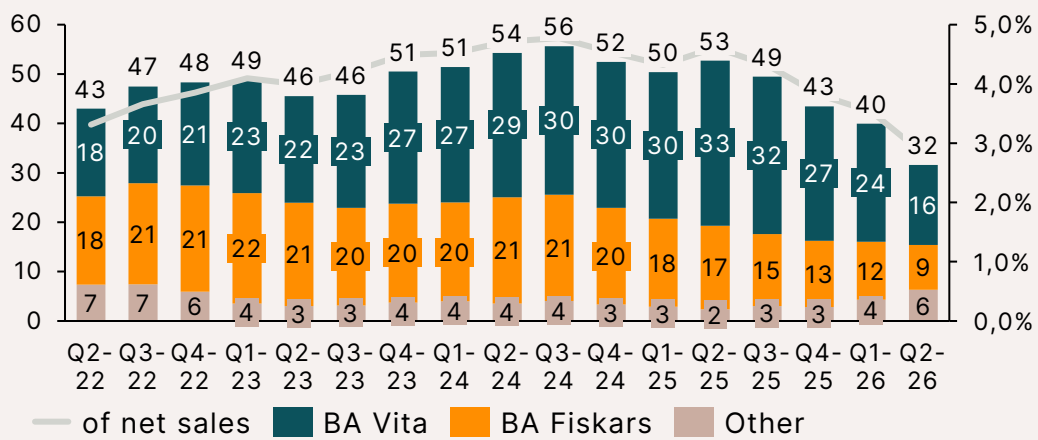
TRADE WORKING CAPITAL AS SHARE OF NET SALES BY BA
(END OF QUARTER, EURM, ROLLING 12 MONTHS NET SALES)



TRADE WORKING CAPITAL (END OF QUARTER, EURM)



ROLLING 12 MONTHS CAPEX BY BA (EURM) AND % OF NET SALES



Financial targets for 2026-2030, tracking on a full-year basis

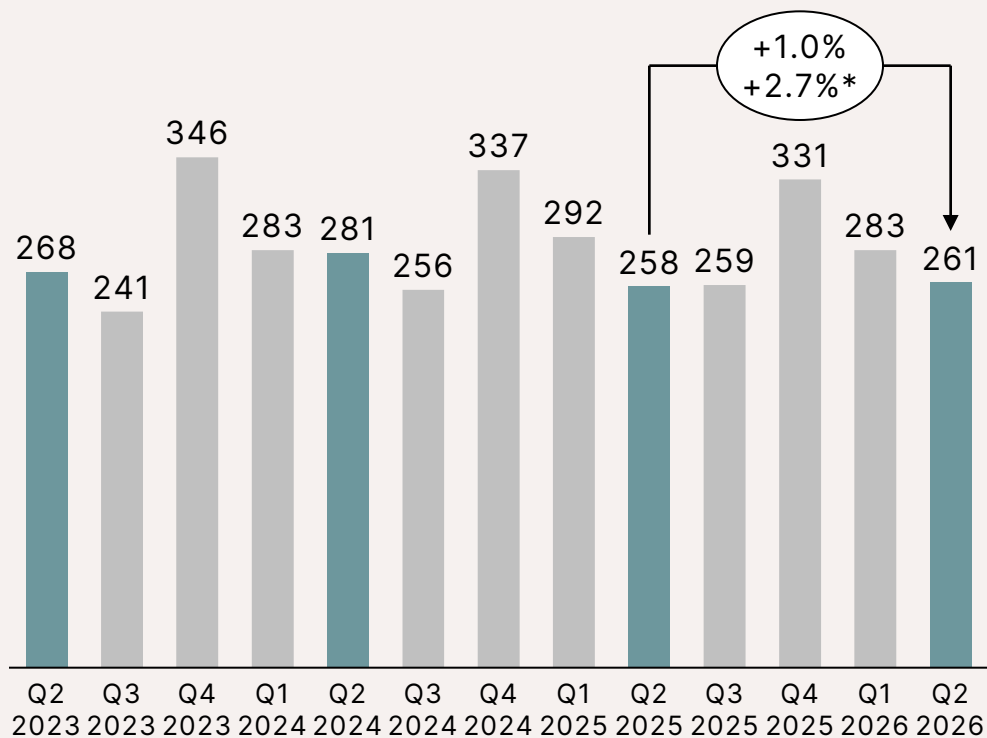
KPI	TARGET
GROWTH	Annual, FX-neutral organic net sales growth 2026-2030 BA Vita 4-6% BA Fiskars 3-5%
PROFITABILITY	Comparable EBIT margin by 2030 BA Vita $\geq 12\%$ BA Fiskars $\geq 14\%$ Fiskars Group $\geq 12\%$
CASH CONVERSION	Free cash flow / LTM EBIT excl. IAC* 2026-2030 Fiskars Group $\geq 75\%$
LEVERAGE	Net debt/comparable EBITDA (LTM) 2026-2030 Fiskars Group ≤ 2.5 at year-end

*Cash conversion based on unlevered FCF, LTM EBIT IFRS 16 adjusted



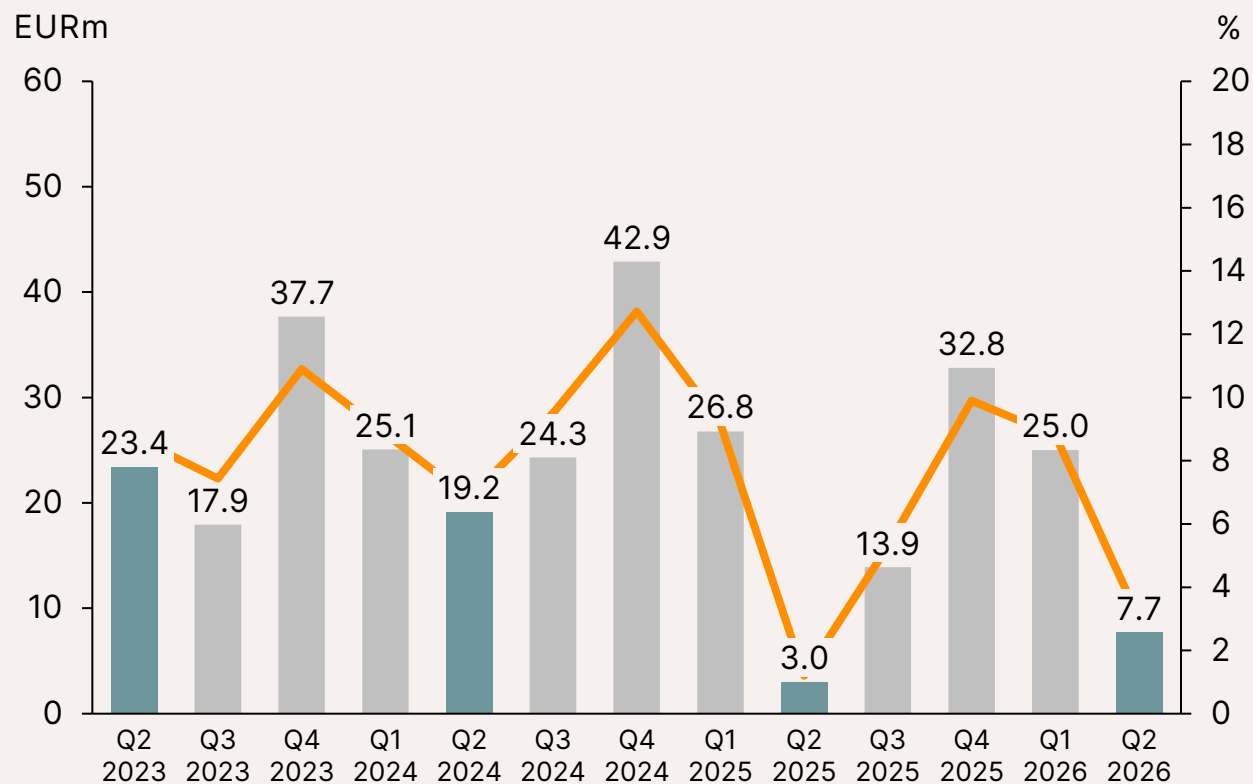
Fiskars Group's quarterly development – last 3 years

NET SALES, EURm



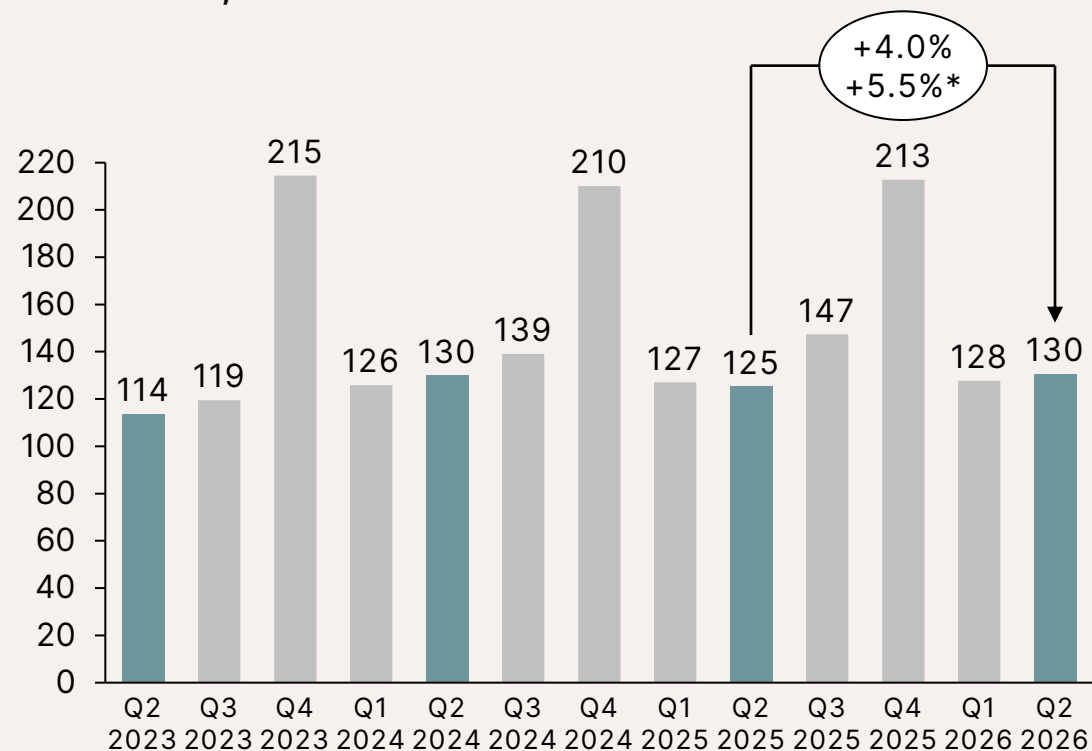
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COMPARABLE EBIT (EURm) AND EBIT MARGIN, %

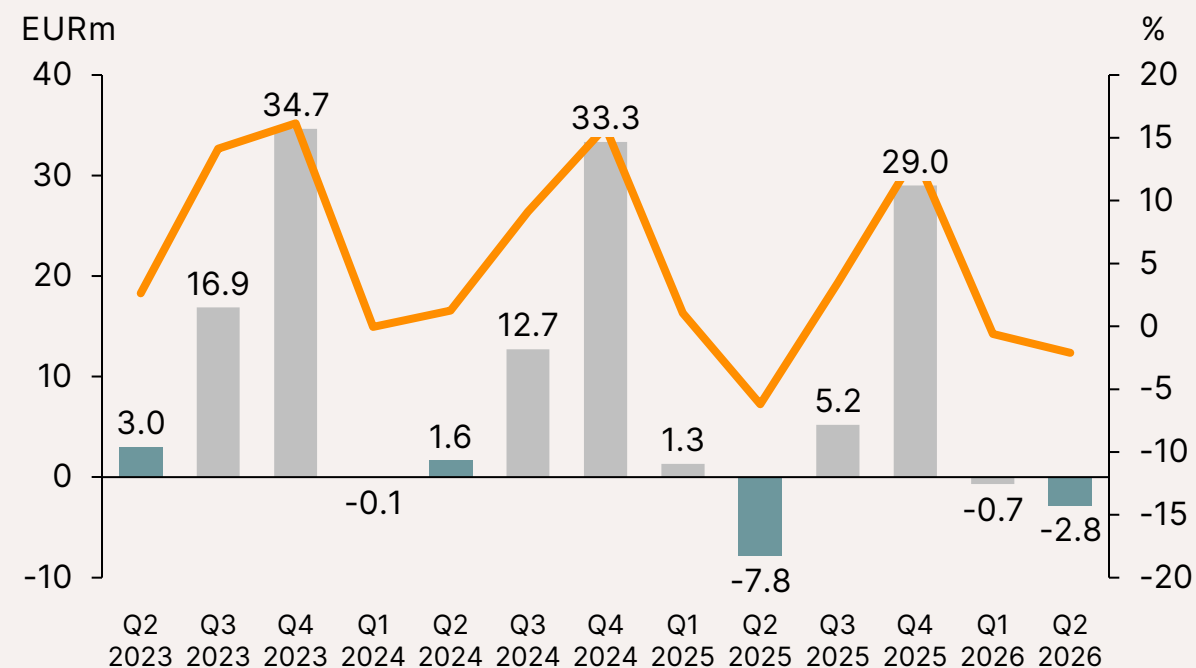


BA Vita's quarterly development – last 3 years

NET SALES, EURm



COMPARABLE EBIT (EURm) AND EBIT MARGIN, %

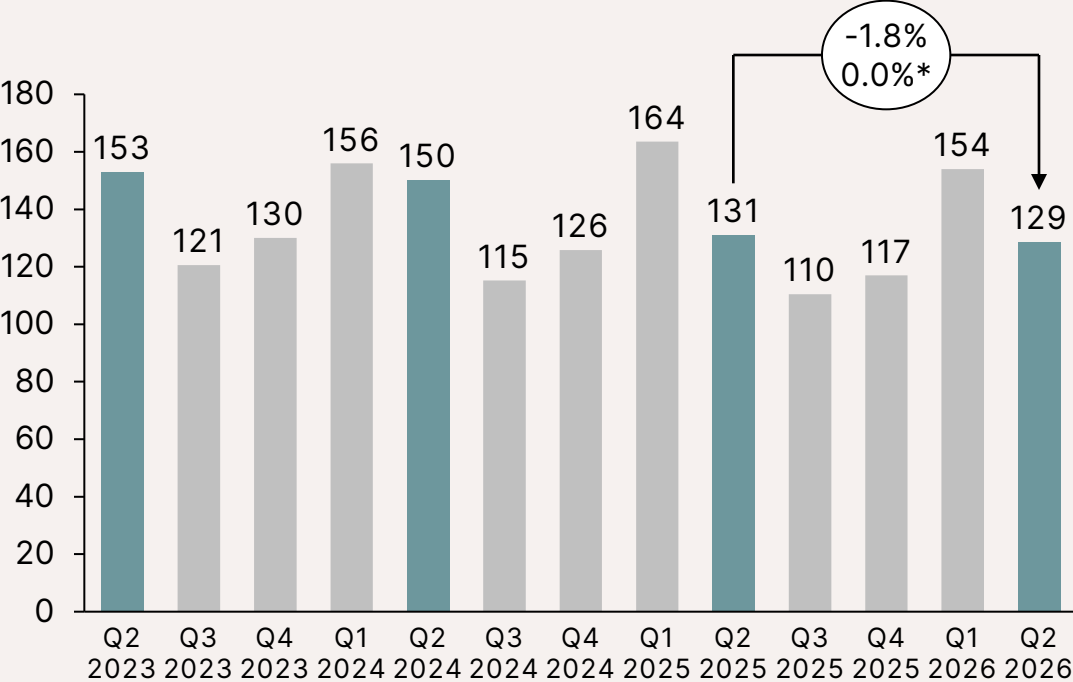


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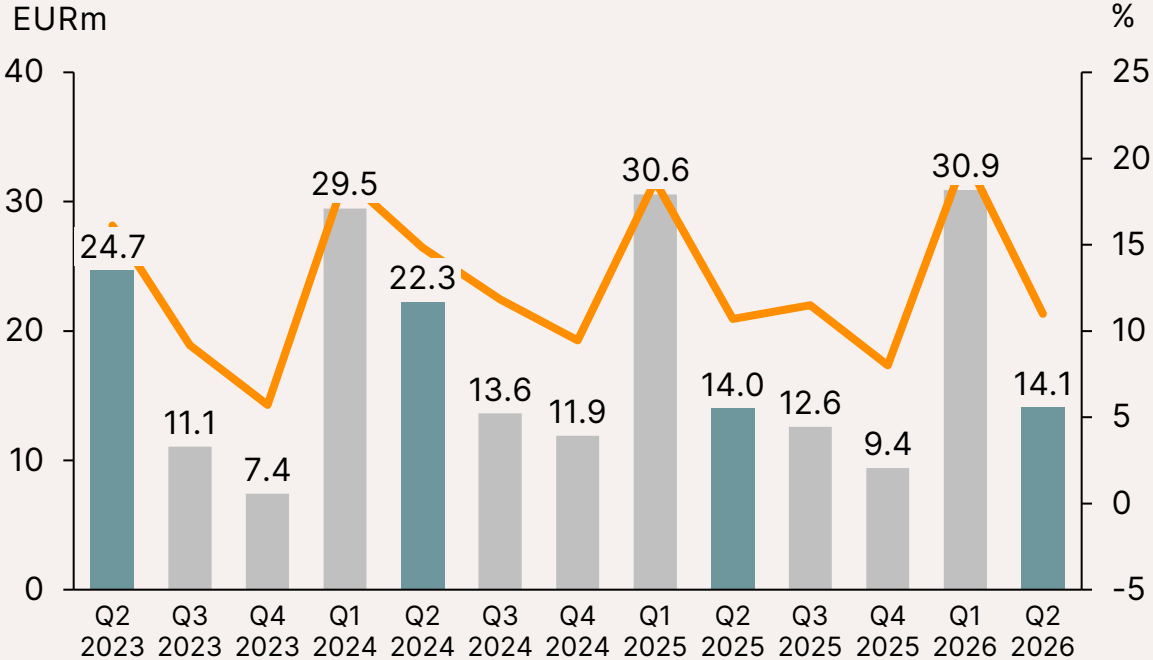


BA Fiskars' quarterly development – last 3 years

NET SALES, EURm



COMPARABLE EBIT (EURm) AND EBIT MARGIN, %



*Comparable net sales exclude the impact of exchange rates, acquisitions and divestments

